



UNIMOT CAPITAL GROUP

**INTERIM CONDENSED  
CONSOLIDATED STATEMENT  
FOR 2018**

22nd August 2018

# UNIMOT Group

## H1 2018

Total revenues

**PLN 1.5 billion**

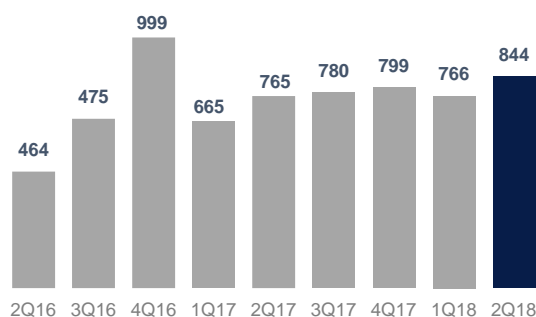
EBITDA

**PLN -7.5 million**

EBITDA Adjusted

**PLN 10.1 million**

Total revenues [in PLN million]



EBITDA [in PLN million]



### SELECTED DATA AND FINANCIAL INDEXES

in PLN thousand

	01.01.2018 - 30.06.2018 (unexamined)	01.04.2018 - 30.06.2018 (unexamined)	01.01.2017 - 30.06.2017 (unexamined)	01.04.2017 - 30.06.2017 (unexamined)
<b>Total revenues</b>	<b>1 521 381</b>	<b>843 944</b>	<b>1 440 538</b>	<b>774 757</b>
<b>Gross profit on sales</b>	<b>40 964</b>	<b>20 738</b>	<b>65 005</b>	<b>30 679</b>
Gross margin on sales	2.7%	2.5%	4.5%	4.0%
<b>Operating profit</b>	<b>(14 682)</b>	<b>(9 196)</b>	<b>17 559</b>	<b>6 459</b>
Operating profit margin	-1,0%	-1,1%	1,2%	0,8%
<b>EBITDA <sup>2</sup></b>	<b>(7 498)</b>	<b>(8 274)</b>	<b>19 859</b>	<b>7 639</b>
EBITDA margin	-0,5%	-1,0%	1,4%	1,0%
<b>EBITDA adjusted</b>	<b>10 078</b>	<b>1 637</b>		
EBITDA margin adjusted	0,7%	0,2%		
<b>Net profit</b>	<b>(14 429)</b>	<b>(12 463)</b>	<b>12 100</b>	<b>4 164</b>
Net margin	-0,9%	-1,5%	0,8%	0,5%
<b>Net profit adjusted <sup>3</sup></b>	<b>3 147</b>	<b>(2 552)</b>		
Net margin adjusted	0,2%	-0,3%		

<sup>1</sup> The item includes realised and unrealised exchange rates and assets and liabilities valuation, in this inventories.

<sup>2</sup> Earnings Before Interest, Taxes, Depreciation and Amortisation.

<sup>3</sup> Adjusted for an estimated higher diesel compulsory reserve valuation (driven by a significant spread of diesel spot quotations and forwards quotations), movement of cost over time (NIT, compulsory reserve) and provisions

Since 2018 according to IFRS 15, revenues and costs of wholesale energy trade through power exchanges and brokerage platforms have been included directly into the financial revenues/costs, not as previously into the revenues on sales. The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted.

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## 1. UNIMOT CAPITAL GROUP - SELECTED FINANCIAL DATA

	in PLN thousand		in EUR thousand	
	30.06.2018	Comparative data*	30.06.2018	Comparative data*
I. Revenues from sales	1 521 381	1 440 538	358 859	339 158
II. Profit/loss on operating activity	(14 682)	17 559	(3 463)	4 134
III. Gross profit/(loss)	(13 987)	15 114	(3 299)	3 558
IV. Net profit/(loss) attributable to the owners of Parent Equity	(13 850)	12 616	(3 267)	2 970
V. Net profit/(loss)	(14 429)	12 100	(3 404)	2 849
VI. Net operating cash flows	(91 979)	(6 383)	(21 696)	(1 503)
VII. Net investment activity cash flows	(1 917)	(1 118)	(452)	(263)
VIII. Net financial activity cash flows	(18 341)	73 983	(4 326)	17 418
IX. Total net financial flows	(120 191)	57 043	(28 351)	13 430
X. Total assets	690 518	618 520	158 318	148 294
XI. Liabilities and provisions for liabilities	517 464	417 101	118 641	100 003
XII. Long-term liabilities	28 354	23 218	6 501	5 567
XIII. Short-term liabilities	489 110	393 883	112 140	94 436
XIV. Equity	173 054	201 419	39 677	48 291
XV. Share capital	8 198	8 198	1 880	1 966
XVI. Number of shares (in thousands of shares).	8 198	8 198	-	-
XVII. Profit/loss per one common share attributable to the owners of Parent Equity (in PLN/EUR)**	(1,69)	1,74	(0,40)	0,41
XVIII. Diluted profit/(loss) per one ordinary share attributable to the owners of Parent Equity (in PLN/EUR)**	(1,69)	1,74	(0,40)	0,41
XIX. Book value per one share (in PLN/EUR)***	21,11	24,57	4,84	5,89
XX. Diluted book value per one share (in PLN/EUR)***	21,11	24,57	4,84	5,89

\* Data for items concerning the statement on financial condition are presented as of 31.12.2017, and for the items concerning the statement on total profits and the statement on cash flows for the period from 1<sup>st</sup> January 2017 to 30<sup>th</sup> June 2017.

\*\* as of 30.06. the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 8 198 thousand of shares

\*\* as of 30.06. 2017 the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 7 254 thousand of shares

\*\*\* as of 30.06.2018 the number of shares used to calculate the book value and the diluted book value per one share was 8 198 thousand of shares

\*\*\* as of 31.12.2017 the number of shares used to calculate the book value and the diluted book value per one share was 8 198 thousand of shares

The selected financial data has been converted to EUR as follows:

Assets and liabilities items of the statement on financial condition have been converted to EUR according to the average exchange rate PLN/EUR 4.3616 announced by the National Bank of Poland valid as of 30.06.2018 and for the comparative data PLN/EUR 4.1709 as of 31.12.2017.

Particular items concerning the profit and loss balance and other total profits and cash flows have been calculated according to the exchange rate being an arithmetical average of average NBP exchange rates valid at the last calendar day of particular months, which amounted respectively PLN/EUR 4.2395 (6 months of 2018), PLN/EUR 4.2474 (6 months of 2017).

**2. INTERIM CONSOLIDATED FINANCIAL STATEMENT PREPARED ACCORDING TO INTERNATIONAL STANDARDS OF FINANCIAL ACCOUNTING APPROVED BY THE EUROPEAN UNION**

**Interim condensed consolidated statement on financial situation**

<i>in PLN thousand</i>	<b>31.03.2018</b> (unexamined)	<b>31.12.2017*</b>	<b>30.06.2017*</b> (unexamined)
<b>Fixed assets</b>			
TANGIBLE FIXED ASSETS	50 922	50 459	50 673
INTANGIBLE ASSETS	20 362	20 501	20 087
Other financial assets	391	391	83
Other long-term liabilities	6 741	7 078	8 662
Client contracts assets	3 160	-	-
Derivative financial instruments	-	-	9 660
Deferred income tax assets	2 498	2 079	3 327
<b>Total fixed assets</b>	<b>84 074</b>	<b>80 508</b>	<b>92 492</b>
<b>Current assets</b>			
Inventory	285 907	233 187	171 257
Client contracts assets	2 156	-	-
Trade and other receivables	269 297	245 948	218 098
Other financial assets	260	222	265
Derivative financial instruments	756	14 842	12 813
Income tax receivables	-	1 662	-
Financial resources and their equivalents	42 074	36 532	35 829
Other current assets	5 994	5 619	2 907
<b>Total current assets</b>	<b>606 444</b>	<b>538 012</b>	<b>441 169</b>
<b>TOTAL ASSETS</b>	<b>690 518</b>	<b>618 520</b>	<b>533 661</b>

*\*The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2.*

*President of the Management Board*

*Vice-President of the Management Board*

*Vice-President of the Management Board*

*Adam Sikorski*

*Robert Brzozowski*

*Marek Moroz*

*Person preparing the report*

*Małgorzata Walnik*

*Interim condensed consolidated statement on the financial situation should be analysed jointly with explanatory information which constitute an integral part of the interim condensed consolidated financial statement*

**Interim condensed consolidated statement on financial situation (continued)**

<i>in PLN thousand</i>	<b>31.03.2018</b> (unexamined)	<b>31.12.2017*</b>	<b>30.06.2017*</b> (unexamined)
<b>Equity</b>			
Share capital	8 198	8 198	8 198
Hedge accounting capital	-	-	-
Other capitals	174 437	163 100	163 112
Retained profits	(18 021)	21 102	10 089
<b>Equity of Parent Equity's owners</b>	<b>164 614</b>	<b>192 400</b>	<b>181 399</b>
Non-controlling interests	8 440	9 019	9 692
<b>Equity in total</b>	<b>173 054</b>	<b>201 419</b>	<b>191 091</b>
<b>Long-term liabilities</b>			
Liabilities due to credits, loans and other debt instruments	10 982	11 674	21 156
Employee benefits liabilities	184	184	131
Derivative financial instruments	16 984	10 166	176
Deferred income tax reserve	204	1 194	8
<b>Total long-term liabilities</b>	<b>28 354</b>	<b>23 218</b>	<b>21 471</b>
<b>Short-term liabilities</b>			
Overdrafts	266 308	140 575	135 325
Liabilities due to credits, loans and other debt instruments	6 175	4 097	4 766
Derivative financial instruments	10 112	19 047	11 800
Employee benefits liabilities	535	535	381
Income tax liabilities	212	106	191
Provisions	15 485	11 820	13 136
Client contracts liabilities	18 514	-	-
Trade and other liabilities	171 769	217 703	155 500
<b>Total short-term liabilities</b>	<b>489 110</b>	<b>393 883</b>	<b>321 099</b>
<b>Total liabilities</b>	<b>517 464</b>	<b>417 101</b>	<b>342 570</b>
<b>TOTAL LIABILITIES</b>	<b>690 518</b>	<b>618 520</b>	<b>533 661</b>

\* The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2.

*President of the Management Board*

*Vice-President of the Management Board*

*Vice-President of the Management Board*

*Adam Sikorski*

*Robert Brzozowski*

*Marek Moroz*

*Person preparing the report*

*Małgorzata Walnik*

*Interim condensed consolidated statement on the financial situation should be analysed jointly with explanatory information which constitute an integral part of the interim condensed consolidated financial statement*

### Interim condensed consolidated statement on total revenues

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b> (unexamined)	<b>01.04.2018 - 30.06.2018</b> (unexamined)	<b>01.01.2017 - 30.06.2017*</b> (unexamined)	<b>01.04.2017 - 30.06.2017*</b> (unexamined)
Revenues from sales	1 523 699	843 821	1 419 922	758 242
Profits (losses) from financial instruments hedging sales	(2 318)	123	20 616	16 515
Cost of sold goods, products and materials	(1 480 417)	(823 206)	(1 375 533)	(744 078)
<b>Gross profit/(loss) on sales</b>	<b>40 964</b>	<b>20 738</b>	<b>65 005</b>	<b>30 679</b>
Other operating revenues	1 187	801	1 003	659
Sales costs	(44 855)	(24 560)	(39 070)	(19 584)
Overheads	(11 817)	(6 145)	(8 317)	(4 773)
Other net profits/losses	87	160	19	(4)
Other operating costs	(248)	(190)	(1 081)	(518)
<b>Profit/loss on operating activity</b>	<b>(14 682)</b>	<b>(9 196)</b>	<b>17 559</b>	<b>6 459</b>
Financial revenues	4 503	60	62	21
Financial costs	(3 808)	(2 422)	(2 507)	(1 399)
<b>Net financial revenues/(costs)</b>	<b>695</b>	<b>(2 362)</b>	<b>(2 445)</b>	<b>(1 378)</b>
Share of related entities in net result	-	-	-	-
<b>Profit/(loss) before taxation</b>	<b>(13 987)</b>	<b>(11 558)</b>	<b>15 114</b>	<b>5 081</b>
Income tax	(442)	(905)	(3 014)	(917)
<b>Net profit/(loss) for the financial year</b>	<b>(14 429)</b>	<b>(12 463)</b>	<b>12 100</b>	<b>4 164</b>
<b>in this attributable to</b>				
Parent Equity's owners	(13 850)	(12 146)	12 616	4 405
Non-controlling interests	(579)	(317)	(516)	(241)
<b>Net profit/(loss) for the financial year</b>	<b>(14 429)</b>	<b>(12 463)</b>	<b>12 100</b>	<b>4 164</b>
<b>Other total revenues that will be reclassified as profits or losses after complying with defined conditions</b>				
Hedging instruments valuation after tax effect consideration	-	-	(3 721)	(1 604)
<b>Other total net profits for the financial year, after taxation</b>	<b>-</b>	<b>-</b>	<b>(3 721)</b>	<b>(1 604)</b>
<b>Total profits for the financial year</b>	<b>(14 429)</b>	<b>(12 463)</b>	<b>8 379</b>	<b>2 560</b>
<b>in this attributable to</b>				
Parent Equity's owners	(13 850)	(12 146)	8 895	2 801
Non-controlling interests	(579)	(317)	(516)	(241)
<b>Total profits for the financial year</b>	<b>(14 429)</b>	<b>(12 463)</b>	<b>8 379</b>	<b>2 560</b>
<b>Profit/(loss) per one share attributable to Parent Equity's owners (in PLN)</b>	<b>(1,69)</b>	<b>(1,48)</b>	<b>1,74</b>	<b>0,61</b>
<b>Diluted profit (loss) per one share attributable to Parent Equity's owners (in PLN)</b>	<b>(1,69)</b>	<b>(1,48)</b>	<b>1,74</b>	<b>0,61</b>

\* The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2.

President of the Management Board

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Person preparing the report

Małgorzata Walnik

Interim condensed consolidated statement on total revenues should be analysed jointly with explanatory information  
which constitute an integral part of the interim condensed consolidated financial statement



## Interim condensed consolidated statement on cash flows

in PLN thousand

	01.01.2018 - 30.06.2018 (unexamined)	01.04.2018 - 30.06.2018 (unexamined)	01.01.2017 - 30.06.2017* (unexamined)	01.04.2017 - 30.06.2017* (unexamined)
<b>Operating cash flows</b>				
<b>Profit/(loss) before taxation</b>	<b>(13 987)</b>	<b>(11 558)</b>	<b>15 114</b>	<b>5 081</b>
<b>Adjustments</b>				
Tangible fixed asset amortisation	2 554	1 294	2 234	1 131
Intangible assets impairment	224	109	66	49
Loss (profit) due to exchange rate differences	8 002	8 967	7 887	5 993
(Profit)/loss on sale of tangible fixed assets	(87)	(160)	(19)	4
Net interests, transactional costs (concerning credits and loans) and dividends	3 680	1 844	2 439	1 387
Receivables status change	(22 144)	(3 653)	(9 182)	(18 599)
Inventory status change	(52 720)	(64 594)	62 266	54 471
Client contracts assets status change	(5 316)	(312)	-	-
Client contracts liabilities status change	18 514	(5 082)	-	-
Trade and other short-term liabilities status change	(44 901)	(14 278)	(65 033)	(3 367)
Status change of assets/(liabilities) due to hedging instruments	11 969	1 762	(17 657)	(12 717)
Provisions status change	2 675	3 738	(1 484)	(1 184)
Income tax paid/returned	(442)	(905)	(3 014)	(917)
<b>Net operating cash flows</b>	<b>(91 979)</b>	<b>(82 828)</b>	<b>(6 383)</b>	<b>31 332</b>
<b>Investment activity cash flows</b>				
Revenues on tangible fixed assets sale	302	259	94	43
Received interests	82	53	57	16
Revenues on loans	16	8	3	1
Other revenues (outflows) on investment activity	-	-	274	-
Tangible fixed assets purchase	(1 923)	(769)	(746)	(269)
Intangible assets purchase	(85)	(5)	(662)	(488)
Loans granted	(55)	(15)	(63)	(48)
Other investments acquisition	(254)	-	(75)	18
<b>Net investment activity cash flows</b>	<b>(1 917)</b>	<b>(469)</b>	<b>(1 118)</b>	<b>(727)</b>
<b>Net financial activity cash flows</b>				
Net revenues from the issuance of shares	-	-	99 000	-
Contracting credits, loans and other debt instruments	12 444	12 444	35 787	7 799
Repayment of credits, loans and other debt instruments	(10 856)	(10 520)	(54 395)	(11 109)
Paid dividends	(13 936)	(13 936)	-	-
Payment of liabilities due to financial lease contracts	(1 746)	(955)	(1 545)	(899)
Paid interests and transactional costs (concerning credits and loans)	(4 247)	(1 891)	(2 493)	(1 403)
Other financial expenses - costs of shares issuance	-	-	(2 371)	-
<b>Net financial activity cash flows</b>	<b>(18 341)</b>	<b>(14 858)</b>	<b>73 983</b>	<b>(5 612)</b>
<b>Financial resources and their equivalents status change</b>	<b>(112 237)</b>	<b>(98 155)</b>	<b>66 482</b>	<b>24 993</b>
Influence of exchange rate changes concerning financial resources and their equivalents	(7 954)	(8 918)	(9 439)	(6 318)
<b>Financial resources and their equivalents status change</b>	<b>(120 191)</b>	<b>(107 073)</b>	<b>57 043</b>	<b>18 675</b>
<b>Financial resources and their equivalents net of overdrafts as of 1st January</b>	<b>(104 043)</b>	<b>(117 161)</b>	<b>(156 539)</b>	<b>(118 171)</b>
<b>Financial resources and their equivalents net of overdrafts as of 30th June</b>	<b>(224 234)</b>	<b>(224 234)</b>	<b>(99 496)</b>	<b>(99 496)</b>

\* The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2.

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Vice-President of the  
Management Board

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Adam Sikorski

Robert Brzozowski

Marek Moroz

Person preparing the report

Małgorzata Walnik

Interim condensed consolidated statement on cash flows should be analysed jointly with explanatory information which constitute an integral part of the interim condensed consolidated financial statement

## Interim condensed consolidated statement on changes in equity

in PLN thousand	Equity of Parent Equity's owners						Non-controlling interests	Total equity
	Share capital	Hedge accounting capital	Other capitals (including own shares)	Retained profits	Total			
<b>Equity as of 1st January 2017</b>	<b>5 832</b>	<b>3 721</b>	<b>46 430</b>	<b>29 605</b>	<b>85 588</b>	<b>10 332</b>	<b>95 920</b>	
<b>Total profits for the financial year</b>	-	<b>(3 721)</b>	-	<b>12 616</b>	<b>8 895</b>	<b>(516)</b>	<b>8 379</b>	
- Net profit for the period	-	-	-	12 616	12 616	(516)	12 100	
- Other total revenues for the financial year	-	(3 721)	-	-	(3 721)	-	(3 721)	
<b>Transactions with Parent Equity's owners recognised directly in equity</b>								
Additional payments from and payments to the owners	2 366	-	(166)	(9 837)	<b>(7 637)</b>	-	<b>(7 637)</b>	
Dividend	-	-	-	(9 837)	<b>(9 837)</b>	-	<b>(9 837)</b>	
Issuance of shares	2 366	-	(166)	-	<b>2 200</b>	-	<b>2 200</b>	
Issuance of shares above the nominal value	-	-	94 429	-	<b>94 429</b>	-	<b>94 429</b>	
Changes in ownership structure of subordinated entities	-	-	-	124	<b>124</b>	(124)	-	
Profit transfer	-	-	22 419	(22 419)	-	-	-	
<b>equity as of 30th June 2017</b>	<b>8 198</b>	-	<b>163 112</b>	<b>10 089</b>	<b>181 399</b>	<b>9 692</b>	<b>191 091</b>	
<i>(unexamined)</i>								
<b>Equity as of 1st January 2017</b>	<b>5 832</b>	<b>3 721</b>	<b>46 430</b>	<b>29 605</b>	<b>85 588</b>	<b>10 332</b>	<b>95 920</b>	
<b>Total profits for the financial year</b>	-	<b>(3 721)</b>	-	<b>23 630</b>	<b>19 909</b>	<b>(1 190)</b>	<b>18 719</b>	
- Net profit for the period	-	-	-	23 630	23 630	(1 190)	22 440	
- Other total revenues for the financial year	-	(3 721)	-	-	(3 721)	-	(3 721)	
<b>Transactions with Parent Equity's owners recognised directly in equity</b>								
Additional payments from and payments to the owners	2 366	-	(166)	(9 837)	<b>(7 637)</b>	-	<b>(7 637)</b>	
Dividend	-	-	-	(9 837)	<b>(9 837)</b>	-	<b>(9 837)</b>	
Issuance of shares	2 366	-	(166)	-	<b>2 200</b>	-	<b>2 200</b>	
Issuance of shares above the nominal value	-	-	94 417	-	<b>94 417</b>	-	<b>94 417</b>	
Changes in ownership structure of subordinated entities	-	-	-	123	<b>123</b>	(123)	-	
Profit transfer	-	-	22 419	(22 419)	-	-	-	
<b>Equity as of 31st December 2017</b>	<b>8 198</b>	-	<b>163 100</b>	<b>21 102</b>	<b>192 400</b>	<b>9 019</b>	<b>201 419</b>	
<b>Equity as of 1st January 2018 (approved data)</b>	<b>8 198</b>	-	<b>163 100</b>	<b>21 102</b>	<b>192 400</b>	<b>9 019</b>	<b>201 419</b>	
<b>Application effect of IFRS 15 and IFRS 9</b>	-	-	-	-	-	-	-	
<b>Data adjusted for the influence of IFRS 15 and IFRS 9 as of 1st January 2018</b>	<b>8 198</b>	-	<b>163 100</b>	<b>21 102</b>	<b>192 400</b>	<b>9 019</b>	<b>201 419</b>	
<b>Total profits for the financial year</b>	-	-	-	<b>(13 850)</b>	<b>(13 850)</b>	<b>(579)</b>	<b>(14 429)</b>	
- Net profit for the period	-	-	-	(13 850)	(13 850)	(579)	(14 429)	
<b>Transactions with Parent Equity's owners recognised directly in equity</b>								
Additional payments from and payments to the owners	-	-	-	(13 936)	<b>(13 936)</b>	-	<b>(13 936)</b>	
Dividend	-	-	-	(13 936)	<b>(13 936)</b>	-	<b>(13 936)</b>	
Profit transfer	-	-	11 337	(11 337)	-	-	-	
<b>equity as of 30th June 2018</b>	<b>8 198</b>	-	<b>174 437</b>	<b>(18 021)</b>	<b>164 614</b>	<b>8 440</b>	<b>173 054</b>	
<i>(unexamined)</i>								

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### 3. EXPLANATORY NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENT

#### 3.1 INFORMATION ON PRINCIPLES ADOPTED WHILE PREPARING THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENT

##### 3.1.1 COMPLIANCE STATEMENT AND GENERAL PRINCIPLES OF PREPARING THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENT PREPARATION

###### a) Statement of conformity

The present interim condensed consolidated financial statement ("consolidated financial statement") has been prepared in accordance with the International Accounting Standard 34 "Interim financial reporting" and pursuant to the Regulation of the Minister of Finance of 29 March 2018 on current and periodic information provided by issuers of securities and conditions for recognition as equivalent of information whose disclosure is required under the laws of a non-member state, (Dz. U. of 2018, item 757) („the Regulation”) and presents financial situation of the Unimot Capital Group ("Group", "Unimot Group") as of 30th June 2018 and 31st December 2017, the results of its operation and cash flows for the periods of 6 and 3 months ended on 30th June 2018 and 30th June 2017.

###### b) Principle of operation continuity

Condensed interim consolidated financial statement as of the day and period ended on 30th June 2018 has been prepared assuming that the Unimot Group will continue its economic activity in the foreseeable future. As of the day of preparing the present condensed interim consolidated financial statement the circumstances that may indicate threats to continue the operations by the Unimot Group have not been observed.

Time of operation of the Parent Equity and the remaining entities included in the Unimot Group is indefinite.

The present condensed interim consolidated financial statement, except for the consolidated statement of cash flows, has been prepared in accordance with the accrual principle.

###### c) Significant accounting policies

In order to prepare the present condensed interim consolidated financial statement accounting policies have been applied in the scope unchanged with reference to principles applied at preparing the annual consolidated financial statement for 2017, except for adopted new standards IFRS 15 – Revenues from sale and IFRS 9 – Financial instruments described in note 3.1.2.

The Group applied the requirements of standards IFRS 9 and IFRS 15 using a modified retrospective approach with a combined effect of first application since 1<sup>st</sup> January 2018. In accordance with the possibility permitted by the standard, the Group has resigned from conversion of comparative data. The data as of 31st December 2017 and for the H1 2017 has been prepared based on IAS 39, IAS 18 and IAS 11.

The influence of the implementation of new standards IFRS 9 and IFRS 15 on retained earnings, based on data for financial year ending on 31st December 2017 was not significant therefore the Group did not make capital adjustment as of 1st January 2018.

Apart from IFRS 9 and IFRS 15, The Group has also applied new interpretations and changes to existing standards which have been in force since 1st January 2018. The changes applied have not influenced significantly the values of recognised assets, liabilities and total incomes of the Group

###### Standards published and approved by the European Union, not yet in force.

The Group intends to adopt published changes of IFRS, yet not in force until the day of publication of the present condensed interim consolidated financial statement, in accordance with the date of their entry into force.

###### IFRS 16 Lease

In January 2016, the International Accounting Standards Board issued International Financial Reporting Standard 16 – Leasing ("IFRS 16") which replaced IAS 17 Lease, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operational lease – special promotional offers and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out principles of recognition concerning lease when it comes to valuation, presentation and disclosure of information.

IFRS 16 is effective for annual periods beginning on or after 1st January 2019. Earlier application is permitted in case of entities which have been using IFRS 15 since the date or before the date of initial application of IFRS 16. The Group has not decided on an early application of IFRS 16. As of the date of approval of the present condensed financial statement the Group is evaluating the impact of adopting IFRS 16 on applied accounting principles with regard to Group's activity or its financial results.

The Group has identified currently existing financial lease contracts, operational lease contracts and the contracts which up to now have not been recognised as lease and which could fall within the definition of a lease in accordance with IFRS 16. The Group is currently estimating a potential impact of applying IFRS 16 on future financial statements.

#### **d) Significant estimates and judgements**

Preparing a financial report in accordance with the IFRS UE requires the Management Board of the Parent Equity to conduct professional judgements, estimates and assumptions, which have an influence on the accepted accounting policies and presented values of assets, liabilities, revenues and costs. The estimates and related assumptions are based on historical experience and other factors, which are recognised as rational in given circumstances, and their results provide a basis for a professional judgement as to the book value of assets and liabilities, which does not result directly from other sources. The actual value may be different from the estimated value.

Significant estimates and accounting policies, as well as estimating uncertainty applied by the Management Board of the Parent Entity while preparing the present condensed interim consolidated financial statement are the same as the ones applied while preparing the annual consolidated financial statement for 2017.

### **3.1.2 CHANGES TO INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)**

#### **IFRS 9 FINANCIAL INSTRUMENTS**

In connection with the implementation of IFRS 9, the Group has updated the applied accounting principles:

##### **Financial instruments**

###### *Non-derivatives*

Loans, receivables and deposits are recognised at the date of purchase or issue. All other financial assets (including assets measured at fair value through the financial result) are recognised on the day of the transaction which is the date when the Group becomes a party to the mutual commitment regarding the given financial instrument.

The Group ceases to recognise a financial asset at the time of expiry of the contractual rights to receive cash flows from that asset or until, when the rights to receive cash flows from the financial asset are transferred in a transaction substantially transferring all the significant risks and rewards of their property. Each share in the transferred financial asset that is created or held by the Group is treated as an asset or liability.

The Group ceases to recognise a financial asset also in the case of a significant modification of a financial asset, amongst others in case when a financial asset agreement annex will trigger the necessity to change appropriate for this asset accounting category.

The Group classifies financial instruments, other than derivative financial assets into the following categories: financial assets measured at amortised cost, financial assets measured at fair value through other comprehensive income and financial assets measured at fair value through the financial result.

The classification of financial assets is made at their initial recognition, depending on the nature and purpose of financial assets.

The classification of a financial asset into one of the categories is made on the basis of an analysis of two equivalent criteria:

- the Group's business model of financial assets management and
- the characteristics of contractual cash flows of a financial asset.

Reclassification of financial assets takes place solely when a business model, defining the way of the management of these assets, is changed.

The derivatives embedded in financial assets (in host contracts that do not constitute derivatives and are financial assets) should not be separated – the whole of a financial asset is classified in an appropriate accounting category in accordance with the aforementioned criteria.

##### **Financial assets measured at amortised cost**

Financial assets measured at amortised cost are the financial assets that meet both of the following conditions:

- a financial asset is held in accordance with a business model, the purpose of which is to hold financial assets in order to receive contractual cash flows and
- the conditions of an agreement concerning a financial asset give rise to cash flows at specific dates, which are solely the payment of principal amount and interest on the outstanding amount due in accordance with the guidelines of IFRS 9.

The assets in this category are recognised as fixed assets providing that their realisation date exceeds 12 months from the balance sheet day. Such assets are initially recognised at fair value increased by directly attributable transaction costs. After initial recognition they are measured at amortised cost net of impairment write-offs.

Sale of financial assets measured at amortised cost may take place on condition that specified by the Group sales principles compliance with business model criteria are adhered to, the goal of the model being maintaining financial assets to obtain cash flows resulting from the contract.

If financial assets measured at amortised cost are derecognised from the balance sheet, the Group discloses the analysis of profits or losses recognised in the statement of comprehensive income and which result from derecognizing these financial assets as well as the information concerning the reasons for derecognizing these financial assets.

#### **Financial assets measured at fair value through other comprehensive income**

Financial assets measured at fair value through other comprehensive income are the assets that meet both of the following conditions:

- a financial asset is held in accordance with a business model, the purpose of which is to both receive contractual cash flows and to sale financial assets and
- the conditions of an agreement concerning a financial asset give rise to cash flows at specific dates, which are solely the payment of principal amount and interest on the outstanding amount due.

After initial recognition the financial assets in this category are measured at fair value and the results of the fair value change, other than impairment write-offs and foreign currency differences on available-for-sale debt instruments, are recognised in other comprehensive income and presented in equity. As of the date the financial assets are derecognised from the books, the accumulated value of profits or losses recognised in equity is reclassified to profit or loss of the current period.

At the time of initial recognition of investments in equities not held for trading, the Group may take advantage of the possibility to refer their fair value change to equities, however, but the selection is irrevocable and is made at the level of a single investment in an equity instrument.

If the Group designates equities to be measured at fair value through other comprehensive income, all profits and losses related to a given instrument, including foreign exchange profits and losses (except for revenues from dividend which are recognised in the statement of comprehensive income), are recognised in other comprehensive income and the Group does not have a possibility of their reclassification to the statement of comprehensive income.

The assets of this category are recognised as fixed assets, provided that their realization date exceeds 12 months from the balance sheet day.

#### **Financial assets measured at fair value through financial result**

Financial assets measured at fair value through the financial result are the assets which:

- do not meet the criteria to be classified in the categories measured at amortised cost or measured at fair value through other comprehensive income,
- were assigned to this category by Group's decision at the moment of initial recognition.

Financial assets do not meet the criteria to be classified in other categories (i.e. they are measured at fair value through the financial result), if:

- a financial asset is held in accordance with a business model, the purpose of which is not to hold financial assets in order to receive contractual cash flows (particularly when a financial asset is recognised by the Group in order to generate profit on its resale or is an equity instrument which the Group did not appoint to be measured at fair value through other comprehensive income), or
- the conditions of an agreement concerning a financial asset give rise to cash flows at specific dates, which are not solely the payment of principal amount and interest on the outstanding amount due.

#### **Modifications of financial assets**

If a financial asset is modified, which is not measured at fair value through the financial result, which does not result in derecognition of this financial asset from the balance sheet, the Group determines the new gross carrying amount of this asset after the modification and refers the change of this amount to gross carrying amount before the statement on comprehensive income was modified, as a financial assets modification result.

**IFRS 9 Financial Instruments** – the standard introduces: a new model of impairment of financial assets based on the concept of 'expected loss', changes in the rules of classification and valuation of financial instruments (in particular financial assets) and introduces a new approach to hedge accounting. The Group has implemented the new standard by actively involving organizational units mainly responsible for the area of accounting and financial reporting as well as risk management.

## Influence of the first application of IFRS 9 on the financial condition of the Group:

### Financial assets of debt instrument economic characteristics

The implementation of IFRS 9 has not changed the way of the classification and valuation of owned financial assets of debt instrument economic characteristics.

### Derivatives

IFRS 9 does not change the approach to classification and valuation of derivatives (except for embedded derivatives).

### Equities

The Group does not own equities which constitute financial assets as defined in IAS 39 and IFRS 9.

### Designation / redesignation of financial assets for the measurement at fair value through the financial result

The Group does not own financial assets designated to be measured at fair value through the financial result. The Group does not identify financial assets that it would intend to classify into a category of measurement at fair value through the financial result in order to decrease accounting mismatch, which would otherwise occur due to financial assets valuation in amortized costs or fair value by other total revenues.

**The adoption of IFRS 9 does not have an impact on the existing classification and measurement of financial liabilities of the Group.**

## Group's financial assets impairment – estimation of expected credit losses according to IFRS 9

### Loans granted – estimating assets impairment

The Group has granted a few educational loans for university students. The amount of estimated loss of value of these loans is negligible in terms of the results achieved by the Group as of 30th June 2018.

### Trade receivables – estimating assets impairment

The Group applies an overarching principle according to which a simplified approach is always applied towards trade receivables, within which write-offs for these expositions are always estimated in the amount of lifetime expected credit losses (*lifetime ECL*).

An assumption has been adopted within the solutions that trade receivables comprise two major groups:

1. Receivables with recognised impairment – covered by full revaluation write-off in accordance with the IAS 39 in force (overdue receivables over 180 days and receivables due to issued interest notes).
2. Receivables without recognised impairment – other trade receivables for which determining write-offs consists in expected credit loss estimation.

For insured receivables it is additionally assumed that in case partial own debtor's repayments occur, the Group and the insurer divide the repayment proportionally to their participation in credit risk.

For the purpose of expected credit loss estimation, the Group has applied historical repayability ratios within cohorts. The cohorts were created for each homogenous type of trade receivables and significant delay groups, in the periods, for which the data is available. In order to comply with the requirement of IFRS 9 that concerns consideration of current macroeconomic conditions, the data period being the basis for determining the ratios is 2 years.

The below presented table summaries present Group's trade receivables and write-offs values for expected credit losses according to the new IFRS 9.

### Quality of financial assets (trade receivables) and realised write-offs:

<i>in PLN thousand</i>	Trade receivables without recognised depreciation	Trade receivables with recognised depreciation	Total
<b>Trade receivables</b>			
Before maturity	187 164	43	187 207
Delayed 1 - 14 days	29 153	94	29 247
Delayed 15 - 30 days	5 085	24	5 109
Delayed 31 -60 days	1 441	129	1 570
Delayed 61 - 180 days	950	758	1 708
Delayed over 180 days	36	5 759	5 795
<b>Total gross trade receivables as of 30.06.2018</b>	<b>223 829</b>	<b>6 807</b>	<b>230 636</b>
<b>Credit risk write-offs</b>	<b>*(86)</b>	<b>** (1 416)</b>	<b>(1 502)</b>

\* amount of write-offs (estimated depreciation calculated according to IFRS 9) on receivables without recognised depreciation

\*\* amount of write-offs on receivables with recognised depreciation

**Receivables insurance level:**

*in PLN thousand* **30.06.2018**

**Hedge level**

Uninsured trade receivables	71 200
Insured receivables own contribution	15 922
Insured part	143 514
<b>Total</b>	<b>230 636</b>

**Change of trade receivables write-offs in the reporting period:**

<i>in PLN thousand</i>	Write-offs on receivables without recognised depreciation	Write-offs on receivables with recognised depreciation	Total
<b>Trade receivables write-offs</b>			
<b>Gross trade receivables as of the state at the beginning of the reporting period - 01.01.2018</b>	<b>(113)</b>	<b>(948)</b>	<b>(1 061)</b>
Transfer do Lifetime ECL (without depreciation)	-	-	-
Transfer do Lifetime ECL (depreciation)	-	-	-
Status change of write-offs for receivable recognised in the balance within the reporting period	-	-	-
New write-offs during the reporting period	(6)	(1 074)	(1 080)
Write-offs on mature receivables/excluded from the balance during the reporting period	-	(208)	(208)
Write-off related to written-off receivables	-	257	257
Reversal of provisions for previously written-off receivables	33	557	590
Changes to risk models/parameters	-	-	-
<b>Balance of write-offs as of the state at the end of the reporting period - 30.06.2018</b>	<b>(86)</b>	<b>(1 416)</b>	<b>(1 502)</b>

**Significant changes to gross balance value of trade receivables and levels of write-offs in the reporting period:**

<i>in PLN thousand</i>	Trade receivables without recognised depreciation	Trade receivables with recognised depreciation	Total
<b>Gross trade receivables as of the state at the beginning of the reporting period - 01.01.2018</b>	<b>201 532</b>	<b>3 723</b>	<b>205 255</b>
New receivables acquisition	223 485	1 727	225 212
Transfer do Lifetime ECL (depreciation)	(3 702)	3 702	-
Changes following excluding receivables from the balance (repayment or write-off) in the reporting period	(197 486)	(2 345)	(199 831)
Changes following the change of provisions measurement manner	-	-	-
<b>Balance of gross receivables as of the state at the end of the reporting period - 30.06.2018</b>	<b>223 829</b>	<b>6 807</b>	<b>230 636</b>

**Cash resources – assets impairment estimation**

The Group deposits cash resources and their equivalents in entities operating in the financial sector. The analysis of exposure to this type of risk, conducted as of 30th June 2018 for the amount of PLN 41 851 thousand, which constitutes 99,77 % of Group's cash resources (the remaining ones are cash at hand) demonstrated that these are mainly banks of the highest, upper medium and medium rating, and also possessing large equities and a leading and stable market position in Poland. Credit risk

in this respect is being monitored on an ongoing basis through analysis of credit ratings and limiting the concentration level of resources at particular financial institutions.

**Cash resources and deposits concentration level considering the credit valuation of financial institutions (as of 30th June 2018):**

<i>in %</i>	<b>Rating Moody's</b>	<b>Rating Fitch</b>	<b>Rating S&amp;P</b>	<b>30.06.2018</b>
Broker1	-	-	-	52,7%
Bank1	Baa1	BBB	BBB+	34,5%
Bank2	A2	A	-	5,6%
Bank3	A3	-	BBB+	4,3%
Other 7 banks	-	-	-	2,8%

Despite financial resources concentration at two main entities the Group evaluates that due to previous good cooperation with these entities, levels of their ratings and also the fact that their financial results and other market and non-market information indicating their financial condition is being monitored, it is not exposed to credit risk resulting from depositing financial resources in these institutions.

The amount of estimated financial resources impairment is negligible from the perspective of the results the Group achieved as of 30<sup>th</sup> June 2018.

According to the allowed by the standard possibility, the Group resigned from estimating cash resources impairment for the reference period data.

**MSSF 15 REVENUES FROM CLIENT CONTRACTS**

Following the implementation of IFRS 15 the Group has updated the applied accounting principles:

**Contract assets**

The Group recognises in the statement on financial condition a contract asset being the Group's right to remuneration in exchange for goods or services that the Group has transferred to the client.

In this item, in the statement on financial condition the Group presents in particular:

- estimates of revenues due to electricity distribution and sales performed in the given period but not invoiced yet;
- assets concerning performed and provided construction works, not invoiced yet.

**Contractual liabilities**

The Group recognises in the statement on financial condition contractual liabilities being Group's obligation to transfer to the client goods or services in exchange for which the Group received remuneration (or the amount of remuneration is due) from the client.

In this item, in the statement on financial condition the Group presents in particular:

- received in advance remuneration for services not rendered yet by the Group, e.g., paid in advance subscription and trade fees for distribution, services performed through application of prepayment gas meters.

**Revenues**

Group's revenues include in particular:

- revenues on liquid fuels sales
- revenues on gas fuels sales, in this gas fuels distribution
- revenues on electricity sales.

The Group recognises revenues so as to reflect the transfer of promised goods or services to the client in the amount that reflects the remuneration, to which – according to the Group's expectations – it will be entitled in exchange for these goods or services. Recognition of revenue occurs at the moment when the obligation to perform the service through transfer of the promised good or service (an asset) to the client have occurred (or in its course). The asset is transferred at the moment when the client obtains the control over this asset.

**Revenues on sales of gas fuel, electricity, gas fuel distribution - uninterrupted**

The Group transfers the control over a part of rendered services (consisting in supplies of gas fuel and electricity, rendering distribution services) in time, in this way fulfilling the obligation of services rendering.

On every occasion gas fuel/electricity is supplied and consumed, a part of services is subject to transfer and the obligation to render services is performed. The value of services transferred to a given moment, in relation to the remaining services



promised within the contract is calculated on the basis of the result method based on given service utilization. Utilization of the service in the whole settlement period can be treated jointly, therefore the accumulated revenues from the settlement period are recognised monthly. If the Group is entitled to receive remuneration from the client in the amount that directly corresponds to the value of the service previously performed by the Group to the client (e.g. contract for gas fuel supplies within which the client is charged fixed amount for each MWh), the Group recognises the revenue in the amount, which it is entitled to invoice.

The Group starts recognizing revenues once the utilization of services commences.

The volume of revenues from gas fuels/electricity sales and gas fuel distribution services results from sales documented with Vat invoices, increased by conducted estimation of supplied and not invoiced in the given period sale of electricity distribution services.

Sales estimation is conducted not less frequently than at the end of the reporting period.

#### **Revenues on sales – supplies of goods/services settled at a given point**

Revenues from supplies goods/services such as liquid fuels, connection fees, sales of property rights are recognised by the Group at a given point. Control transfer occurs when the contract between the parties is concluded and goods/services are made available to the client or given service has been performed.

In order to precisely determine the point of control transfer, the Group each time considers whether:

- The Group is currently empowered to payment for an asset,
- client holds legal title to an asset,
- the Group physically transferred an asset,
- client bears significant risk and obtains significant benefits resulting from the asset's property,
- client received an asset.

#### **Revenues on sales – services provided continuously – passage of time**

The Group transfers the control of services provided over time (e.g. licences granted) thus fulfilling obligations to provide services. Such services are provided on a continuous basis; hence a part of services is subjected to transfer at any time while providing the service.

Since the value of services passed on to the client does not differ over individual reference periods, the Group recognises revenues on provided services based on fixed monthly payments (independently of consumption).

#### **Recognizing revenues on sales in the net remuneration amount (the Group as an agent)**

In case of comprehensive contracts for gas fuels supplies, where the Group supplies gas fuel and renders distribution services, it is each time evaluated if the Group acts as a contracting party.

In case another entity is involved in supplies of goods or services to the client, the Group determines if the nature of Group's promise constitutes an obligation to perform the service consisting in supplying specific goods or services (in this case the Group acts as a contracting party) or outsources another entity to supply such goods or services (in this case the Group acts as intermediary). If the Group being a contracting party fulfils the obligation to perform the service, it recognises the revenues in the gross remuneration amount, to which – according to the expectations – it will be entitled in exchange for transferring goods or services.

If the Group being an intermediary fulfils the obligation to perform the service, it recognises the revenues in the amount of any charge or commission, to which – according to the expectations – it will be entitled in exchange for ensuring transfer of goods or services by another entity.

Fee or commission that is due to the Group may be the net remuneration amount, which the Group retains having paid the remuneration to another entity in return for goods or services provided by this entity.

Under the General Distribution Agreement of gas fuel concluded with Polska Spółka Gazownictwa Sp. z o.o. the Group acts as an intermediary that collects fees in favour of other gas market participants in distribution services contracts in the scope of selected elements of the fee charged for the distribution service. As a result, the Group recognises revenues on distribution services sales in the amount net of distribution service cost charged by the Distribution Network Operator.

**Effect of IFRS 9 and IFRS 15 first application on the Group's financial results:**
**Interim condensed consolidated statement on financial situation as of 30.06.2018**

<i>in PLN thousand</i>	Reported assets and liabilities values	Adjustment resulting from IFRS 15 application*	Adjustment resulting from IFRS 9 application	Assets and liabilities if IFRS 9 and 15 have not been applied
<b>Fixed assets</b>				
TANGIBLE FIXED ASSETS	50 922	-	-	50 922
INTANGIBLE ASSETS	20 362	-	-	20 362
Other financial assets	391	-	-	391
Other long-term liabilities	6 741	-	-	6 741
Client contracts assets	3 160	(3 160)	-	-
Deferred income tax assets	2 498	-	-	2 498
Other assets	-	3 160	-	3 160
<b>Total fixed assets</b>	<b>84 074</b>	<b>-</b>	<b>-</b>	<b>84 074</b>
<b>Current assets</b>				
Inventory	285 907	-	-	285 907
Client contracts assets	2 156	(2 156)	-	-
Trade and other receivables	269 297	-	86	269 383
Other financial assets	260	-	-	260
Derivative financial instruments	756	-	-	756
Financial resources and their equivalents	42 074	-	-	42 074
Other current assets	5 994	2 156	-	8 150
<b>Total current assets</b>	<b>606 444</b>	<b>-</b>	<b>86</b>	<b>606 530</b>
<b>TOTAL ASSETS</b>	<b>690 518</b>	<b>-</b>	<b>86</b>	<b>690 604</b>
<b>Equity</b>				
Share capital	8 198	-	-	8 198
Hedge accounting capital	-	-	-	-
Other capitals	174 437	-	-	174 437
Retained profits	(18 021)	-	86	(17 935)
<b>Equity of Parent Equity's owners</b>	<b>164 614</b>	<b>-</b>	<b>86</b>	<b>164 700</b>
Non-controlling interests	8 440	-	-	8 440
<b>Equity in total</b>	<b>173 054</b>	<b>-</b>	<b>86</b>	<b>173 140</b>
<b>Long-term liabilities</b>				
Liabilities due to credits, loans and other debt instruments	10 982	-	-	10 982
Employee benefits liabilities	184	-	-	184
Derivative financial instruments	16 984	-	-	16 984
Deferred income tax reserve	204	-	-	204
<b>Total long-term liabilities</b>	<b>28 354</b>	<b>-</b>	<b>-</b>	<b>28 354</b>
<b>Short-term liabilities</b>				
Overdrafts	266 308	-	-	266 308
Liabilities due to credits, loans and other debt instruments	6 175	-	-	6 175
Derivative financial instruments	10 112	-	-	10 112
Employee benefits liabilities	535	-	-	535
Income tax liabilities	212	-	-	212
Provisions	15 485	-	-	15 485
Client contracts liabilities	18 514	(18 514)	-	-
Trade and other liabilities	171 769	18 514	-	190 283
<b>Total short-term liabilities</b>	<b>489 110</b>	<b>-</b>	<b>-</b>	<b>489 110</b>
<b>Total liabilities</b>	<b>517 464</b>	<b>-</b>	<b>-</b>	<b>517 464</b>
<b>TOTAL LIABILITIES</b>	<b>690 518</b>	<b>-</b>	<b>86</b>	<b>690 604</b>

\* Assets due to customer contracts comprise investment expenditures incurred by the Company on adjustment petrol stations to the AVIA brand in accordance with the franchise agreements.

\* Customer contracts liabilities include advances for deliveries.

**Interim condensed consolidated statement on total revenues for the period 01.01.2018 - 30.06.2018**

<i>in PLN thousand</i>	<b>Reported assets and liabilities values</b>	<b>Adjustment resulting from IFRS 15 application*</b>	<b>Adjustment resulting from IFRS 9 application</b>	<b>Assets and liabilities if IFRS 9 and 15 have not been applied</b>
Revenues from sales	1 523 699	139 929	-	1 663 628
Profits (losses) on financial instruments hedging sales	(2 318)	-	-	(2 318)
Cost of sold goods, products and materials	(1 480 417)	(135 523)	-	(1 615 940)
<b>Gross profit on sales</b>	<b>40 964</b>	<b>4 406</b>	-	<b>45 370</b>
Other operating revenues	1 187	-	-	1 187
Sales costs	(44 855)	-	86	(44 769)
Overheads	(11 817)	-	-	(11 817)
Other net profits/losses	87	-	-	87
Other operating costs	(248)	-	-	(248)
<b>Loss on operating activity</b>	<b>(14 682)</b>	<b>4 406</b>	<b>86</b>	<b>(10 190)</b>
Financial revenues	4 503	(4 406)	-	97
Financial costs	(3 808)	-	-	(3 808)
<b>Net financial revenues/costs</b>	<b>695</b>	<b>(4 406)</b>	-	<b>(3 711)</b>
Share of related entities in net result	-	-	-	-
<b>Loss before taxation</b>	<b>(13 987)</b>	-	<b>86</b>	<b>(13 901)</b>
Income tax	(442)	-	-	(442)
<b>Net loss for the financial year</b>	<b>(14 429)</b>	-	<b>86</b>	<b>(14 343)</b>
<b>in this attributable to</b>				
Parent Equity's owners	(13 850)	-	86	(13 764)
Non-controlling interests	(579)	-	-	(579)
<b>Net loss for the financial year</b>	<b>(14 429)</b>	-	<b>86</b>	<b>(14 343)</b>
<b>Other total revenues that will be reclassified as profits or losses after complying with defined conditions</b>				
Hedging instruments valuation after tax effect consideration	-	-	-	-
<b>Other total net profits for the financial year, after taxation</b>	-	-	-	-
<b>Total profits for the financial year</b>	<b>(14 429)</b>	-	<b>86</b>	<b>(14 343)</b>
<b>in this attributable to</b>				
Parent Equity's owners	(13 850)	-	86	(13 764)
Non-controlling interests	(579)	-	-	(579)
<b>Total profits for the financial year</b>	<b>(14 429)</b>	-	<b>86</b>	<b>(14 343)</b>
<b>Profit/(loss) per one share attributable to Parent Equity's owners (in PLN)</b>	<b>(1,69)</b>	-	-	<b>(1,68)</b>
<b>Diluted profit (loss) per one share attributable to Parent Equity's owners (in PLN)</b>	<b>(1,69)</b>	-	-	<b>(1,68)</b>

\* Result on the achieved revenues and costs related to trading activity in the electricity area has been moved according to IFRS 15 to financial activity.

**Condensed consolidated statement on cash flows for the period 01.01.2018 - 30.06.2018**

<i>in PLN thousand</i>	<b>Reported assets and liabilities values</b>	<b>Adjustment resulting from IFRS 15 application</b>	<b>Adjustment resulting from IFRS 9 application</b>	<b>Assets and liabilities if IFRS 9 and 15 have not been applied</b>
<b>Operating cash flows</b>				
<b>Loss before taxation</b>	<b>(13 987)</b>	-	86	<b>(13 901)</b>
<b>Adjustments</b>				
Tangible fixed asset amortisation	2 554	-	-	2 554
Intangible assets impairment	224	-	-	224
Loss (profit) due to exchange rate differences	8 002	-	-	8 002
(Profit)/loss on sale of tangible fixed assets	(87)	-	-	(87)
Net interests, transactional costs (concerning credits and loans) and dividends	3 680	-	-	3 680
Receivables status change	(22 144)	(5 316)	(86)	(27 546)
Inventory status change	(52 720)	-	-	(52 720)
Client contracts assets status change	(5 316)	5 316	-	-
Client contracts liabilities status change	18 514	(18 514)	-	-
Trade and other short-term liabilities status change	(44 901)	18 514	-	(26 387)
Status change of assets/(liabilities) due to hedging instruments	11 969	-	-	11 969
Provisions status change	2 675	-	-	2 675
Income tax paid/returned	(442)	-	-	(442)
<b>Operating cash flows</b>	<b>(91 979)</b>	-	-	<b>(91 979)</b>
<b>Investment activity cash flows</b>				
Revenues on tangible fixed assets sale	302	-	-	302
Received interests	82	-	-	82
Revenues on loans	16	-	-	16
Tangible fixed assets purchase	(1 923)	-	-	(1 923)
Intangible assets purchase	(85)	-	-	(85)
Loans granted	(55)	-	-	(55)
Other investments acquisition	(254)	-	-	(254)
<b>Net investment activity cash flows</b>	<b>(1 917)</b>	-	-	<b>(1 917)</b>
<b>Net financial activity cash flows</b>				
Contracting credits, loans and other debt instruments	12 444	-	-	12 444
Repayment of credits, loans and other debt instruments	(10 856)	-	-	(10 856)
Payment of liabilities due to financial lease contracts	(1 746)	-	-	(1 746)
Paid interests and transactional costs (concerning credits and loans)	(4 247)	-	-	(4 247)
<b>Net financial activity cash flows</b>	<b>(18 341)</b>	-	-	<b>(18 341)</b>
<b>Financial resources and their equivalents status change</b>	<b>(112 237)</b>	-	-	<b>(112 237)</b>
Influence of exchange rate changes concerning financial resources and their equivalents	(7 954)	-	-	(7 954)
<b>Financial resources and their equivalents status change</b>	<b>(120 191)</b>	-	-	<b>(120 191)</b>
<b>Financial resources and their equivalents net of overdrafts as of 1st January</b>	<b>(104 043)</b>	-	-	<b>(104 043)</b>
<b>Financial resources and their equivalents net of overdrafts as of 30th June</b>	<b>(224 234)</b>	-	-	<b>(224 234)</b>

### 3.1.3 CONVERSION OF CONSOLIDATED COMPARABLE DATA

Following the change in the accounting policy with reference to inventory valuation at fair value in 2017 the Company has introduced the following presentation changes to comparable data for Q1 2017 (description of changes to the accounting policy has been presented in note 3.2. of the Consolidated Annual Statement of the Capital Group for 2017).

The Group has distinguished in the statement on financial condition in a separate item: assets in the item „Other financial assets” the value of long-term derivatives in the amount of PLN 9 660 thousand and short-term ones in the amount of PLN 12 813 thousand, in liabilities: value of long-term derivatives in the amount of PLN 176 thousand and short-term ones in the amount of PLN 11 800 thousand.

In the statement on total revenues the Group has made presentation changes and so: in the cost of sold goods it included inventories valuation to fair value in the amount of – PLN 31 048 thousand (loss), balance valuation of settlements in the amount of PLN 27 684 thousand, realised exchange rate differences in the amount of PLN 12 028 thousand, which previously were presented in the item “Other net profits/losses” and moved from the item “Profits/losses on financial instruments hedging sales” the value of PLN 10 071 thousand to the item “Other net profits/losses”.

In the statement on cash flows due to the change of presenting derivatives, provisions for costs and income tax liabilities the Group has made the changes in the items “Exchange rate loss/(profit)” in the amount of PLN 10 497 thousand, in the item “Status change of short-term liabilities due to trade and other receivables” in the amount of PLN 7 364 thousand in the item “Status change of assets/(liabilities) due to derivatives” in the amount of PLN 17 657 thousand, in the item “Provisions” in the amount of PLN 71 thousand and in the item “Receivables status change” in the amount of PLN 275 thousand.

#### Interim condensed consolidated statement on financial situation as of 30.06.2017 r.

<i>in PLN thousand</i>	<b>Published data</b>	<b>Presentation changes</b>	<b>Data after presentation changes</b>
<b>Fixed assets</b>			
TANGIBLE FIXED ASSETS	50 673	-	50 673
INTANGIBLE ASSETS	20 087	-	20 087
Other financial assets	83	-	83
Other long-term liabilities	8 662	-	8 662
Client contracts assets	-	-	-
Derivative financial instruments	-	9 660	9 660
Deferred income tax assets	3 327	-	3 327
<b>Total fixed assets</b>	<b>82 832</b>	<b>9 660</b>	<b>92 492</b>
<b>Current assets</b>			
Inventory	171 257	-	171 257
Trade and other receivables	218 098	-	218 098
Other financial assets	10 762	(10 497)	265
Derivative financial instruments	-	12 813	12 813
Income tax receivables	-	-	-
Financial resources and their equivalents	35 829	-	35 829
Other current assets	2 907	-	2 907
<b>Total current assets</b>	<b>438 853</b>	<b>2 316</b>	<b>441 169</b>
<b>TOTAL ASSETS</b>	<b>521 685</b>	<b>11 976</b>	<b>533 661</b>
<b>Equity</b>			
Share capital	8 198	-	8 198
Other capitals	163 112	-	163 112
Previous years' results and current year result	10 089	-	10 089
<b>Equity of Parent Equity's owners</b>	<b>181 399</b>	-	<b>181 399</b>
Non-controlling interests	9 692	-	9 692
<b>Equity in total</b>	<b>191 091</b>	-	<b>191 091</b>
<b>Long-term liabilities</b>			
Liabilities due to credits, loans and other debt instruments	21 156	-	21 156
Employee benefits liabilities	131	-	131
Derivative financial instruments	-	176	176
Deferred income tax reserve	8	-	8
<b>Total long-term liabilities</b>	<b>21 295</b>	<b>176</b>	<b>21 471</b>

**Short-term liabilities**

Overdrafts	135 325	-	135 325
Liabilities due to credits, loans and other debt instruments	4 766	-	4 766
Derivative financial instruments	-	11 800	11 800
Employee benefits liabilities	381	-	381
Income tax liabilities	191	-	191
Provisions	13 136	-	13 136
Trade and other liabilities	155 500	-	155 500
<b>Total short-term liabilities</b>	<b>309 299</b>	<b>11 800</b>	<b>321 099</b>
<b>Total liabilities</b>	<b>330 594</b>	<b>11 976</b>	<b>342 570</b>
<b>TOTAL LIABILITIES</b>	<b>521 685</b>	<b>11 976</b>	<b>533 661</b>

**Interim condensed consolidated statement on total revenues for the period 01.01.2017 - 30.06.2017 r.**

<i>in PLN thousand</i>	<b>Published data</b>	<b>Presentation changes</b>	<b>Data after presentation changes</b>
Revenues from sales	1 419 922	-	1 419 922
Profits (losses) from financial instruments hedging sale	10 545	10 071	20 616
Cost of sold goods, products and materials	(1 384 197)	8 664	(1 375 533)
<b>Gross profit/(loss) on sales</b>	<b>46 270</b>	<b>18 735</b>	<b>65 005</b>
Other operating revenues	1 003	-	1 003
Sales costs	(39 070)	-	(39 070)
Overheads	(8 317)	-	(8 317)
Other net profits/losses	18 754	(18 735)	19
Other operating costs	(1 081)	-	(1 081)
<b>Profit/loss on operating activity</b>	<b>17 559</b>	<b>-</b>	<b>17 559</b>
Financial revenues	62	-	62
Financial costs	(2 507)	-	(2 507)
<b>Net financial costs</b>	<b>(2 445)</b>	<b>-</b>	<b>(2 445)</b>
Share of related entities in net result	-	-	-
Surplus of share in net assets over the purchase cost	-	-	-
<b>Profit/(loss) before taxation</b>	<b>15 114</b>	<b>-</b>	<b>15 114</b>
Income tax	(3 014)	-	(3 014)
<b>Net profit/(loss) for the financial year</b>	<b>12 100</b>	<b>-</b>	<b>12 100</b>
<b>in this attributable to</b>			
Parent Equity's owners	12 616	-	12 616
Non-controlling interests	(516)	-	(516)
<b>Net profit/(loss) for the financial year</b>	<b>12 100</b>	<b>-</b>	<b>12 100</b>
<b>Other total revenues that will be reclassified as profits or losses after complying with defined conditions</b>			
Hedging instruments valuation after tax effect consideration	(3 721)	-	(3 721)
<b>Other total net profits for the financial year, after taxation</b>	<b>(3 721)</b>	<b>-</b>	<b>(3 721)</b>
<b>Total profits for the financial year</b>	<b>8 379</b>	<b>-</b>	<b>8 379</b>
<b>in this attributable to</b>			
Parent Equity's owners	8 895	-	8 895
Non-controlling interests	(516)	-	(516)
<b>Total profits for the financial year</b>	<b>8 379</b>	<b>-</b>	<b>8 379</b>
<b>Profit per one share attributable to Parent Equity's owners (in PLN)</b>	<b>1,74</b>	<b>-</b>	<b>1,74</b>
<b>Diluted profit (loss) per one share attributable to Parent Equity's owners (in PLN)</b>	<b>1,74</b>	<b>-</b>	<b>1,74</b>

**Condensed consolidated statement on cash flows for the period 01.01.2017 - 30.06.2017 r.**

<i>in PLN thousand</i>	<b>Published data</b>	<b>Presentation changes</b>	<b>Data after presentation changes</b>
<b>Operating cash flows</b>			
<b>Profit/(loss) before taxation</b>	<b>15 114</b>	-	<b>15 114</b>
<b>Adjustments with items:</b>			
Tangible fixed asset amortisation	2 234	-	2 234
Intangible assets impairment	66	-	66
Loss (profit) due to exchange rate differences	(2 610)	10 497	7 887
(Profit)/loss on sale of tangible fixed assets	(19)	-	(19)
Net interests, transactional costs (concerning credits and loans) and dividends	2 439	-	2 439
Receivables status change	(8 907)	(275)	(9 182)
Inventory status change	62 266	-	62 266
Trade and other short-term liabilities status change	(72 397)	7 364	(65 033)
Status change of assets/(liabilities) due to hedging instruments	-	(17 657)	(17 657)
Provisions status change	(1 555)	71	(1 484)
Income tax paid/returned	(3 014)	-	(3 014)
<b>Net operating cash flows</b>	<b>(6 383)</b>	-	<b>(6 383)</b>
<b>Investment activity cash flows</b>			
Revenues on tangible fixed assets sale	94	-	94
Received interests	57	-	57
Revenues on loans	3	-	3
Other revenues (outflows) on investment activity	274	-	274
Tangible fixed assets purchase	(746)	-	(746)
Intangible assets purchase	(662)	-	(662)
Loans granted	(63)	-	(63)
Other investments acquisition	(75)	-	(75)
<b>Net investment activity cash flows</b>	<b>(1 118)</b>	-	<b>(1 118)</b>
<b>Net financial activity cash flows</b>			
Net revenues from the issuance of shares	99 000	-	99 000
Contracting credits, loans and other debt instruments	35 787	-	35 787
Repayment of credits, loans and other debt instruments	(54 395)	-	(54 395)
Payment of liabilities due to financial lease contracts	(1 545)	-	(1 545)
Paid interests and transactional costs (concerning credits and loans)	(2 493)	-	(2 493)
Other financial expenses - costs of shares issuance	(2 371)	-	(2 371)
<b>Net financial activity cash flows</b>	<b>73 983</b>	-	<b>73 983</b>
<b>Financial resources and their equivalents status change</b>			
Influence of exchange rate changes concerning financial resources and their equivalents	(9 439)	-	(9 439)
<b>Financial resources and their equivalents status change</b>	<b>57 043</b>	-	<b>57 043</b>
<b>Financial resources and their equivalents net of overdrafts as of 1st January</b>	<b>(156 539)</b>	-	<b>(156 539)</b>
<b>Financial resources and their equivalents net of overdrafts as of 30th June</b>	<b>(99 496)</b>	-	<b>(99 496)</b>

In the statement on total revenues for Q2 2017 the Group has made presentation changes and so: in the cost of sold goods and materials it included the valuation of inventories to fair value in the amount of PLN 16 485 thousand (loss), balance

valuation of settlements in the amount of PLN 13 310 thousand, realised exchange rate differences in the amount of PLN 4 084 thousand, which were presented in the item "other net profits/losses" and moved to the item "Profits/(losses) on financial instruments hedging sales" the value of PLN 9 763 thousand from the item "Other net profits/(losses)".

**Quarterly condensed consolidated statement on total revenues for the period 01.04.2017 - 30.06.2017 r.**

<i>in PLN thousand</i>	<b>Published data</b>	<b>Presentation changes</b>	<b>Data after presentation changes</b>
Revenues from sales	758 242	-	758 242
Profits (losses) on financial instruments hedging sales	6 752	9 763	16 515
Cost of sold goods, products and materials	(744 987)	909	(744 078)
<b>Gross profit/(loss) on sales</b>	<b>20 007</b>	<b>10 672</b>	<b>30 679</b>
Other operating revenues	659	-	659
Sales costs	(19 584)	-	(19 584)
Overheads	(4 773)	-	(4 773)
Other net profits/losses	10 668	(10 672)	(4)
Other operating costs	(518)	-	(518)
<b>Profit/loss on operating activity</b>	<b>6 459</b>	<b>-</b>	<b>6 459</b>
Financial revenues	21	-	21
Financial costs	(1 399)	-	(1 399)
<b>Net financial costs</b>	<b>(1 378)</b>	<b>-</b>	<b>(1 378)</b>
Share of related entities in net result	-	-	-
Surplus of share in net assets over the purchase cost	-	-	-
<b>Profit/(loss) before taxation</b>	<b>5 081</b>	<b>-</b>	<b>5 081</b>
Income tax	(917)	-	(917)
<b>Net profit/(loss) for the financial year</b>	<b>4 164</b>	<b>-</b>	<b>4 164</b>
<b>in this attributable to</b>			
Parent Equity's owners	4 405	-	4 405
Non-controlling interests	(241)	-	(241)
<b>Net profit/(loss) for the financial year</b>	<b>4 164</b>	<b>-</b>	<b>4 164</b>
<b>Other total revenues that will be reclassified as profits or losses after complying with defined conditions</b>			
Hedging instruments valuation after tax effect consideration	(1 604)	-	(1 604)
<b>Other total net profits for the financial year, after taxation</b>	<b>(1 604)</b>	<b>-</b>	<b>(1 604)</b>
<b>Total profits for the financial year</b>	<b>2 560</b>	<b>-</b>	<b>2 560</b>
<b>in this attributable to</b>			
Parent Equity's owners	2 801	-	2 801
Non-controlling interests	(241)	-	(241)
<b>Total profits for the financial year</b>	<b>2 560</b>	<b>-</b>	<b>2 560</b>
<b>Profit/(loss) per one share attributable to Parent Equity's owners (in PLN)</b>	<b>0,61</b>	<b>-</b>	<b>0,61</b>
<b>Diluted profit (loss) per one share attributable to Parent Equity's owners (in PLN)</b>	<b>0,61</b>	<b>-</b>	<b>0,61</b>



### 3.2 INFORMATION CONCERNING REPORTING SEGMENTS

Identification of operating segments has not changed and is compliant with the principles described in the consolidated financial statement as of the day and financial year ending on 31<sup>st</sup> December 2017.

<i>in PLN thousand</i>	in this:						in this:		Corporate functions	Reductions of settlements in the Group	Consolidated total
for the period 01.01.2018 - 30.06.2018*	Liquid fuels trade	Diesel and Bio-fuels	LPG	Gaseous fuels trade	Electricity	Other activity	PETROL STATIONS	Other			
Revenues from external customers	1 457 485	1 324 934	132 551	23 417	34 472	8 228	8 072	156	97	-	1 523 699
Profits (losses) on financial instruments hedging sales	(2 318)	(2 318)	-	-	-	-	-	-	-	-	(2 318)
Revenues from customers from the Group	94	94	-	5 865	3 977	-	-	-	42	(9 978)	-
<b>Total revenues</b>	<b>1 455 261</b>	<b>1 322 710</b>	<b>132 551</b>	<b>29 282</b>	<b>38 449</b>	<b>8 228</b>	<b>8 072</b>	<b>156</b>	<b>139</b>	<b>(9 978)</b>	<b>1 521 381</b>
Cost of goods, products and materials sold to external customers	(1 417 919)	(1 294 058)	(123 861)	(24 738)	(35 047)	(6 993)	(6 892)	(101)	(13)	-	(1 484 710)
Cost of goods, products and materials sold to customers from the Group	(47)	(47)	-	(3 656)	(1 939)	-	-	-	-	9 935	4 293
<b>Total cost of sold goods, products and materials</b>	<b>(1 417 966)</b>	<b>(1 294 105)</b>	<b>(123 861)</b>	<b>(28 394)</b>	<b>(36 986)</b>	<b>(6 993)</b>	<b>(6 892)</b>	<b>(101)</b>	<b>(13)</b>	<b>9 935</b>	<b>(1 480 417)</b>
<b>Segment results</b>	<b>37 295</b>	<b>28 605</b>	<b>8 690</b>	<b>888</b>	<b>1 463</b>	<b>1 235</b>	<b>1 180</b>	<b>55</b>	<b>126</b>	<b>(43)</b>	<b>40 964</b>
Other operating revenues	1 042	834	208	38	12	-	-	-	95	-	1 187
Sale and overheads costs	(43 562)	(35 599)	(7 963)	(4 169)	(2 096)	(2 802)	(2 735)	(67)	(4 120)	77	(56 672)
Other net profits/losses	62	-	62	(2)	-	17	17	-	10	-	87
Other operating costs	(183)	(160)	(23)	(31)	(4)	(1)	(1)	-	(29)	-	(248)
<b>Operating activity result</b>	<b>(5 346)</b>	<b>(6 320)</b>	<b>974</b>	<b>(3 276)</b>	<b>(625)</b>	<b>(1 551)</b>	<b>(1 539)</b>	<b>(12)</b>	<b>(3 918)</b>	<b>34</b>	<b>(14 682)</b>
Financial revenues	81	69	12	228	4 470	0	-	0	78	(355)	4 503
Financial costs	(3 566)	(3 474)	(92)	(527)	(23)	(3)	(3)	(0)	(22)	334	(3 808)
Income tax	-	-	-	-	-	-	-	-	-	-	(442)
<b>Profit/(loss) for the period</b>	<b>(8 831)</b>	<b>(9 725)</b>	<b>894</b>	<b>(3 575)</b>	<b>3 822</b>	<b>(1 554)</b>	<b>(1 542)</b>	<b>(12)</b>	<b>(3 862)</b>	<b>13</b>	<b>(14 429)</b>
<b>Amortisation</b>	<b>(1 004)</b>	<b>(483)</b>	<b>(521)</b>	<b>(1 061)</b>	<b>(63)</b>	<b>(204)</b>	<b>(201)</b>	<b>(3)</b>	<b>(446)</b>	<b>-</b>	<b>(2 778)</b>
<b>EBIDTA**</b>	<b>(4 342)</b>	<b>(5 837)</b>	<b>1 495</b>	<b>(2 215)</b>	<b>3 844</b>	<b>(1 347)</b>	<b>(1 338)</b>	<b>(9)</b>	<b>(3 472)</b>	<b>34</b>	<b>(7 498)</b>

\*unexamined

\*\*EBITDA index -> defined as Earnings Before Interest, Taxes, Depreciation and Amortisation

<i>in PLN thousand</i>	in this:						in this:		Corporate functions	Reductions of settlements in the Group	Consolidated total
for the period 01.01.2018 - 30.06.2018*	Liquid fuels trade	Diesel and Bio-fuels	LPG	Gaseous fuels trade	Electricity	Other activity	PETROL STATIONS	Other			
Revenues from external customers	808 724	740 870	67 854	12 097	18 593	4 351	4 293	58	56	-	843 821
Profits (losses) on financial instruments hedging sales	123	123	-	-	-	-	-	-	-	-	123
Revenues from customers from the Group	42	42	-	2 198	2 038	-	-	-	21	(4 299)	-
<b>Total revenues</b>	<b>808 889</b>	<b>741 035</b>	<b>67 854</b>	<b>14 295</b>	<b>20 631</b>	<b>4 351</b>	<b>4 293</b>	<b>58</b>	<b>77</b>	<b>(4 299)</b>	<b>843 944</b>
Cost of goods, products and materials sold to external customers	(789 843)	(726 043)	(63 800)	(14 224)	(19 865)	(3 554)	(3 544)	(10)	(13)	-	(827 499)
Cost of goods, products and materials sold to customers from the Group	-	-	-	-	-	-	-	-	-	4 293	4 293
<b>Total cost of sold goods, products and materials</b>	<b>(789 843)</b>	<b>(726 043)</b>	<b>(63 800)</b>	<b>(14 224)</b>	<b>(19 865)</b>	<b>(3 554)</b>	<b>(3 544)</b>	<b>(10)</b>	<b>(13)</b>	<b>4 293</b>	<b>(823 206)</b>
<b>Segment results</b>	<b>19 046</b>	<b>14 992</b>	<b>4 054</b>	<b>71</b>	<b>766</b>	<b>797</b>	<b>749</b>	<b>48</b>	<b>64</b>	<b>(6)</b>	<b>20 738</b>
Other operating revenues	744	586	158	35	7	-	-	-	15	-	801
Sale and overheads costs	(23 715)	(19 699)	(4 016)	(2 109)	(828)	(1 530)	(1 490)	(40)	(2 513)	(10)	(30 705)
Other net profits/losses	62	-	62	-	-	17	17	-	81	-	160
Other operating costs	(141)	(123)	(18)	(31)	(4)	(1)	(1)	-	(13)	-	(190)
<b>Operating activity result</b>	<b>(4 004)</b>	<b>(4 244)</b>	<b>240</b>	<b>(2 034)</b>	<b>(59)</b>	<b>(717)</b>	<b>(725)</b>	<b>8</b>	<b>(2 366)</b>	<b>(16)</b>	<b>(9 196)</b>
Financial revenues	51	44	7	115	19	-	-	-	43	(169)	60
Financial costs	(1 784)	(1 751)	(33)	(294)	(493)	(2)	(2)	-	(17)	169	(2 422)
Income tax	-	-	-	-	-	-	-	-	-	-	(905)
<b>Profit/(loss) for the period</b>	<b>(5 737)</b>	<b>(5 951)</b>	<b>214</b>	<b>(2 213)</b>	<b>(533)</b>	<b>(719)</b>	<b>(727)</b>	<b>8</b>	<b>(2 340)</b>	<b>(16)</b>	<b>(12 463)</b>
<b>Amortisation</b>	<b>(494)</b>	<b>(237)</b>	<b>(257)</b>	<b>(509)</b>	<b>(61)</b>	<b>(104)</b>	<b>(102)</b>	<b>(2)</b>	<b>(235)</b>	<b>-</b>	<b>(1 403)</b>
<b>EBIDTA**</b>	<b>(3 510)</b>	<b>(4 007)</b>	<b>497</b>	<b>(1 525)</b>	<b>(479)</b>	<b>(613)</b>	<b>(623)</b>	<b>10</b>	<b>(2 131)</b>	<b>(16)</b>	<b>(8 274)</b>

\*unexamined

\*\*EBITDA index -> defined as Earnings Before Interest, Taxes, Depreciation and Amortisation

<i>in PLN thousand</i>	in this:						in this:		Corporate functions	Reductions of settlements in the Group	Consolidated total
for the period 01.01.2017 - 30.06.2017*	Liquid fuels trade	Diesel and Bio-fuels	LPG	Gaseous fuels trade	Electricity	Other activity	PETROL STATIONS	Other			

Revenues from external customers	1 367 593	1 248 075	119 518	16 312	26 583	9 424	8 493	931	10	-	1 419 922
Profits (losses) on financial instruments hedging sales	20 616	20 616	-	-	-	-	-	-	-	-	20 616
Revenues from customers from the Group	-	-	-	233	7 054	42	-	42	-	(7 329)	-
<b>Total revenues</b>	<b>1 388 209</b>	<b>1 268 691</b>	<b>119 518</b>	<b>16 545</b>	<b>33 637</b>	<b>9 466</b>	<b>8 493</b>	<b>973</b>	<b>10</b>	<b>(7 329)</b>	<b>1 440 538</b>
Cost of goods, products and materials sold to external customers	(1 326 941)	(1 217 053)	(109 888)	(14 658)	(25 484)	(8 450)	(7 744)	(706)	-	-	(1 375 533)
Cost of goods, products and materials sold to customers from the Group	-	-	-	(199)	(6 983)	-	-	-	-	7 182	-
<b>Total cost of sold goods, products and materials</b>	<b>(1 326 941)</b>	<b>(1 217 053)</b>	<b>(109 888)</b>	<b>(14 857)</b>	<b>(32 467)</b>	<b>(8 450)</b>	<b>(7 744)</b>	<b>(706)</b>	<b>-</b>	<b>7 182</b>	<b>(1 375 533)</b>
<b>Segment results</b>	<b>61 268</b>	<b>51 638</b>	<b>9 630</b>	<b>1 688</b>	<b>1 170</b>	<b>1 016</b>	<b>749</b>	<b>267</b>	<b>10</b>	<b>(147)</b>	<b>65 005</b>
Other operating revenues	929	706	223	9	5	18	17	1	42	-	1 003
Sale and overheads costs	(40 506)	(34 356)	(6 150)	(2 462)	(1 315)	(2 088)	(1 945)	(143)	(1 166)	150	(47 387)
Other net profits/losses	-	-	-	-	10	9	-	9	-	-	19
Other operating costs	(148)	(139)	(9)	(914)	-	-	-	-	(19)	-	(1 081)
<b>Operating activity result</b>	<b>21 543</b>	<b>17 849</b>	<b>3 694</b>	<b>(1 679)</b>	<b>(130)</b>	<b>(1 045)</b>	<b>(1 179)</b>	<b>134</b>	<b>(1 133)</b>	<b>3</b>	<b>17 559</b>
Financial revenues	40	20	20	190	-	2	-	2	40	(210)	62
Financial costs	(2 300)	(2 017)	(283)	(349)	(11)	(2)	(2)	-	(49)	204	(2 507)
Income tax	-	-	-	-	-	-	-	-	-	-	(3 014)
<b>Profit/(loss) for the period</b>	<b>19 283</b>	<b>15 852</b>	<b>3 431</b>	<b>(1 838)</b>	<b>(141)</b>	<b>(1 045)</b>	<b>(1 181)</b>	<b>136</b>	<b>(1 142)</b>	<b>(3)</b>	<b>12 100</b>
<b>Amortisation</b>	<b>(1 011)</b>	<b>(494)</b>	<b>(517)</b>	<b>(942)</b>	<b>(32)</b>	<b>(51)</b>	<b>(48)</b>	<b>(3)</b>	<b>(264)</b>	<b>-</b>	<b>(2 300)</b>
<b>EBIDTA**</b>	<b>22 554</b>	<b>18 343</b>	<b>4 211</b>	<b>(737)</b>	<b>(98)</b>	<b>(994)</b>	<b>(1 131)</b>	<b>137</b>	<b>(869)</b>	<b>3</b>	<b>19 859</b>

\*unexamined

\*\*EBITDA index --> defined as Earnings Before Interest, Taxes, Depreciation and Amortisation

in PLN thousand for the period 01.04.2017 - 30.06.2017*	in this:			in this:			in this:		Corporate functions	Reductions of settlements in the Group	Consolidated total
	Liquid fuels trade	Diesel and Bio-fuels	LPG	Gaseous fuels trade	Electricity	Other activity	PETROL STATIONS	Other			
Revenues from external customers	733 166	678 044	55 122	7 147	12 724	5 200	4 571	629	5	-	758 242
Profits (losses) on financial instruments hedging sales	16 515	16 515	-	-	-	-	-	-	-	-	16 515
Revenues from customers from the Group	-	-	-	203	3 832	34	-	34	-	(4 069)	-
<b>Total revenues</b>	<b>749 681</b>	<b>694 559</b>	<b>55 122</b>	<b>7 350</b>	<b>16 556</b>	<b>5 234</b>	<b>4 571</b>	<b>663</b>	<b>5</b>	<b>(4 069)</b>	<b>774 757</b>
Cost of goods, products and materials sold to external customers	(720 561)	(669 224)	(51 337)	(6 460)	(12 470)	(4 587)	(4 113)	(474)	-	-	(744 078)
Cost of goods, products and materials sold to customers from the Group	-	-	-	(178)	(3 794)	-	-	-	-	3 972	-
<b>Total cost of sold goods, products and materials</b>	<b>(720 561)</b>	<b>(669 224)</b>	<b>(51 337)</b>	<b>(6 638)</b>	<b>(16 264)</b>	<b>(4 587)</b>	<b>(4 113)</b>	<b>(474)</b>	<b>-</b>	<b>3 972</b>	<b>(744 078)</b>
<b>Segment results</b>	<b>29 120</b>	<b>25 335</b>	<b>3 785</b>	<b>712</b>	<b>292</b>	<b>647</b>	<b>458</b>	<b>189</b>	<b>5</b>	<b>(97)</b>	<b>30 679</b>
Other operating revenues	633	482	151	9	5	6	6	-	6	-	659
Sale and overheads costs	(19 846)	(17 118)	(2 728)	(1 295)	(727)	(1 448)	(1 475)	27	(1 141)	100	(24 357)
Other net profits/losses	-	-	-	-	10	9	-	9	(23)	-	(4)
Other operating costs	(66)	(65)	(1)	(449)	7	-	-	-	(10)	-	(518)
<b>Operating activity result</b>	<b>9 841</b>	<b>8 634</b>	<b>1 207</b>	<b>(1 023)</b>	<b>(413)</b>	<b>(786)</b>	<b>(1 011)</b>	<b>225</b>	<b>(1 163)</b>	<b>3</b>	<b>6 459</b>
Financial revenues	-	-	-	110	-	2	-	2	25	(116)	21
Financial costs	(1 314)	(1 124)	(190)	(171)	(6)	(1)	(1)	-	(20)	113	(1 399)
Income tax	-	-	-	-	-	-	-	-	-	-	(917)
<b>Profit/(loss) for the period</b>	<b>8 527</b>	<b>7 510</b>	<b>1 017</b>	<b>(1 084)</b>	<b>(419)</b>	<b>(785)</b>	<b>(1 012)</b>	<b>227</b>	<b>(1 158)</b>	<b>-</b>	<b>4 164</b>
<b>Amortisation</b>	<b>(505)</b>	<b>(247)</b>	<b>(258)</b>	<b>(473)</b>	<b>(18)</b>	<b>(41)</b>	<b>(39)</b>	<b>(2)</b>	<b>(143)</b>	<b>-</b>	<b>(1 180)</b>
<b>EBIDTA**</b>	<b>10 346</b>	<b>8 881</b>	<b>1 465</b>	<b>(550)</b>	<b>(395)</b>	<b>(745)</b>	<b>(972)</b>	<b>227</b>	<b>(1 020)</b>	<b>3</b>	<b>7 639</b>

\*unexamined

\*\*EBITDA index --> defined as Earnings Before Interest, Taxes, Depreciation and Amortisation

<i>in PLN thousand</i>	Liquid fuels trade	in this:			Gaseous fuels trade	Electricity	Other activity	in this:		Corporate functions	Total
30.06.2018*		Diesel and Bio-fuels	LPG					PETROL STATIONS	OTHER		
Segment assets	516 050	480 527	35 523	45 318	66 771	14 293	14 264	29	48 086	690 518	
Segment liabilities	416 519	358 791	57 728	14 811	54 883	507	495	12	30 744	517 464	
<b>Main non-cash items</b>											
Amortisation	(1 004)	(483)	(521)	(1 061)	(63)	(204)	(201)	(3)	(446)	(2 778)	
Inventory valuation to fair value	28 322	28 322	-	-	-	-	-	-	-	28 322	
Balance valuation of derivatives to fair value	(11 968)	(11 968)	-	-	-	-	-	-	-	(11 968)	
Balance valuation of currency settlements	(8 847)	(8 847)	-	-	-	-	-	-	-	(8 847)	
<b>Main non-cash items in total</b>	<b>6 503</b>	<b>7 024</b>	<b>(521)</b>	<b>(1 061)</b>	<b>(63)</b>	<b>(204)</b>	<b>(201)</b>	<b>(3)</b>	<b>(446)</b>	<b>4 729</b>	

\*unexamined

<i>in PLN thousand</i>	Liquid fuels trade	in this:			Gaseous fuels trade	Electricity	Other activity	in this:		Corporate functions	Total
30.06.2017*		Diesel and Bio-fuels	LPG					PETROL STATIONS	OTHER		
Segment assets	429 176	398 092	31 084	44 149	9 879	4 497	4 087	410	45 960	533 661	
Segment liabilities	276 024	245 767	30 257	19 499	1 942	1 122	899	223	43 983	342 570	
<b>Main non-cash items</b>											
Amortisation	(1 011)	(494)	(517)	(942)	(32)	(51)	(48)	(3)	(264)	(2 300)	
Inventory valuation to fair value	(31 048)	(31 048)	-	-	-	-	-	-	-	(31 048)	
Balance valuation of derivatives to fair value	20 977	20 977	-	-	-	-	-	-	-	20 977	
Balance valuation of currency settlements	6 707	6 707	-	-	-	-	-	-	-	6 707	
<b>Main non-cash items in total</b>	<b>(4 859)</b>	<b>(4 342)</b>	<b>(517)</b>	<b>(942)</b>	<b>(32)</b>	<b>(105)</b>	<b>(48)</b>	<b>(57)</b>	<b>(264)</b>	<b>(6 202)</b>	

\*unexamined

## LIQUID FUELS TRADING SEGMENT

### Diesel and bio-fuels

In H1 2018 the Group continued development in the diesel sales area. The Issuer imports the product mainly by tankers to Gdynia port (a part of diesel is also imported by rail) and then it is transported in tanker trucks to several fuel depots in the territory of the whole country, from where it is supplied mainly to the clients of transport and logistics industry.

The Group fulfils the obligation to fulfil in the given year a minimum share of bio-components in the total amount of sold liquid fuels according to the National Indicative Target, mainly through physically adding bio-components to imported liquid fuels in the blending process. The Group also conducts bio-fuels sales in a purely commercial trade (outside NIT).

The gross profit on sales in the diesel oil and bio-fuels segment in H1 of 2018 amounted to PLN 28.6 million (down by 44.6% yoy), EBITDA PLN -5.8 million against PLN 18.3 million in H1 of 2017, and a net loss of PLN 9.7 million against the net profit of PLN 15.9 million in the corresponding period of the previous year. The net loss in H1 of 2018 is mainly the outcome of the following factors:

- **Lower diesel compulsory reserve valuation**

Prices of Diesel stored by Unimot as a compulsory reserve the Group secures fully by futures transactions, so the current change of fuel prices does not influence them. However, the valuation is influenced by the spread between the spot price (according to which the Group is obliged to value stock levels) and forwards price (according to which the Group is obliged to value hedging financial transactions). According to the accounting principles, Unimot values the compulsory reserve at the end of each quarter, and the difference between the valuation on the first day of the quarter and its last day is recorded into the result.

In 2016 the differences between the spot diesel quotations and forwards quotations were stable, so the influence of valuation on the book result did not occur. In 2017 the influence of these differences was positive, as the profit from the valuation of physical compulsory reserve grew faster than the equivalent loss on forwards (lack of balance). In 2018 the market situation was reversed and the profit from the valuation of physical compulsory reserve grew more slowly than the equivalent loss on hedging transactions. Because of the fact that in H1 the influence due to reserve valuation change was negative, all the previous revenues will be neutralised and the total of reserve valuation (physical product and hedging transactions) will amount zero, the moment that the compulsory reserve will be sold according to the plan (the moment that hedging transaction become mature).

In future quarters, on the assumption that the compulsory reserve is physically maintained, one should expect further burdens to the book result for this reason.

The maturity of net forwards for the Group are: June 2019 (main hedging) and June 2020

▪ **Higher cost of National Indicative Target fulfilment**

Following the quarterly settlement of the National Indicative Target (NIT) through blending and its levels higher than in the previous year (50% in 2017, on average 78% in 2018), The Group incurred in H1 of 2018 a significantly higher cost resulting from NIT fulfilment compared to the corresponding period of the previous year.

▪ **Lower levels of wholesale margins in January and February 2018**

In the first two months of 2018 one could observe a rapid fall of inland premium on the diesel market compared to the end of the previous year, which was reflected in wholesale margins generated by the Group. In March, April and May 2018 when the inland premium was higher, growths of margins were limited by dynamically growing prices of diesel. As fuel concern establish fuel prices based on longer timed periods than Unimot, each rapid growth of prices results in a decrease of the Group product's competitiveness.

▪ **Cost increase**

Further development of the Unimot Group results in generating higher operating costs.

**LPG SEGMENT**

In H1 2018 the Group continued LPG trading concentrating primarily on its wholesale. After the successful year 2017, where it took advantage of very favourable market environment, in H1 of 2018 unfavourable market environment occurred in turn. Following the restrictions in accessing the product in Poland, which lasted since the end of 2017, one could observe higher cost of LPG transportation, its transshipment and cost of forced stoppages at storage bases. Capacity problems resulted in lack of possibility to flexibly manage the supplies and therefore limited the margins. Price pressure on the autogas market could also be noticed.

Despite unfavourable market conditions the Group recorded in H1 2018 a growth in sales volumes by 12.0% yoy. This was possible, i.a., thanks to commencing the sales from the newly located terminal, and also shortening the supply chain through reducing the intermediaries' participation in conducted purchases. Thanks to acquiring new managers Unimot was particularly developing its import activity across the territory of Belarus, simultaneously expanding its foreign clients portfolio.

Sales growth was reflected in a growth in revenues, which in H1 2018 amounted PLN 132.6 million (up by 10.9% yoy). Due to higher costs and forced sales limitations it was not possible to maintain the level of profits. Gross profit on sales in H1 2018 amounted PLN 8.7 million (down by 9.8% yoy), EBITDA PLN 1.5 million (down by 64.5% yoy), and the net profit PLN 0.9 million (down by 74% yoy). Unfavourable market tendencies may remain unchanged in oncoming months due to further problem with product availability in Poland.

**GAS FUELS TRADING SEGMENT**

The Unimot Group, through Unimot S.A. and subsidiaries conducts activity in the scope of trading, sales and distribution of natural gas with the use of inhouse infrastructure (gas network, LNG regassification stations), foreign infrastructure and Polish Power Exchange.

This activity was continued in H1 2018 and it resulted in sales volumes growth from 130 GWh for H1 2017 to 234 GWh for H1 2018 (up by 80.0% yoy). This segment's total revenues amounted to PLN 29.3 million (up by 77% yoy), gross profit on sales PLN 0.9 million (down by 47.4% yoy), EBITDA PLN -2.2 million against PLN -0.7 million in H1 2017 and the net loss of PLN -3.6 million against net loss PLN -1.8 million in the reference period.

Negative financial results were mainly driven by high interest costs, high natural gas purchase prices and unfavourable levels of sales and distribution tariffs. As of the day of the present statement publication the Group has signed a new much more price-advantageous contract for natural gas supplies and it sells the product at prices higher than in H1 of the present year. Moreover, the Group is currently conducting a series of analyses aimed at this business area optimisation.

**ELECTRICITY SEGMENT**

The Group continues the development of electricity sales project as an element of implementing its strategy of creating a multi-energy sales offer. This segment comprises wholesale electricity trading through exchange and brokerage platforms of

Tradea Sp. z o.o. and sales of electricity by Unimot Energia i Gaz Sp. z o.o. to clients with the use of foreign infrastructure. The segment recorded sales volumes growth from 176 GWh in H1 2017 to 935 GWh in H1 2018.

However, it needs to be stressed that since the present reporting period revenues and costs of wholesale energy trading through power exchange and brokerage platforms in Tradea Sp. z o.o. are not included in to the gross sales result. According to the valid since 2018 IFRS 15 the result on this activity is directly included to financial revenues/costs (this refers to the amount of PLN 139.9 million of revenues and PLN 135.5 million of costs in H1 2018), and therefore the growth in volumes was not reflected in the proportional growth of revenues in the statement on the Group's total revenues.

The segment recorded a significant improvement of the net result from PLN -0.14 million in H1 2017 to PLN 3.8 million for H1 2018 (primarily from wholesale energy trade) and EBITDA from PLN 0.1 million in H1 2017 to PLN 3.9 million in H1 2018.

In Unimot Energia i Gaz Sp. z o.o. future revenues from contracts signed with clients as of 30th June 2018 are as follows:

<i>in PLN thousand</i>	<b>07.2018 – 12.2022</b>
Future revenues for the period 07.2018-12.2022	44 816
Gross profit on sales	6 944
Cost of contract acquisition	(2 137)
<b>Profit/(loss) on sales</b>	<b>4 807</b>

## OTHER ACTIVITY

### Petrol stations

The segment's revenues include the revenues on fuel sales at the Issuer's own stations under the AVIA brand and investment charges, fixed and other charges received from franchised AVIA stations. Sales of fuels at franchised AVIA stations is recorded in the segment „Diesel and bio-fuels”.

In H1 2018 the development of AVIA stations chain was accordant with the adopted assumptions. In H1 the company launched 15 new AVIA stations and as of 30<sup>th</sup> June 2018 the chain included 30 AVIA stations. The Group maintains its plan to acquire 200 stations under the AVIA brand until 2023.

The sales costs of this segment (PLN 2 735 thousand) include costs of own stations as well as costs associated with AVIA stations chain development and launching and maintaining the Tankuj24 application.

After the balance sheet day, a contract for AVIA station was signed for the newly-created Wiskitki Port (at the junction of A2 motorway and the NO 50 National Road) – the largest station and service complex for lorries at the A2 motorway. The Wiskitki Port will be completed in Q3 of the present year.

### Others

The segment comprises transformer oils and other assortment items that do not belong to identified segments.

## UNALLOCATED ACTIVITY

**This segment in the reporting period as well as reference period comprises exclusively overheads and other items unallocated to identified segments.**

### Revenues on sales - assortment breakdown

<i>in PLN thousand</i>	<b>01.01.2018- 30.06.2018</b>	<b>01.01.2017- 30.06.2017</b>
DIESEL + BIO-FUELS	1 330 688	1 277 184
LPG	132 551	119 518
Gaseous fuels	23 417	16 312
Electricity	34 472	26 583
Other	253	941
<b>Total</b>	<b>1 521 381</b>	<b>1 440 538</b>

### Revenues on sales - geographical breakdown according to location of final customers

<i>in PLN thousand</i>	<b>01.01.2018- 30.06.2018</b>	<b>01.01.2017- 30.06.2017</b>
Poland	1 223 831	1 148 676
Czech Republic	92 562	77 679
Slovakia	1 771	2 221

Hungary	2 627	-
Austria	-	3 002
Great Britain	2 077	460
Denmark	176	49
Germany	16 423	4 738
Slovenia	102	-
The Netherlands	52 806	135 396
Cyprus	2 165	-
Romania	1 047	-
France	-	11 196
Bulgaria	46 238	49 854
Italy	277	-
Estonia	39	-
Ukraine	681	-
Saudi Arabia	78 559	-
Lithuania	-	7 267
<b>Total</b>	<b>1 521 381</b>	<b>1 440 538</b>

#### Main customers

In the period of 6 months of 2018 and 6 months of 2017 none of the Group's clients exceeded 10% of consolidated revenues.

#### Fixed assets – geographical breakdown

Groups tangible fixed assets are located in the territory of Poland.

### 3.3 SUPPLEMENTARY EXPLANATORY NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENT

#### 3.3.1 COST BY TYPE

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
Amortisation of tangible fixed assets and intangible assets	(2 778)	(2 300)
Electricity and materials consumption	(1 696)	(1 456)
Foreign services	(39 969)	(33 989)
Taxes and charges	(765)	(1 082)
Remunerations	(7 244)	(6 416)
Social security and other benefits	(1 654)	(1 317)
Other cost by type	(3 739)	(2 698)
<b>Costs by type in total</b>	<b>(57 845)</b>	<b>(49 258)</b>
Cost of sold goods, products and materials	(1 480 417)	(1 375 533)
Change in inventories and accruals	1 427	840
Other	(254)	1 031
<b>Cost of sold goods, products and materials and overheads</b>	<b>(1 537 089)</b>	<b>(1 422 920)</b>

#### 3.3.2 COST OF SOLD GOODS, PRODUCTS AND MATERIALS

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
Cost of sold goods, products and materials	(1 449 835)	(1 384 197)
Inventory valuation to fair value	28 322	(31 048)
Balance valuation of settlements	(20 815)	27 684
Exchange rate differences achieved	(38 089)	12 028
<b>Total</b>	<b>(1 480 417)</b>	<b>(1 375 533)</b>

### 3.3.3 OTHER OPERATING REVENUES

<i>in PLN thousand</i>	01.01.2018 - 30.06.2018	01.01.2017 - 30.06.2017
Received damages and penalties	215	14
Subsidies	14	10
Costs of court proceedings subject to return	45	98
Bonuses	237	-
Interest revenues concerning trade receivables	639	562
Other	37	319
<b>Total</b>	<b>1 187</b>	<b>1 003</b>

### 3.3.4 OTHER NET PROFITS/(LOSSES)

<i>in PLN thousand</i>	01.01.2018 - 30.06.2018	01.01.2017 - 30.06.2017
Net profit/loss on sale of tangible fixed assets	87	19
<b>Total</b>	<b>87</b>	<b>19</b>

### 3.3.5 OTHER OPERATING COSTS

<i>in PLN thousand</i>	01.01.2018 - 30.06.2018	01.01.2017 - 30.06.2017
Interest costs from non-financial liabilities	(18)	(58)
Costs of court proceedings	(32)	(141)
Damages and penalties	(44)	-
Donations	(17)	(16)
Stoppage cost due to a failure	-	(860)
Accidents	(119)	-
Other	(18)	(6)
<b>Total</b>	<b>(248)</b>	<b>(1 081)</b>

### 3.3.6 NET FINANCIAL REVENUES/COSTS

<i>in PLN thousand</i>	01.01.2018 - 30.06.2018	01.01.2017 - 30.06.2017
<b>Financial revenues</b>		
Net profit/(loss) on trading activity(electricity)	4 406	-
Interest on financial assets and financial commissions	97	62
<b>Total financial revenues</b>	<b>4 503</b>	<b>62</b>
<b>Financial costs</b>		
Bank interests and transaction costs on credits and loans	(3 808)	(2 507)
<b>Total financial costs</b>	<b>(3 808)</b>	<b>(2 507)</b>
<b>Net financial revenues/(costs)</b>	<b>695</b>	<b>(2 445)</b>

### 3.3.7 INCOME TAX

<i>in PLN thousand</i>	01.01.2018 - 30.06.2018	01.01.2017 - 30.06.2017
<b>Current income tax</b>		
Income tax for the current year	(2 066)	(3 275)
<b>Deferred tax</b>		
Arising/reversing temporary differences	1 624	261
<b>Income tax recognised in the interim condensed statement on total revenues</b>	<b>(442)</b>	<b>(3 014)</b>

### 3.3.8 TANGIBLE FIXED ASSETS

<i>in PLN thousand</i>	<b>30.06.2018</b>	<b>31.12.2017</b>
Land	1 936	1 936
Buildings and structures	10 330	11 060
Machinery and equipment	11 544	11 543
Means of transport	8 011	7 898
- Other tangible fixed assets	1 907	1 999
Fixed assets under construction	17 194	16 023
<b>Total</b>	<b>50 922</b>	<b>50 459</b>

The Group realised a net profit on sales of tangible fixed assets in the amount of PLN 87 thousand (for 6 months of 2018) and net profit in the amount of PLN 19 thousand (for 6 months of 2017).

In the period of 6 months of 2018 the Group incurred capital expenditures in the amount of PLN 3 231 thousand mainly into the development of the natural gas distribution network, modernising and adjusting to the AVIA brand leased and own petrol stations, purchases of means of transport, computer hardware and equipment.

In the period of 6 months of 2017 the Group incurred capital expenditures in the amount of PLN 940 thousand. The Group mainly developed the natural gas distribution network, made investment into foreign fixed assets, purchased means of transport, gas tanks, computer hardware and equipment.

In the current reporting period Group's entities did not conclude significant transactions of tangible fixed assets purchase or sale. In the current reporting period Group's entities did not hold significant liabilities due to tangible fixed assets purchase.

### 3.3.9 OTHER CURRENT ASSETS

<i>in PLN thousand</i>	<b>30.06.2018</b>	<b>31.12.2018</b>
Active accruals	5 994	5 619
<b>Total</b>	<b>5 994</b>	<b>5 619</b>

As of 30.06.2018 r. active accruals include, among others, incurred costs of NIT fulfilment not related to sold goods, insurance and subscription costs recognised over time.

As of 31.12.2017 r. active accruals include, among others, capital expenditures incurred by the Group on adjusting the petrol stations to the AVIA brand according to the franchise contracts, insurance and subscription costs recognised over time and trade commission costs.

### 3.3.10 LIABILITIES DUE TO CREDITS, LOANS AND OTHER DEBT INSTRUMENTS AND CREDITS IN CURRENT ACCOUNTS

<i>in PLN thousand</i>	<b>30.06.2018</b>	<b>31.12.2017</b>
Credits and loans secured on the assets of the Group	7 857	8 216
Financial lease liabilities	3 125	3 458
<b>Long-term liabilities</b>	<b>10 982</b>	<b>11 674</b>
Short-term part of credits and loans secured on the assets of the Group	901	1 152
Other loans	2 565	312
Short-term part of financial lease liabilities	2 709	2 633
<b>Short-term liabilities</b>	<b>6 175</b>	<b>4 097</b>
<b>Overdrafts</b>	<b>266 308</b>	<b>140 575</b>
<b>Total</b>	<b>283 465</b>	<b>156 346</b>

In the period covered by the present interim condensed consolidated statement and after the reporting day occurrences of failing to repay the capital or interests did not happen.

As of 30th June 2018, the following infringements to the covenants of credit agreements of the Parent Entity, presented in short-term liabilities, occurred:

1. Raiffeisen Bank Polska S.A. covenants verified quarterly based on standalone data of Unimot SA:
  - Profit on sales (adjusted for the result of transactions hedging the price of product and the result of exchange course differences) / net revenues on sales > 1 % – index value (-0.8%)
  - Interest Coverage Ratio (EBIT + amortisation) / interests > 3 – index value (-2.9)

The consequence of infringements to covenants is a possibility of reducing by bank the amount of available limits, as well as the right to request for establishing additional security or increase bank margin.



2. mBank S.A. covenants verified quarterly based on standalone data of Unimot SA:

- Net profitability ratio = net profit / total revenues > 0.2 % – index value (-1.0%)
- Index (EBIT [net profit + interests + income tax] + amortisation) / interests > 3 – index value (-2.8)

The consequence of infringements to covenants is a possibility of increasing the bank margin by 0.325 % per year.

3. Bank Millenium S.A. the covenant verified quarterly based on standalone data of Unimot SA:

- Index (EBIT [net profit + interests + income tax] + amortisation for last 4 quarters) / interests > 2,25 – index value (-2.41).

The consequence of infringements to covenants is a possibility of increasing the bank margin in the credit agreement by 0.5 % per year and a possibility of terminating the contract by the bank if the infringement is not removed in the period of further 6 months.

There have been no other infringements to credit agreements. As of the publication date of the present statement banks have not commenced procedures related to infringement of covenants towards the Issuer.

### 3.3.11 DERIVATIVE FINANCIAL INSTRUMENTS

#### Derivative financial instruments - financial assets

<i>in PLN thousand</i>	30.06.2018	31.12.2017
<b>Short-term financial assets</b>		
Futures contracts	756	14 842
<b>Total</b>	<b>756</b>	<b>14 842</b>

#### Derivative financial instruments - financial liabilities

<i>in PLN thousand</i>	30.06.2018	31.12.2017
<b>Long-term financial liabilities</b>		
Futures contracts	16 984	10 166
<b>Total</b>	<b>16 984</b>	<b>10 166</b>
<b>Short-term financial liabilities</b>		
Futures contracts	10 112	19 047
<b>Total</b>	<b>10 112</b>	<b>19 047</b>

### 3.3.12 PROVISIONS

#### Short-term

<i>in PLN thousand</i>	30.06.2018	31.12.2018
Provisions due to compulsory reserve maintenance	14 092	10 990
Reserve for concession	563	0
Other provisions	830	830
<b>Total</b>	<b>15 485</b>	<b>11 820</b>

### 3.3.13 VALUATION TO FAIR VALUE METHODS (FAIR VALUE HIERARCHY)

With regard to the previous reporting period the Group has not changed the method of financial instruments valuation. Valuation methods to fair value were described in the Consolidated Financial Statement for 2017 in the note 3.31.

Fair value of financial assets and liabilities quoted on active markets is established on the basis of market quotations (so called Level 1). In other cases, fair value is established on the basis of other possible to observe directly or indirectly data (so called Level 2) or non-observable data (so called Level 3)

In the reporting period and reference period in the Group there were no movements between Levels 1 and 2 of fair value hierarchy.

### 3.3.14 DIVIDEND FOR 2017

On 17th May 2018 the Ordinary General Meeting of the Shareholders of the Parent Entity Unimot S.A. adopted a resolution on allocating the profit of the Parent Entity for the year 2017 r, in this it decided to allocate for dividend payment the amount of PLN 13 936 thousand. The amount of dividend per one share was PLN 1.70. The dividend day was agreed to be 5<sup>th</sup> June 2018. The dividend was paid on 19<sup>th</sup> June 2018.

### 3.3.15 TRANSACTIONS AND SETTLEMENTS OF GROUP'S COMPANIES WITH RELATED ENTITIES

<i>in PLN thousand</i>	Sale		Purchase	
	01.01.2018- 30.06.2018	01.01.2017- 30.06.2017	01.01.2018- 30.06.2018	01.01.2017- 30.06.2017
Related entities	242	178	314	344
Affiliated entities	347	243	12	-
<b>Total</b>	<b>589</b>	<b>421</b>	<b>326</b>	<b>344</b>

<i>in PLN thousand</i>	Sale		Purchase	
	01.04.2018- 30.06.2018	01.04.2017- 30.06.2017	01.04.2018- 30.06.2018	01.04.2017- 30.06.2017
Related entities	173	91	142	160
Affiliated entities	347	50	12	-
<b>Total</b>	<b>520</b>	<b>141</b>	<b>154</b>	<b>160</b>

<i>in PLN thousand</i>	Trade and other receivables		Trade and other liabilities	
	30.06.2018	31.12.2017	30.06.2018	31.12.2017
Related entities	44	392	85	249
Affiliated entities	167	86	15	52
<b>Total</b>	<b>211</b>	<b>478</b>	<b>100</b>	<b>301</b>

In the period of 6 months ended on 30<sup>th</sup> June 2018 and 30<sup>th</sup> June 2017 there were transactions in the Group concluded with affiliated entities exclusively at arm's length. These transactions concerned mainly goods and services purchases for the needs of current operating activity.

### 3.3.16 CONTINGENT LIABILITIES

The Group held the following contingent liabilities as of 30<sup>th</sup> June 2018 and 31<sup>st</sup> December 2017:

The amount of guarantees of the Parent Equity Unimot S.A. towards third parties issued in the course of current activity as of 30<sup>th</sup> June 2018 and as of 31<sup>st</sup> December 2017 amounted respectively: PLN 57.84 million and EUR 1,45 million and PLN 50.5 million and EUR 0.0 million. They concerned mainly: civil-law guarantees associated with securing due execution of agreements and public-law guarantees resulting from commonly valid regulations securing correctness of conducting licensed activity in the liquid fuels sector and resulting from this activity duties such as tax, customs, etc.

The value of standby letters of credit issued upon request of the Parent Equity Unimot SA as of 30<sup>th</sup> June 2018 and as of 31<sup>st</sup> December 2017 amounted respectively PLN 0 million and USD 11.76 million.

The Parent Equity Unimot S.A. held civil surety that as of 30<sup>th</sup> June 2018 and as of 31<sup>st</sup> December 2017 amounted to PLN 0 million and PLN 0 million respectively.

The Parent Equity Unimot S.A. granted civil surety for liabilities of affiliated non-consolidated entity in the amounts as of 30<sup>th</sup> June 2018 and as of 31<sup>st</sup> December 2017 respectively PLN 1.6 million and PLN 1.6 million.

The amount of guarantees with reference to liabilities of subsidiaries towards third parties, issued in the course of current activity as of 30<sup>th</sup> June 2018 and as of 31<sup>st</sup> December 2017 was respectively PLN 15.24 million and PLN 5.31 million.

Affiliated entities held sureties towards third parties as of 30<sup>th</sup> June 2018 and as of 31<sup>st</sup> December 2017 that amounted to PLN 14.15 million and PLN 14.15 million respectively.

### **3.3.17 SEASONALITY OF OPERATIONS**

Group's operations are not characterised by a significant seasonality.

### **3.3.18 AMOUNTS AND TYPES OF ITEMS INFLUENCING THE ASSETS, LIABILITIES, EQUITY, NET RESULT OR CASH FLOWS, WHICH ARE UNUSUAL DUE TO THEIR TYPE, VALUE OR FREQUENCY**

No such items.

### **3.3.19 INFORMATION ON WRITE-OFFS FOR IMPAIRMENT OF FINANCIAL ASSETS, TANGIBLE FIXED ASSETS, INTANGIBLE AND LEGAL ASSETS OR OTHER ASSETS AND REVERSAL OF SUCH WRITE-OFFS**

No such write-offs.

### **3.3.20 INDICATION OF PREVIOUS PERIODS ERRORS ADJUSTMENTS**

No such adjustments.

### **3.3.21 INFORMATION ON CHANGES IN ECONOMIC SITUATION AND CONDITIONS OF CONDUCTING THE ACTIVITY, WHICH HAVE VITAL INFLUENCE ON THE FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES**

No such information.

### **3.3.22 INFORMATION ON THE CHANGES IN THE MANNER (METHOD) OF VALUATING FAIR VALUE OF FINANCIAL INSTRUMENTS**

No such information.

### **3.3.23 INFORMATION CONCERNING THE CHANGE IN CLASSIFYING FINANCIAL ASSETS AS A RESULT OF CHANGING THE GOAL OR USE OF THESE ASSETS**

No such information.

### **3.3.24 OTHER INFORMATION THAT IN THE ISSUER'S OPINION IS VITAL TO EVALUATE ITS HR, PROPERTY, FINANCIAL CONDITION, FINANCIAL RESULT AND CHANGES TO THEM, AND INFORMATION THAT IS VITAL TO EVALUATE THE ABILITY TO FULFIL ISSUER'S COMMITMENTS**

No events that require to be disclosed.

### **3.3.25 EVENTS AFTER THE REPORTING PERIOD**

The following events occurred after the end of the reporting period:

On 21st August 2018 the Supervisory Board removed Mr Maciej Szozda from the position of the President of the Management Board and Mr Marcin Zawisza from the position of Vice-President of the Management Board. Simultaneously, the Supervisory Board appointed Mr Adam Sikorski to the position of the President of the Management Board and Mr Marek Moroz to the position of Vice-President of the Management Board.

On 21st August 2018 Mr Adam Sikorski submitted his resignation from the position of the President of the Supervisory Board.

## **4. INTERIM REPORT OF THE MANAGEMENT BOARD ON THE UNIMOT GROUP OPERATIONS**

### **4.1 PARENT EQUITY'S DATA**

Unimot Spółka Akcyjna ("Unimot S.A.", "Company", "Parent equity") with its registered office in Zawadzkie, at ul. Świerkłańska 2A is a Parent equity in the Unimot Capital Group ("Capital Group", "Group"). The Company was entered on 29th March 2011 into the Business Register of the District Court in Opole VIII Commercial Division of the National Court Register, as KRS number: 0000382244.

Unimot S.A.'s shares from 7 March 2017 have been listed on the Warsaw Stock Exchange

The primary activity of the Group is retail and wholesale of gas, liquid fuels, petroleum products, electricity and development and construction of natural gas distribution network.

As of the date of this consolidated financial statements, the composition of the management and supervisory bodies of the Parent Equity was as follows:

#### **Composition of the Management Board as of 30<sup>th</sup> June 2018:**

Maciej Szozda – President of the Management Board

Robert Brzozowski – Vice-President of the Management Board

Marcin Zawisza – Vice-President of the Management Board

On 30th March 2018 Mr Michał Parkitny submitted his resignation from the position of the Member of the Management Board.

On 21st August 2018 the Supervisory Board removed from their positions - Mr Maciej Szozda the President of the Management Board and Mr Marcin Zawisza the Vice-President of the Management Board. Simultaneously, the Supervisory Board appointed Mr Adam Sikorski to the position of the President of the Management Board and Mr Marek Moroz to the position of Vice-President of the Management Board.

**Following the changes, the composition of the Management Board as of the publication date of the present statement is:**

Adam Sikorski - President of the Management Board

Robert Brzozowski – Vice-President of the Management Board

Marek Moroz - Vice-President of the Management Board

**Composition of the Supervisory Board as of 30<sup>th</sup> June 2018:**

Adam Sikorski – President of the Supervisory Board

Piotr Cieślak – Member of the Board

Isaac Querub - Member of the Board

Bogusław Satława - Member of the Board

Piotr Prusakiewicz - Member of the Board

Ryszard Budzik - Member of the Board

Andreas Golombek – Member of the Board

On 17th May 2018 the Ordinary General Meeting of the Company adopted a resolution on appointing Mr Andreas Golombek into the composition of the Supervisory Board. On 21st August 2018 Mr Adam Sikorski as the President of the Supervisory Board submitted his resignation from this position following his appointment to the position of the President of the Management Board.

**4.2 COMPOSITION OF THE UNIMOT CAPITAL GROUP**

As of 30<sup>th</sup> June 2018, the Parent Equity Unimot S.A. owned directly and indirectly the shares of the following subsidiaries:

Name of subsidiary	The Seat	Scope of unit's basic operations	Owned shares and voting rights	Date of obtaining control
Unimot System Sp. z o.o.	Poland	distribution of gas fuels through mains	58.74%	20.01.2014
Polskie Przedsiębiorstwo Gazownicze Warszawa Sp. z o.o. (PPGW Sp. z o.o.)	Poland	distribution of gas fuels through mains	58.74%	26.03.2014
Blue Cold Sp. z o.o.	Poland	gas fuels production	50.76%	29.04.2014
Blue LNG Sp. z o.o.	Poland	distribution of gas fuels through mains	58.74%	4.07.2014
tankuj24.pl Sp. z o.o.	Poland	liquid fuels distribution	100,00%	16.11.2015
Unimot Energia i Gaz Sp. z o.o. *	Poland	electricity and liquid fuels distribution	100,00%	30.12.2015
Unimot Energia i Gaz Sp. z o.o. S.K.A. **	Poland	liquid fuels distribution	100,00%	30.12.2015
Tradea Sp. z o.o.	Poland	electricity distribution	100,00%	23.05.2016
Unimot Ukraine LLC	Ukraine	liquid fuels distribution	100,00%	19.04.2018

\* change of name of Energogas Sp. z o.o. to Unimot Energia i Gaz Sp. z o.o. on 08.02.2018 r.

\*\* change of name of Energogas Sp. z o.o. S.K.A. to Unimot Energia i Gaz Sp. z o.o. S.K.A. on 16.04.2018

The following changes occurred in the organisational structure of Unimot Capital Group in H1 2018:

- Unimot Ukraine Limited Liability Company was registered on 20th April 2018 – directly dependent in 100% from the Parent Entity Unimot SA. The share capital of Unimot Ukraine LLC amounts to EUR 1 000.
- On 27th June 2018 the Parent Entity Unimot S.A. increased the capital in Unimot Energia i Gaz Sp. z o.o. acquiring 1000 of new shares at PLN 1000 each, as a result the share capital of this company has grown by PLN 1.0 million. The percentage share of Unimot S.A. in Unimot Energia i Gaz Sp. z o.o. has not changed and amounts to 100,00%.

- On 27th June 2018 the Parent Entity Unimot S.A. increased the capital in tankuj24.pl. Sp. z o.o. acquiring 1500 of new shares at PLN 100 each, as a result the share capital of this company has grown by PLN 150 thousand. The percentage share of Unimot S.A. in tankuj24.pl. Sp. z o.o. has not changed and amounts to 100.00%.

#### 4.3 ISSUER'S SHAREHOLDERS STRUCTURE

Shareholders structure as of 30th June 2018 and as of the publication day of the statement has been presented in the table below:

Shareholder	Number of	Share in capital %	Number of votes	Share in votes %
Unimot Express Sp. z o.o.	3 464 461	42,26%	3 814 461	42,87%
Zemadon Limited	1 572 411	19,18%	1 922 411	21,61%
Others	3 160 946	38,56%	3 160 946	35,52%
<b>Total</b>	<b>8 197 818</b>	<b>100,00%</b>	<b>8 897 818</b>	<b>100,00%</b>

#### 4.4 SUMMARY OF THE ISSUER'S SHARES OR RIGHTS TO THEM HELD BY PERSONS MANAGING OR SUPERVISING THE ISSUER AS OF THE DAY OF SUBMITTING THE QUARTERLY STATEMENT, INCLUDING THE CHANGES IN THE POSSESSION, IN THE PERIOD SINCE THE PREVIOUS QUARTERLY STATEMENT WAS SUBMITTED, SEPARATELY FOR EACH PERSON

Mr Robert Brzozowski – the Vice-President of the Issuer's Management Board holds 25.730 of Issuer's shares, whose share in the share capital as of the balance sheet date 30.06.2018 amounted 0.31%, and the share in the total number of votes at the general meeting amounted 0.29%.

Mr Adam Antoni Sikorski – the previous Chairman of the Supervisory Board and as of the present statement publication date the President of the Issuer's Management Board, owns indirectly 100% of shares of Zemadon Ltd. in Cyprus through "Family First Foundation" seated in Vaduz in Liechtenstein which he controls and of which the beneficiary is the family of Mr Adam Antoni Sikorski.

Zemadon Ltd., with its registered office in Nicosia, Cyprus is a major shareholder of the Issuer, which as of 30.06.2018 owns 19.18% in the Issuer's share capital and 21.61% in votes at the Issuer's general meeting.

Zemadon Ltd., with its registered office in Nicosia, Cyprus is also a shareholder in Unimot Express Sp. z o.o. (the main shareholder of the Issuer) which has 49.75% of share in the share capital and votes. The second partner of Unimot Express Sp. z o.o. is Mr. Adam Władysław Sikorski (nephew of the Chairman of the Supervisory Board Mr. Adam Antoni Sikorski) with 49.75% share and votes at a meeting of shareholders. The remaining minority share which is 0.5% in the share capital and votes in Unimot Express Sp. z o.o. is owned by Mrs Magdalena Sikorska, wife of Adam Antoni Sikorski – the President of the Supervisory Board.

As of 30.06. 2018 Unimot Express sp. z o.o. owned 42.26% in the share capital and 42.87% in votes at the general meeting of Unimot S.A.

Since 5th December 2016 the spouses Adam Antoni Sikorski and Magdalena Sikorska, due to their oral agreement on conducting common policy towards Unimot Express Sp. z o.o. and Unimot S.A., indirectly through Unimot Express Sp. z o.o. and Zemadon Ltd. controlled a total of 61.44% of the share capital and 64.48% of votes in the general meeting of Unimot S.A.

The entity related with the Issuer, due to being subject to joint control by Unimot Express Sp. z o.o. is Unimot-Truck sp. z o.o. seated in Warsaw, where Unimot Express Sp. z o. o. has 52.02% of share in the share capital and Ammeriel Ltd., seated in Nicosia, Cyprus, in which Unimot Express Sp. z o. o. has 100% of shares. The company related with the Issuer is also PZL Sędziszów S.A. with its registered office in Sędziszów Małopolski, in which Mr. Adam Antoni Sikorski owns 48.78% and Unimot Express SP. z o.o. owns 48.78% of share in the share capital. The unit related with the Issuer, due to be being subject to common control by Mr. Adam Antoni Sikorski – the Chairman of the Supervisory Board (indirectly by Zemadon Ltd.) is U.C. Energy Ltd. seated in Cyprus

#### 4.5 STANCE OF THE MANAGEMENT BOARD WITH REFERENCE TO THE POSSIBILITY OF ACHIEVING PREVIOUSLY PUBLISHED RESULT FORECASTS FOR THE GIVEN YEAR, IN THE LIGHT OF THE RESULTS PRESENTED IN THE QUARTERLY STATEMENT COMPARED WITH THE FORECASTED RESULTS

The stance has been presented in item 4.12.

#### 4.6 THE PROCEEDINGS PENDING BEFORE A COURT, THE COMPETENT AUTHORITY FOR THE ARBITRARY PROCEEDINGS OR PUBLIC ADMINISTRATION BODY

Neither the Issuer nor any of its subsidiaries is a party to the proceedings before a Court, a competent authority for the arbitral proceedings or a public authority concerning the obligations or receivables, the total value of which could significantly influence financial results.

Neither the Issuer nor any of its subsidiaries is a party to two or more proceedings before a Court, a competent authority for the arbitral proceedings or a public authority concerning the obligations or receivables, the total value of which could significantly influence financial results.

#### 4.7 INFORMATION ON CONCLUDING BY THE ISSUER OR ITS SUBSIDIARY ONE OR MANY TRANSACTIONS WITH RELATED ENTITIES, IF SEPARATELY OR JOINTLY THEY ARE VITAL AND WERE CONCLUDED ON TERMS OTHER THAN AT ARM'S LENGTH

Transactions concluded by the Issuer or its subsidiary with affiliated entities have been conducted at arm's length.

#### 4.8 PRESENTATION OF BASIC ECONOMIC AND FINANCIAL SIZES OF THE CAPITAL GROUP

<b>STATEMENT ON PROFITS AND LOSSES in PLN thousand</b>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
Revenues from sales	1 523 699	1 419 922
Profits (losses) on financial instruments hedging sales	(2 318)	20 616
Cost of sold goods, products and materials	(1 480 417)	(1 375 533)
<b>Gross profit on sales</b>	<b>40 964</b>	<b>65 005</b>
Other operating revenues	1 187	1 003
Sales costs	(44 855)	(39 070)
Overheads	(11 817)	(8 317)
Other net profits/losses	87	19
Other operating costs	(248)	(1 081)
<b>Profit/loss on operating activity</b>	<b>(14 682)</b>	<b>17 559</b>
Financial revenues	4 503	62
Financial costs	(3 808)	(2 507)
<b>Net financial costs</b>	<b>695</b>	<b>(2 445)</b>
<b>Profit/(loss) before taxation</b>	<b>(13 987)</b>	<b>15 114</b>
Income tax	(442)	(3 014)
<b>Net profit/(loss) for the financial year</b>	<b>(14 429)</b>	<b>12 100</b>

In H1 2018 the Group achieved a growth in revenues on sales compared to H1 2017 at the level of 5.6%. However, it needs to be stressed that since 2018 revenues and costs of wholesale energy trading through power exchange and brokerage platforms in Tradea Sp. z o.o. are not included in to the gross sales result. According to valid since 2018 IFRS 15 the result on this activity is directly included to financial revenues/costs (this refers to the amount of PLN 139.9 million of revenues and PLN 135.5 million of costs).

Sales growth in H1 2018 compared to H1 2017 adjusted for the impact of applying IFRS 15 amounts 17.2% and is mainly driven by the growth in wholesale energy trading at Tradea Sp. z o.o. and to a smaller extent by the growth in the diesel and bio-fuels area (sales of other product lines: LPG and gas fuels remained at a similar level).

In H1 2018 the Unimot Group recorded a net loss at the level of PLN -14.4 million against the net profit in the amount of PLN 12.1 million for H1 of 2017.

The net loss in H1 2018 is the result of the factors discussed in detail in item 3.2 of the present statement, in this the result of lower diesel compulsory reserve valuation (driven by a significant change in the spread between diesel spot and forwards quotations), moving costs over time (NIT, compulsory reserve) and provisions, which are identified by the Group as non-business events of only accounting influence. In further result data the Group additionally includes resulting values adjusted for these events.

<b>COST BY TYPE STRUCTURE in PLN thousand</b>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
Amortisation	(2 778)	(2 300)
Electricity and materials consumption	(1 696)	(1 456)

Foreign services	(39 969)	(33 989)
Taxes and charges	(765)	(1 082)
Remunerations	(7 244)	(6 416)
Social security and other benefits	(1 654)	(1 317)
Other cost by type	(3 739)	(2 698)
<b>TOTAL COST BY TYPE</b>	<b>(57 845)</b>	<b>(49 258)</b>

In H1 2018 a significant growth in cost by kind and foreign services occurred, associated with sales services and also cost of receivables insurance in connection with the trade security policy adopted by the Group (other cost by type). Increased costs concern also continuation of investment activities, particularly in the area of new projects: building the AVIA stations chain and Tankuj24 application and in the area of natural gas. The growth in the Group's scale of operations and also preparations to its further future growth have caused growth in employment in the Groups, and what follows growth in remunerations.

<b>ASSETS STRUCTURE in PLN thousand</b>	<b>30.06.2018</b>	<b>30.06.2017</b>
<b>Fixed assets</b>	<b>84 074</b>	<b>92 492</b>
<b>Current assets</b>	<b>606 444</b>	<b>441 169</b>
Inventory	285 907	171 257
Trade and other receivables	269 297	218 098
Financial resources and their equivalents	42 074	35 829
Other current assets	9 166	15 985
<b>TOTAL ASSETS</b>	<b>690 518</b>	<b>533 661</b>

<b>LIABILITIES STRUCTURE in PLN thousand</b>	<b>30.06.2018</b>	<b>30.06.2017</b>
<b>Equity</b>	<b>173 054</b>	<b>191 091</b>
<b>Liabilities</b>	<b>517 464</b>	<b>342 570</b>
Long-term liabilities	28 354	21 471
Short-term liabilities	489 110	321 099
<b>TOTAL LIABILITIES</b>	<b>690 518</b>	<b>533 661</b>

Working capital (inventories + receivables + cash resources – trade liabilities) is stable, other items do not demonstrate significant changes.

Inventory level considers operating inventories level and value of the level due to compulsory reserve in the amount of PLN 125.9 million as of 30<sup>th</sup> June 2018 against PLN 115.0 million as of 30<sup>th</sup> June 2017.

Short-term liabilities include working capital facilities for working capital financing and the credit for financing the compulsory reserve in the amount of PLN 100.2 million as of 30<sup>th</sup> June 2018 against PLN 95.1 million as of 20<sup>th</sup> June 2017.

<b>RESULTS in PLN thousand</b>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
EBIT	(10 276)	17 559
EBITDA	(7 498)	19 859
GROSS RESULT	(13 987)	15 114
NET RESULT	(14 429)	12 100

\* **EBIT index** --> defined as Earnings Before Interest and Taxes

\*\***EBITDA index** --> defined as Earnings Before Interest, Taxes, Depreciation and Amortisation

In H1 2018 the Group recorded the EBIT value in the negative amount of PLN -10.3 million, compared to PLN 17.5 million in H1 2017. In the scope of EBITDA in H1 2018 the Group recorded PLN -7.5 million compared to PLN 19.8 million in H1 2017.

<b>RESULTS in PLN thousand – adjusted</b>	<b>01.01.2018 - 30.06.2018</b>
EBITDA – adjusted	10 078
NET RESULT – adjusted	3 147

Results have been adjusted for the incurred in H1 2018 costs of lower diesel compulsory reserve valuation (driven by a significant spread between diesel spot quotations and forwards quotations), moving costs over time (NIT, compulsory reserve) and provisions (described in detail in item 3.2 of the present statement) in the amount of PLN 17.6 million.

<b>CASH FLOWS in PLN thousand</b>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
Profit/(loss) before taxation	(13 987)	15 114
Adjustments	(77 992)	(21 497)
<b>Net operating cash flows</b>	<b>(91 979)</b>	<b>(6 383)</b>
Incomes	400	428
Expenditures	(2 317)	(1 546)
<b>Investment activity cash flows</b>	<b>(1 917)</b>	<b>(1 118)</b>
Incomes	12 444	134 787
Expenditures	(30 785)	(60 804)
<b>Financial activity cash flows</b>	<b>(18 341)</b>	<b>73 983</b>
Financial resources and their equivalents status change	(112 237)	66 482
Influence of exchange rate changes concerning financial resources and their equivalents	(7 954)	(9 439)
<b>Financial resources and their equivalents status change</b>	<b>(120 191)</b>	<b>57 043</b>
<b>Financial resources and their equivalents net of overdrafts as of 1st January</b>	<b>(104 043)</b>	<b>(156 539)</b>
<b>Financial resources and their equivalents net of overdrafts as of 30th June</b>	<b>(224 234)</b>	<b>(99 496)</b>

At the end of H1 2018 the Group achieved negative flows from operating, investment and financial activity. Negative operating activity flows result mainly from the status change of inventories and trade receivables associated, among other things, with the growth in fuel prices and are an effect of a normal activity.

#### 4.9 INDICATOR AND COMPARATIVE ANALYSIS OF THE CAPITAL GROUP

The presented below indicator evaluation of the Group was conducted on the basis of consolidated financial statement for H1 2018 and reference period.

##### Financial liquidity

The following ratios were used to assess the financial liquidity:

- **Current ratio - a ratio of current assets to short-term liabilities.** The ratio determining the ability of the Group to repay its current short-term liabilities in the medium term, this is after the realisation of owned stock, short-term financial assets, collection of short-term receivables and use of cash.
- **Quick ratio - a ratio of current assets net of stock to short-term liabilities.** The ratio determining the ability of the Group to repay its current short-term liabilities within a short time, this is after the realisation of short-term financial assets, collection of short-term receivables and use of cash on bank accounts.
- **Cash ratio - a ratio of cash balance to short-term liabilities.** The ratio determining the ability of the Group to immediately repay its current short-term liabilities within a short time, this is only after the realisation of owned cash on bank accounts.

<b>FINANCIAL LIQUIDITY RATIOS</b>	<b>30.06.2018</b>	<b>30.06.2017</b>
Current liquidity ratio	1,2	1,4
Quick liquidity ratio	0,7	0,8
Cash liquidity ratio	0,1	0,1

Liquidity ratio achieved at the end of H1 2018 remains at safe levels. The possessed experience in the scope of receivables hedging, systematic policy of controlling merchant limits and long-term cooperation with financial institutions allow to maintain liquidity ratios at proper levels.

##### Profitability



Profitability analysis is based on a group of ratios allowing to assess the effectiveness of the sales activities of the Group and the impact of individual groups of costs on its financial result:

- **Rate of return on sales** - return on sales sets the efficiency of carried out sales activities, that is, it allows you to specify the part of profit remaining in the company to cover the costs of its operation – after taking into account the direct costs of sale. Similarly, this ratio allows you to determine the effect of Group’s direct sale costs on its result.
- **Gross profitability** - determines the performance of activities carried out by the Group, that is, in general allows the assessment part of the income remaining in the Group to cover tax, after taking into account the costs of financial activities and abnormal events. Similarly, this ratio, interpreted in conjunction with the above ratios of profitability, allows the assessment part of the result that is built not by operating activities, but results from the financial activities or impact of the abnormal events.
- **Net profitability** - determines the revenue percentage of the Group representing its net result, that is after the costs of its activities have been covered: sales, operating, financial and after taxes have been paid.
- **Return on equity (ROE)**: a ratio of net profit to average state of equity during a financial year. The ratio allows the investors to assess the performance of utilisation of capital entrusted to the Group. It means the percentage share of funds earned by the Group (net result) that can be paid in the form of a dividend, to the capital brought by investors plus part of cash earned by the Group in previous years (equity).
- **Return on assets (ROA)** – a ratio of net profit to average state of assets during a financial year. The ratio allows the investors to assess the performance of utilisation of all assets owned by the Group.

PROFITABILITY RATIO	H1 2018	H1 2017
ROE	-8,3%	6,3%
ROA	-2,1%	2,3%
PROFIT RATE ON SALES	2.7%	4.5%
GROSS PROFITABILITY	-0,9%	1,0%
NET PROFITABILITY	-0,9%	0,8%

Drop of profitability ratios at all analysed levels is driven by the decrease of the achieved result compared to the corresponding period of the previous year. The lower financial results in H1 2018 were influenced by the factors described in detail in item 3.2 of the present statement.

PROFITABILITY RATIOS – adjusted	H1 2018
PROFIT RATE ON SALES – adjusted	3,8%
NET PROFITABILITY – adjusted	0,2%

Profitability ratios have been adjusted for the incurred in H1 2018 costs of lower diesel compulsory reserve valuation (driven by a significant spread between diesel spot quotations and forwards quotations), moving costs over time (NIT, compulsory reserve) and provisions (described in detail in item 3.2 of the present statement) in the amount of PLN 17.6 million.

#### **Efficiency of action**

The following ratios were used to assess the efficiency of action:

- **Average collection period (days)**: a ratio of trade receivables at the end of a financial year to revenue from net sales x 360. The ratio determines the average period in days which is followed by collection of receivables from invoices issued by a company. Due to the nature of the Group’s activities, including the implementation of major contracts, you must expect high value of this ratio. In general, you should strive to minimise this ratio.
- **Creditor (days)**: a ratio of short-term receivables against suppliers at the end of a financial year to revenue from net sales x 360 days. The ratio determines the average period in days which is followed by repayment of Group’s liabilities. Due to the nature of the Group’s activities, including the implementation of major contracts, you must expect high value of this ratio. In general, you should strive to maximise this ratio.
- **Inventory turnover (days)**: a ratio of average state of inventory at the end of a financial year to revenue from net sales x 360. The ratio determines the average period in days during which the Group holds the stock before sale thereof. Considering the performance, you should strive to minimise this ratio.

OPERATION EFFICIENCY RATIOS	H1 2018	H1 2017
Rotation of trade receivables in days (days)	32	27
Rotation of trade liabilities in days (days)	20	19
Inventory rotation in days (days)	34	21
Inventory rotation in days (days) - adjusted for compulsory reserve	19	7

The receivables and liabilities ratio show a slight shortening of settlements compared to H1 2017.

The inventory rotation ratio grew from 21 days at the end of H1 2017 to 34 days at the end of H1 2018, in this due to compulsory reserve. The inventory rotation ratio adjusted for the value of the compulsory reserve grew from 7 days at the end of H1 2017 to 19 days at the end of H1 2018, which still means a fast rotation of inventories (mainly diesel).

Cash conversion cycle = a cycle from cash to cash

Cash to Cash = inventory cycle + receivable cycle – liability cycle

Cash to Cash = 34 days + 32 days – 20 days = 46 days

Adjusted for the value of compulsory provision cash conversion cycle amounts:

Cash to Cash = 19 days + 32 days – 20 days = 31 days

### Debt assessment

The assessment of the degree of debt of the Group was made based on the following ratios:

- **Asset coverage ratio:** a ratio of the sum of equity value to the sum of total assets. The ratio determines the degree of coverage of the assets of the Group by its owned equities.
- **Debt ratio:** a ratio of total liabilities amount to value of assets in total. The ratio specifies to what extent the Company's assets were financed with its debt.

DEBT RATIO	30.06.2018	30.06.2017
Total debt ratio	74,9%	64,2%
Equity/assets ratio	25,1%	35,8%
Equity to fixed assets ratio	205,8%	206,6%
Total debt ratio - adjusted for credit for compulsory reserve	70,7%	56,4%

Debt ratios in H1 2018 remain at the level similar to H1 2017, which means that significant external financing sources of Group's business activity have not changed.

**The positive assessment of the listed ratios is the basis for a positive assessment of the ability of the Group to comply with the commitments entered into and proves the absence of threats in this regard.**

#### **4.10 INDICATION OF FACTORS WHICH ACCORDING TO THE ISSUER WILL HAVE AN INFLUENCE ON THE ACHIEVED BY THE GROUP RESULTS IN THE PERSPECTIVE OF AT LEAST ANOTHER QUARTER**

According to the Issuer one of the most significant factors that influence the financial results in future reporting periods will be the amount of Diesel inland premium (difference between local market price and the price in the port fuel is delivered to the country) – the dominant assortment in the Group's sales structure. The amount of inland premium determines the range of possible to realise trade margin net of logistics costs (costs of transport, transshipment, quality control), costs of fuel bases capacity hiring, receivables insurance costs (following the adopted by the Group trade security policy) and also cost of realising NIT obligation. The area of widely understood logistics is subject to continual optimization. Growth of volumes provides a possibility to reduce these costs and ever stronger negotiating position towards service providers.

Moreover, a very relevant factor is availability of working capital to finance further growth of achieved turnover. The amount of working capital indispensable for financing depends on market fuel prices level (this concerns in particular Diesel prices). Prolonging present working capital facilities will also be vital.

Valid since 01.01.2017 amendments to the law on biocomponents and liquid bio-fuels (obligation of blending, that is physically adding biocomponents to a part of sold diesel oil) affect the Issuer's activity. Operations required in the new law are performed by operators of fuel depots that are utilised by the Issuer. The necessity to fulfil the NIT on operational diesel stocks and compulsory reserve covered by the pledge were the subject of arrangements between the fuel segment entities and the Legislator due to the ambiguity of the law. The Issuer fulfilled the NIT in H1 2018 based a on prudent interpretation

of current law (a larger basis of the obligation to fulfil the NIT, which resulted in a decrease of margins for the whole diesel segment). On 6th June 2018 the Legislator signed an amendment to the law on biocomponents and bio-fuels, where the regulations were made more precise according to the expectations of the market. This provides the Issuer with a possibility to “recover” the excessively fulfilled NIT on the compulsory reserve, which means that additional profits are created in this segment. The amendment to the current law will come into force for the Issuer since 1<sup>st</sup> October 2018.

#### 4.11 DESCRIPTION OF ISSUER’S VITAL ACHIEVEMENTS OR FAILURES IN THE DISCUSSED PERIOD ACCOMPANIED BY A SUMMARY OF MOST IMPORTANT EVENTS CONCERNING THE CAPITAL GROUP

- **Building the Avia stations chain – issuance goal**

As a result of the public issuance of J series shares UNIMOT acquired from the investors the amount of PLN 96,6 million (net), of which PLN 23 million it allocates to build the chain of AVIA fuel stations on the basis of master franchising agreements. The new distribution channel makes it possible to reach the new segment of fuel customers – the retail customer.



In H1 2018 the development of AVIA stations was accordant with the adopted assumptions. In H1 2018 the Company launched 15 new AVIA stations and as of 30th June 2018 the chain included 30 AVIA stations.

After the balance sheet date, a contract was signed for an AVIA station for the newly-created Wiskitki Port (at the junction of A2 motorway and NO 50 National Road) – the largest station and service complex for lorries. The Wiskitki Port will be completed in Q3 of the present year.

Simultaneously, Unimot is conducting talks in several other locations in the territory of Poland. The Group maintains the plan to acquire 200 stations under the AVIA brand until 2023.

- **Tankuj24 application – implementing the issuance goal**

On 17th May 2017 UNIMOT launched its announced application Tankuj24, for on-line fuel purchases. Since it was launched the application is available to be downloaded into smartphones and tablets from App Store and Google Play.

The company strives to cover with the project key regions of Poland. At the end of Q1 2018 purchases of fuel through the application can be made at 107 stations.

As of 30th June 2018, 15 663 of active users were registered in the application.



- On 12th January the President of the Energy Regulatory Office issued new licensing decisions for Unimot S.A. in the scope of trade (in this abroad), production and storage of liquid fuels. The Company’s rights to conduct commercial activity on the fuel market have been prolonged and extended The Company can trade aviation fuels, and within the storage concession it can render trans-shipment services as well as storing liquid fuels. The validity period of all concession has been prolonged until the end of 2030.
- UNIMOT has been recognised by the Forbes magazine to be the Leader of Polish Entrepreneurship. In the prestigious ranking Forbes Diamonds the Company took the 1<sup>st</sup> place. The ranking groups the fastest growing companies and best entrepreneurs. The Company also won the regional ranking of Forbes Diamond in Opolskie Voivodeship in the category of companies of the revenues above PLN 250 million.
- On 25-27 May 2018 UNIMOT presented itself at the WallStreet conference – the biggest meeting of individual investors in Poland. This year the Group presented itself in front of the investors on the Shareholders Forum, where directions of development were outlined by Mr Maciej Szozda, the former President of the Company’s Management Board, and Mr Adam Sikorski, the former President of the Supervisory Board and currently the President of the Company’s Management Board.
- On 28th June 2018 the Group presented its development strategy for the years 2018-2023. The most important elements of the strategy are EBITDA growth, increase of efficiency, business diversification, intensive development of AVIA chain and annual dividend payment to the shareholders. The overarching goal is building the Group’s value for the shareholders through growth of business efficiency and long-term diversification of activity. Summary of the actions

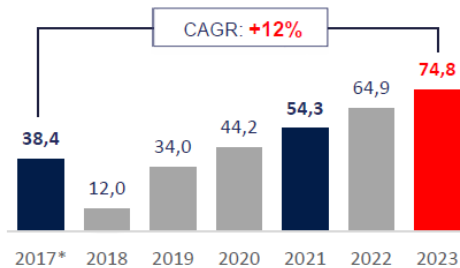
related to implementation of the strategy as of the preparation date of the present statement has been presented in detail in item 4.12 of the statement.

#### 4.12 IMPLEMENTATION OF THE STRATEGY FOR 2018-2023

On 28th June 2018 the Supervisory Board of UNIMOT S.A. accepted the strategy of UNIMOT Group development strategy for the years 2018-2023, which had been proposed by the Company's Management Board. Below, the Issuer presents major strategic goals together with a comment on their implementation:

- **Achieving PLN 75 million EBITDA in 2023**

The Company is going to implement the goal by adopting a series of strategic initiatives, developing the diesel business as well as LPG, natural gas and electricity ones. Ultimately, the EBITDA result will be also largely contributed by the systematically expanded AVIA chain.



As of the publication date of the statement, the Issuer maintains the forecasts of results that were publicly announced, i.e.: EBITDA for the years 2018, 2019, 2020, 2021, 2022, 2023 will amount to PLN 12.0 million, PLN 34.0 million, PLN 44.2 million, PLN 54.3 million, PLN 64.9 million, PLN 74.8 million, respectively. The Management Board assesses that despite achieved in H1 2018 EBITDA at the level of PLN -7.5 million, the forecast for the whole year will have been achieved. This will be possible, among others, thanks to:

- higher expected margins on diesel (continuation of the present tendency),
- good market of diesel oil (peak of the season in the industry falls on 3rd and 4<sup>th</sup> quarters),
- sales of diesel volumes, on which the NIT has been fulfilled in previous seasons (possible thanks to the amendment to the law on bio-fuels),
- good perspectives for the bio-fuels business.

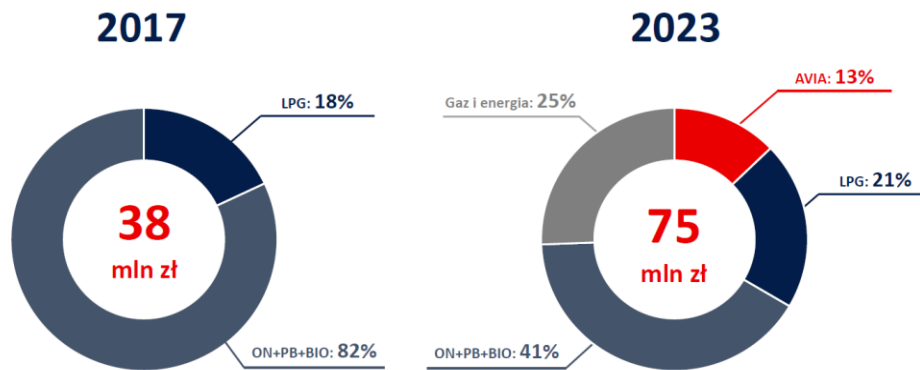
- **Increased business efficiency measured by the ROCE index (calculated as EBITDA / fixed assets net of working capital) – in 2023 ROCE = 15%**

The UNIMOT Group is going to systematically improve efficiency of all businesses. To do so, it undertakes a number of actions – both on the revenue as well as cost side.

- **Activity diversification – generating in 2023 70% of EBITDA from intensively developing businesses beyond diesel.**

The Company plans to develop and enlarge the scale of all conducted businesses. However, the fastest changes are assumed in the areas beyond diesel, which previously constituted the basis of the Issuer's activity. This will be carried out primarily through:

- growth of the number of stations in the AVIA chain to 200 in 2023 at an assumption to concentrate on most prestigious locations,
- creation of a new source of profits in the form of non-fuel products sold at AVIA stations,
- doubling the sales of LPG, mainly through further development of wholesale and sales in the scope of autogas,
- development of attractive business areas in the scope of electricity and natural gas in response to future market trends (e.g. LNG stations),
- optimisation of assets in the natural gas business.



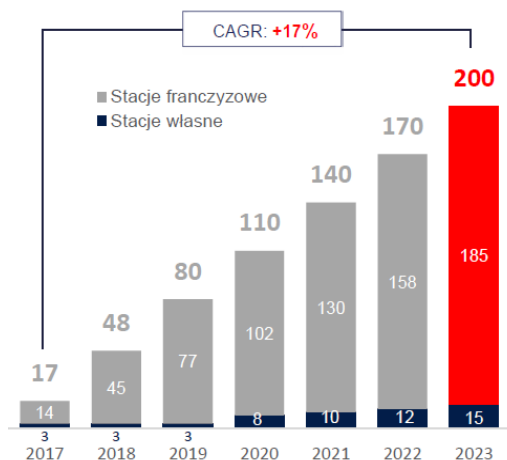
The change of the target EBITDA structure results mainly from the chances that the Company notices following the observation of market trends, and also from the volatile market environment of diesel and bio-fuels business. In the several recent quarters the Issuer encountered a number of events, the results of which were unable to be foreseen. According to the Company's evaluation these included:

- growth of diesel prices on global markets from USD 400 in 2016 to over USD 600 currently, which affected cash flows and credit costs of the Issuer,
- change in the structure of futures market, which was reflected in higher costs of compulsory reserve,
- changes related to the National Indicative Target, including the obligation of blending and imprecisely defined moment of NIT fulfilment in previously valid law,
- pricing policy of biggest Polish fuel concerns, resulting in lower than expected by the Issuer level of land premium.

▪ **Development of AVIA chain in Poland – 200 petrol stations until the end of 2023.**

One of the most important elements of the strategy for the years 2018-2023 is a dynamic development of the AVIA chain based on master franchise contracts. The new distribution channel allows for reaching a new segment of fuel customers – retail customers. The Issuer's goal is to own 200 of AVIA petrol stations in 2023. To achieve this assumption the Company wants, among others, to increase the attractiveness of franchise offer through: introduction and development of a fleet card, increased elasticity of cooperation terms depending on the station's potential, creating several flagship stations and expanding the offer with new products and services.

As of 30.06.2018 the AVIA chain included 30 stations, where 15 of them had been connected to the chain since the beginning of the present year. The Issuer assumes that at the end of 2018 the AVIA chain will include about 50 stations.



▪ **Annual dividend payment in the amount of min. 30% of net profit of UNIMOT S.A.**

According to the dividend policy in force, in case net profit is achieved in the given fiscal year, the Management Board will recommend to the General Meeting of the Company to pay an annual dividend in the amount of min. 30% of the standalone net profit achieved in the given fiscal year.

Dividend for the year 2017 was paid on 19th June 2018. The Ordinary General Meeting of the Company decided to pay PLN 13.9 million of dividend (PLN 1.70 per share), which constituted 55.1% of standalone net profit.

▪ **Cost optimisation**

Apart from the aforementioned strategic goals, the Company has begun the process of cost optimisation aimed at achieving a more competitive position on the market. Until the end of the present year actions will be undertaken aimed at decrease of operating costs by PLN 10 million (which is 9.5%) in 2019. Since the day of announcing the Strategy till the publication date of the present statement the Company carried out first actions in this area – they involved, among others, optimisation of logistic costs in the diesel and LPG area and optimisation of employment in the Group.

#### 4.13 DESCRIPTION OF FACTORS AND EVENTS, INCLUDING UNUSUAL ONES, SUBSTANTIALLY INFLUENCING THE CONDENSED FINANCIAL STATEMENT

The most important factors influencing the financial results in the Group's operating segments (Diesel and bio-fuels, LPG, natural gas, electricity and petrol stations) have been presented in item 3.2 of the present statement.

- Unimot S.A. continues to independently maintain compulsory reserve in accordance with the Law on Obligatory Stocks (the Law of 16 February 2007 on stocks of petroleum, petroleum products and natural gas and the principles of proceedings in the situations of state's fuel security threat and disturbances on oil market, i.e. (Journal of Laws. 2014 pos. 1695, with future amendments) instead of charges (tickets) for external companies. On 28 February 2017 the Company signed a package of contracts with financial institutions and fuel depots operator, which enable the Issuer to purchase and increase the amount of the stored diesel oil under an independent creation of the compulsory reserve stock for the period until 30 June 2018. On 10th April the Company signed an annex to the agreement with fuel depots operator, which enables the Issuer to use storage space for independent creation of diesel oil compulsory reserve for the period until 31<sup>st</sup> December 2019. Concluding the aforementioned agreements and independent maintenance of compulsory reserve combined with concluding transactions hedging diesel market price, significantly decrease the cost of maintaining compulsory reserves, compared to charges (tickets) for external companies.

#### 4.14 DESCRIPTION OF BASIC THREATS AND RISKS CONNECTED WITH REMAINING MONTHS OF A FISCAL YEAR

The most important factors of threats and risks by/until the end of a fiscal year:

- **Interest rate level** - the Issuer uses external sources of financing (mainly credits and loans in PLN, and also USD and EUR) the cost of which depends on the level of interest rates. In recent years there has been a significant decline in market interest rates which had a positive impact on debt servicing costs. Favourable, low interest rates (below 2% p.a.) remained in H1 2018. The Issuer foresees these levels will be maintained until the end of 2018.
- **Exchange rate level** – the Issuer sells on the domestic market and exports, while purchases of fuels are mostly carried out on foreign markets and settled in foreign currencies. The main currencies used for export transactions are EUR and USD. In case of an acquisition the settlement currencies are USD, EUR and PLN. The effect of the exchange rates on the Issuer's activity is neutralised by the hedging instruments used by the Company.
- **Level of raw material prices** – the business model of the Issuer mainly relies on the purchase of liquid and gaseous fuels abroad or in Poland, its distribution and subsequent sale. The lack of price stability of liquid and gaseous fuels in Poland and abroad has a significant impact on the margins achieved and consequently on the results obtained by the Issuer. Additionally, a sharp increase in prices of energy carriers may lead to decrease in consumption, which may translate into deterioration of the financial standing of the Issuer.
- **Owning huge inventory of goods is connected with wholesale trade in fuels.** Change in prices on the world markets, and consequently on the domestic market, may generate a loss at the sale of goods to the recipients. The Issuer secures the risk of price changes of goods with appropriate hedge transactions. With this end in view, the Issuer uses forward transactions. In hedging transactions, however, there may be an incomplete adjustment of the hedging transaction to the actual price, quantity and derivative instrument used. Differences can occur between spot quotations and forward quotations within the same derivative (in case of the Issuer such differences characterise hedging of a large amount of diesel oil compulsory reserve). In case of fast rotating goods, the risk is limited through transferring price formulas onto the customer and establishing the purchase and sales prices in a shortest possible time interval.
- **The grey market in fuel trading** - unfair practices of some entities concern the sale of fuels without paying due fees and taxes and in violation of applicable regulations and laws. This results in decrease in competitiveness and reduction in demand for products offered by the Issuer and its subsidiaries, which may adversely affect the financial results achieved. The Issuer, having many years of experience on the market, is aware of all kinds of restrictions and risks associated with the grey market. The Issuer takes into account the possible impact of additional costs related to concession fees or hedge of the risk of solidary VAT in the business and the financial forecasts. Transport package adopted in 2017 imposing the obligation of digital registration of transported goods, including liquid fuels, which enables to register and monitor them by means of satellite systems together with fuel package adopted in 2016, significantly limited the grey market in fuel trade, in the opinion of the Issuer. The Issuer assumes that the situation will remain the same until the end of 2018.

- **Risk of dependence on external terminals and transshipment bases** – the Issuer uses transshipment bases and external terminals situated in areas favourable from the point of view of the direction of the delivery. There is a risk of termination or non-renewal of contracts for cooperation with these operators which may have a negative impact on the Issuer's financial results, due to the need to seek new bases located in the greater distance from the potential recipients. The Issuer minimises this risk by efforts to diversify the bases and terminals it uses.
- **Risk of necessity to achieve in a given year a minimum share of biocomponents and other renewable fuels, in accordance with the coefficients** – National Indicative Target and the National Reductive Coefficient. Amendment of regulations of 22 July 2016, introduced to law on biocomponents and liquid biofuels an obligation to realise the National Indicative Target to at least 50% (calculated according to the calorific value) using the biocomponents contained in liquid fuels. This causes the necessity to carry out additional activities - using logistics or storage infrastructure in order to achieve the required blending (physical composition of fuels with biocomponents). Operations required in the new law are performed by operators of fuel depots that are utilised by the Issuer. The necessity to fulfil the NIT on operational diesel stocks and compulsory reserve covered by the pledge were the subject of arrangements between the fuel segment entities and the Legislator due to the ambiguity of the law. The Issuer fulfilled the NIT in H1 2018 based a on prudent interpretation of current law (a larger basis of the obligation to fulfil the NIT, which resulted in a decrease of margins for the whole diesel segment). On 6th June 2018 the Legislator signed an amendment to the law on biocomponents and bio-fuels, where the regulations were made more precise according to the expectations of the market. This provides the Issuer with a possibility to “recover” the excessively fulfilled NIT on the compulsory reserve, which means that additional profits are created in this segment. The amendment to the current law will come into force for the Issuer since 1<sup>st</sup> October 2018. Changes in this area may occur in the years to come.

## 5. UNIMOT SA - SELECTED FINANCIAL DATA

	in PLN thousand		in EUR thousand	
	30.06.2018	Comparative data*	30.06.2018	Comparative data*
I. Revenues from sales	1 481 350	1 404 222	349 416	330 607
II. Profit/loss on operating activity	(11 979)	18 924	(2 826)	4 455
III. Gross profit/(loss)	(15 414)	16 652	(3 636)	3 921
V. Net profit/(loss)	(15 527)	13 694	(3 663)	3 224
V. Net operating cash flows	(89 000)	(3 571)	(20 993)	(841)
VI. Net investment activity cash flows	(2 209)	415	(521)	98
VII. Net financial activity cash flows	(17 630)	69 783	(4 159)	16 430
VIII. Total net financial flows	(116 793)	57 188	(27 549)	13 464
IX. Total assets	615 569	572 273	141 134	137 206
X. Liabilities and provisions for liabilities	448 017	375 258	102 718	89 971
XI. Long-term liabilities	20 077	14 561	4 603	3 491
XII. Short-term liabilities	427 940	360 697	98 115	86 479
XIII. Equity	167 552	197 015	38 415	47 236
XIV. Share capital	8 198	8 198	1 880	1 966
XV. Number of shares (in thousands of shares).	8 198	8 198	-	-
XVI. Profit (loss) per one ordinary share (in PLN/EUR)**	(1,89)	1,89	(0,45)	0,44
XVII. Diluted profit (loss) per one ordinary share (in PLN/EUR)**	(1,89)	1,89	(0,45)	0,44
XVIII. Book value per one share (in PLN/EUR)***	20,44	24,03	4,69	5,76
XIX. Diluted book value per one share (in PLN/EUR)***	20,44	24,03	4,69	5,76

\* Data for items concerning the statement on financial condition are presented as of 31.12.2017, and for the items concerning the statement on total profits and the statement on cash flows for the period from 1<sup>st</sup> January 2017 to 30<sup>th</sup> June 2017.

\*\* as of 30.06. the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 8 198 thousand of shares

\*\* as of 30.06. 2017 the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 7 254 thousand of shares

\*\*\* as of 30.06.2018 the number of shares used to calculate the book value and the diluted book value per one share was 8 198 thousand of shares

\*\*\* as of 31.12.2017 the number of shares used to calculate the book value and the diluted book value per one share was 8 198 thousand of shares

The selected financial data has been converted to EUR as follows:

Assets and liabilities items of the statement on financial condition have been converted to EUR according to the average exchange rate PLN/EUR 4.3616 announced by the National Bank of Poland valid as of 30.06.2018 and for the comparative data PLN/EUR 4.1709 as of 31.12.2017.

Particular items concerning the profit and loss balance and other total profits and cash flows have been calculated according to the exchange rate being an arithmetical average of average NBP exchange rates valid at the last calendar day of particular months, which amounted respectively PLN/EUR 4.2395 (6 months of 2018), PLN/EUR 4.2474 (6 months of 2017).



**6. INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENT PREPARED ACCORDING TO INTERNATIONAL FINANCIAL REPORTING STANDARDS ACCEPTED BY THE EUROPEAN UNION**

**Interim condensed standalone statement on financial situation**

<i>in PLN thousand</i>	<b>31.03.2018</b> (unexamined)	<b>31.12.2017*</b>	<b>30.06.2017*</b> (unexamined)
<b>Fixed assets</b>			
TANGIBLE FIXED ASSETS	16 466	15 678	15 992
INTANGIBLE ASSETS	15 590	15 727	15 312
Investments into subsidiaries	26 833	25 605	24 405
Other financial assets	741	593	39
Derivative financial instruments	-	-	9 660
Other long-term liabilities	6 741	7 078	8 662
Client contracts assets	3 160	-	-
Deferred income tax assets	-	-	2 215
<b>Total fixed assets</b>	<b>69 531</b>	<b>64 681</b>	<b>76 285</b>
<b>Current assets</b>			
Inventory	285 721	232 918	170 279
Client contracts assets	445	-	-
Trade and other receivables	211 895	220 889	210 278
Other financial assets	3 565	2 845	923
Derivative financial instruments	756	14 842	12 813
Income tax receivables	-	1 662	-
Financial resources and their equivalents	38 830	30 674	35 284
Other current assets	4 826	3 762	1 168
<b>Total current assets</b>	<b>546 038</b>	<b>507 592</b>	<b>430 745</b>
<b>TOTAL ASSETS</b>	<b>615 569</b>	<b>572 273</b>	<b>507 030</b>

*\*The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2.*

*President of the Management Board*

*Vice-President of the Management Board*

*Vice-President of the Management Board*

*Adam Sikorski*

*Robert Brzozowski*

*Marek Moroz*

*Person preparing the report*

*Małgorzata Walnik*

*Interim condensed standalone statement on the financial situation should be analysed jointly with explanatory information which constitute an integral part of the interim condensed standalone financial statement*

**Interim condensed standalone statement on financial situation (continued)**

<i>in PLN thousand</i>	<b>30.06.2018</b> (unexamined)	<b>31.12.2017*</b>	<b>30.06.2017*</b> (unexamined)
<b>Equity</b>			
Share capital	8 198	8 198	8 198
Hedge accounting capital	-	-	-
Other capitals	174 437	163 100	163 112
Retained profits	(15 083)	25 717	14 138
<b>Total equity</b>	<b>167 552</b>	<b>197 015</b>	<b>185 448</b>
<b>Long-term liabilities</b>			
Liabilities due to loans and other debt instruments	2 836	3 022	12 988
Employee benefits liabilities	184	184	131
Derivative financial instruments	16 984	10 166	176
Client contracts liabilities	-	-	-
Deferred income tax reserve	73	1 189	-
<b>Total long-term liabilities</b>	<b>20 077</b>	<b>14 561</b>	<b>13 295</b>
<b>Short-term liabilities</b>			
Overdrafts	265 455	140 506	134 785
Liabilities due to loans and other debt instruments	4 386	2 366	1 280
Derivative financial instruments	10 112	19 047	11 800
Employee benefits liabilities	535	535	381
Income tax liabilities	105	-	185
Provisions	14 655	10 990	12 594
Client contracts liabilities	18 514	-	-
Trade and other liabilities	114 178	187 253	147 262
<b>Total short-term liabilities</b>	<b>427 940</b>	<b>360 697</b>	<b>308 287</b>
<b>Total liabilities</b>	<b>448 017</b>	<b>375 258</b>	<b>321 582</b>
<b>TOTAL LIABILITIES</b>	<b>615 569</b>	<b>572 273</b>	<b>507 030</b>

*\*The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2.*

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*Małgorzata Walnik*

*Interim condensed standalone statement on the financial situation should be analysed jointly with explanatory information which constitute an integral part of the interim condensed standalone financial statement*

### Interim condensed standalone statement on total revenues

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b> (unexamined)	<b>01.04.2018 - 30.06.2018</b> (unexamined)	<b>01.01.2017 - 30.06.2017*</b> (unexamined)	<b>01.04.2017 - 30.06.2017*</b> (unexamined)
Revenues from sales	1 483 668	822 590	1 383 606	741 319
Profits (losses) from financial instruments hedging sales	(2 318)	123	20 616	16 515
Cost of sold goods and materials	(1 443 095)	(803 379)	(1 341 816)	(728 076)
<b>Gross profit/(loss) on sales</b>	<b>38 255</b>	<b>19 334</b>	<b>62 406</b>	<b>29 758</b>
Other operating revenues	1 137	759	990	646
Sales costs	(42 390)	(23 262)	(38 015)	(19 109)
Overheads	(8 860)	(4 858)	(6 299)	(3 706)
Other net profits/losses	90	161	8	3
Other operating costs	(211)	(153)	(166)	(75)
<b>Profit/loss on operating activity</b>	<b>(11 979)</b>	<b>(8 019)</b>	<b>18 924</b>	<b>7 517</b>
Financial revenues	160	94	82	26
Financial costs	(3 595)	(1 805)	(2 354)	(1 336)
<b>Net financial costs</b>	<b>(3 435)</b>	<b>(1 711)</b>	<b>(2 272)</b>	<b>(1 310)</b>
<b>Profit/(loss) before taxation</b>	<b>(15 414)</b>	<b>(9 730)</b>	<b>16 652</b>	<b>6 207</b>
Income tax	(113)	(1 170)	(2 958)	(1 021)
<b>Net profit/(loss) for the financial year</b>	<b>(15 527)</b>	<b>(10 900)</b>	<b>13 694</b>	<b>5 186</b>
<b>Profit/loss per one share in PLN</b>				
Basic	(1,89)	(1,33)	1,89	0,71
Diluted	(1,89)	(1,33)	1,89	0,71
<b>Statement on total revenues</b>				
<b>Net profit/(loss) for the financial year</b>	<b>(15 527)</b>	<b>(10 900)</b>	<b>13 694</b>	<b>5 186</b>
<b>Other total revenues that will be reclassified as profits or losses after complying with defined conditions</b>				
Hedging instruments valuation after tax effect consideration	-	-	(3 721)	(1 604)
<b>Other total revenues</b>	-	-	<b>(3 721)</b>	<b>(1 604)</b>
<b>Total profits for the financial year</b>	<b>(15 527)</b>	<b>(10 900)</b>	<b>9 973</b>	<b>3 582</b>

*The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2.*

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*Małgorzata Walnik*

*Interim condensed standalone statement on total revenues should be analysed jointly with explanatory information  
which constitute an integral part of the interim condensed standalone financial statement*

## Condensed standalone statement on cash flows

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b> (unexamined)	<b>01.04.2018 - 30.06.2018</b> (unexamined)	<b>01.01.2017 - 30.06.2017*</b> (unexamined)	<b>01.04.2017 - 30.06.2017*</b> (unexamined)
<b>Operating cash flows</b>				
<b>Profit/(loss) before taxation</b>	<b>(15 414)</b>	<b>(9 730)</b>	<b>16 652</b>	<b>6 207</b>
<b>Adjustments with items:</b>				
Tangible fixed asset amortisation	1 449	734	1 276	648
Intangible assets impairment	222	108	62	45
Loss (profit) due to exchange rate differences	8 002	8 967	7 888	5 993
(Profit)/loss on sale of tangible fixed assets	(90)	(161)	(8)	(3)
Net interests, transactional costs (concerning credits and loans) and dividends	3 434	1 712	2 271	1 322
Receivables status change	9 929	(10 160)	(2 566)	(16 433)
Inventory status change	(52 803)	(64 678)	62 355	54 474
Client contracts assets status change	(3 605)	(138)	-	-
Client contracts liabilities status change	18 514	(5 082)	-	-
Trade and other short-term liabilities status change	(73 043)	(6 885)	(68 879)	(4 365)
Status change of assets/(liabilities) due to hedging instruments	11 969	1 762	(17 657)	(12 717)
Provisions status change	2 549	3 738	(2 007)	(1 707)
Income tax paid/returned	(113)	(1 170)	(2 958)	(1 021)
<b>Net operating cash flows</b>	<b>(89 000)</b>	<b>(80 983)</b>	<b>(3 571)</b>	<b>32 443</b>
<b>Investment activity cash flows</b>				
Revenues on tangible fixed assets sale	297	259	76	43
Received interests	82	53	223	26
Revenues on loans	16	8	-	-
Other revenues (outflows) on investment activity	-	-	1 276	-
Tangible fixed assets purchase	(1 462)	(660)	(435)	(125)
Intangible assets purchase	(85)	(5)	(662)	(488)
Loans granted	(805)	(765)	(63)	(63)
Other entities acquisition	(252)	-	-	-
Other investments acquisition	-	-	-	15
<b>Net investment activity cash flows</b>	<b>(2 209)</b>	<b>(1 110)</b>	<b>415</b>	<b>(592)</b>
<b>Net financial activity cash flows</b>				
Net revenues from the issuance of shares	-	-	99 000	-
Contracting credits, loans and other debt instruments	12 444	12 444	35 606	7 738
Purchases of shares of possessed subsidiaries	(228)	(228)	(5 500)	(1 300)
Repayment of credits, loans and other debt instruments	(10 247)	(10 247)	(53 245)	(10 647)
Paid dividends	(13 936)	(13 936)	-	-
Payment of liabilities due to financial lease contracts	(1 575)	(793)	(1 356)	(729)
Paid interests and transactional costs (concerning credits and loans)	(4 088)	(1 806)	(2 350)	(1 348)
Other financial expenses - costs of shares issuance	-	-	(2 372)	(1)
<b>Net financial activity cash flows</b>	<b>(17 630)</b>	<b>(14 566)</b>	<b>69 783</b>	<b>(6 287)</b>
<b>Financial resources and their equivalents status change</b>	<b>(108 839)</b>	<b>(96 659)</b>	<b>66 627</b>	<b>25 564</b>
Influence of exchange rate changes concerning financial resources and their equivalents	(7 954)	(8 918)	(9 439)	(6 318)
<b>Financial resources and their equivalents status change</b>	<b>(116 793)</b>	<b>(105 577)</b>	<b>57 188</b>	<b>19 246</b>
<b>Financial resources and their equivalents net of overdrafts as of 1st January</b>	<b>(109 832)</b>	<b>(121 048)</b>	<b>(156 689)</b>	<b>(118 747)</b>
<b>Financial resources and their equivalents net of overdrafts as of 30th June</b>	<b>(226 625)</b>	<b>(226 625)</b>	<b>(99 501)</b>	<b>(99 501)</b>

\* The Company has applied the retrospective method with a common result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2.

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*Interim condensed standalone statement on cash flows should be analysed jointly with explanatory information which constitute an integral part of the interim condensed standalone financial statement*

## Interim condensed standalone statement on changes in equity

<i>in PLN thousand</i>	Share capital	Hedge accounting capital	Other capitals (including own shares)	Retained profits	Total equity
<b>Equity as of 1st January 2017</b>	<b>5 832</b>	<b>3 721</b>	<b>46 430</b>	<b>32 700</b>	<b>88 683</b>
<b>Total profits for the financial year</b>	-	<b>(3 721)</b>	-	<b>13 694</b>	<b>9 973</b>
- Net profit for the period	-	-	-	13 694	13 694
- Other total revenues for the financial year	-	(3 721)	-	-	(3 721)
<b>Transactions with Parent Equity's owners recognised directly in equity</b>					
Additional payments from and payments to the owners	2 366	-	(166)	(9 837)	<b>(7 637)</b>
<i>Dividend</i>	-	-	-	(9 837)	<b>(9 837)</b>
<i>Issuance of shares</i>	2 366	-	(166)	-	<b>2 200</b>
Issuance of shares above the nominal value	-	-	94 429	-	<b>94 429</b>
Profit transfer	-	-	22 419	(22 419)	-
<b>equity as of 30th June 2017</b>	<b>8 198</b>	-	<b>163 112</b>	<b>14 138</b>	<b>185 448</b>
<i>(unexamined)</i>					
<b>Equity as of 1st January 2017</b>	<b>5 832</b>	<b>3 721</b>	<b>46 430</b>	<b>32 700</b>	<b>88 683</b>
<b>Total profits for the financial year</b>	-	<b>(3 721)</b>	-	<b>25 273</b>	<b>21 552</b>
- Net profit for the period	-	-	-	25 273	25 273
- Other total revenues for the financial year	-	(3 721)	-	-	(3 721)
<b>Transactions with Parent Equity's owners recognised directly in equity</b>					
Additional payments from and payments to the owners	2 366	-	(166)	(9 837)	<b>(7 637)</b>
<i>Dividend</i>	-	-	-	(9 837)	<b>(9 837)</b>
<i>Issuance of shares</i>	2 366	-	(166)	-	<b>2 200</b>
Issuance of shares above the nominal value	-	-	94 417	-	<b>94 417</b>
Profit transfer	-	-	22 419	(22 419)	-
<b>Equity as of 31st December 2017</b>	<b>8 198</b>	-	<b>163 100</b>	<b>25 717</b>	<b>197 015</b>
<b>Equity as of 1st January 2018 (approved data)</b>	<b>8 198</b>	-	<b>163 100</b>	<b>25 717</b>	<b>197 015</b>
<b>Application effect of IFRS 15 and IFRS 9</b>	-	-	-	-	-
<b>Data adjusted for the influence of IFRS 15 and IFRS 9 as of 1st January 2018</b>	<b>8 198</b>	-	<b>163 100</b>	<b>25 717</b>	<b>197 015</b>
<b>Total profits for the financial year</b>	-	-	-	<b>(15 527)</b>	<b>(15 527)</b>
- Net profit/(loss) for the period	-	-	-	(15 527)	(15 527)
<b>Transactions with Parent Equity's owners recognised directly in equity</b>					
Additional payments from and payments to the owners	-	-	-	(13 936)	<b>(13 936)</b>
<i>Dividend</i>	-	-	-	(13 936)	<b>(13 936)</b>
Profit transfer	-	-	11 337	(11 337)	-
<b>equity as of 30th June 2018</b>	<b>8 198</b>	-	<b>174 437</b>	<b>(15 083)</b>	<b>167 552</b>
<i>(unexamined)</i>					

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Interim condensed standalone statement on changes in equity should be analysed jointly with explanatory information which constitute an integral part of the interim condensed standalone financial statement

## 7. CONDENSED SUPPLEMENTARY INFORMATION TO THE STANDALONE FINANCIAL STATEMENT OF UNIMOT SA

In the consolidated financial statement, in the condensed additional information to the standalone financial statement the Company has only presented the notes that include consolidated data. Other notes based exclusively on Parent Entity's data (NO 3.3.11, 3.3.13, 3.3.14, 3.3.16, 3.3.17, 3.3.18, 3.3.19, 3.3.20, 3.3.21, 3.3.22, 3.3.23, 3.3.24, 3.3.25), have been presented in supplementary information to the interim consolidated financial statement.

### 7.1 FIRST APPLICATION EFFECT OF IFRS 9 AND IFRS 15 ON THE COMPANY'S FINANCIAL RESULTS

#### Interim condensed standalone statement on financial situation as of 30.06.2018

<i>in PLN thousand</i>	Reported assets and liabilities values	Adjustment resulting from IFRS 15 application*	Adjustment resulting from IFRS 9 application	Assets and liabilities if IFRS 9 and 15 have not been applied
<b>Fixed assets</b>				
TANGIBLE FIXED ASSETS	16 466	-	-	16 466
INTANGIBLE ASSETS	15 590	-	-	15 590
Investments into subsidiaries	26 833	-	-	26 833
Other financial assets	741	-	-	741
Other long-term liabilities	6 741	-	-	6 741
Client contracts assets	3 160	(3 160)	-	-
Other assets	-	3 160	-	3 160
<b>Total fixed assets</b>	<b>69 531</b>	<b>-</b>	<b>-</b>	<b>69 531</b>
<b>Current assets</b>				
Inventory	285 721	-	-	285 721
Client contracts assets	445	(445)	-	-
Trade and other receivables	211 895	-	146	212 041
Other financial assets	3 565	-	-	3 565
Derivative financial instruments	756	-	-	756
Financial resources and their equivalents	38 830	-	-	38 830
Other current assets	4 826	445	-	5 271
<b>Total current assets</b>	<b>546 038</b>	<b>-</b>	<b>146</b>	<b>546 184</b>
<b>TOTAL ASSETS</b>	<b>615 569</b>	<b>-</b>	<b>146</b>	<b>615 715</b>
<b>Equity</b>				
Share capital	8 198	-	-	8 198
Other capitals	174 437	-	-	174 437
Retained profits	(15 083)	-	146	(14 937)
<b>Equity in total</b>	<b>167 552</b>	<b>-</b>	<b>146</b>	<b>167 698</b>
<b>Long-term liabilities</b>				
Liabilities due to credits, loans and other debt instruments	2 836	-	-	2 836
Employee benefits liabilities	184	-	-	184
Derivative financial instruments	16 984	-	-	16 984
Deferred income tax reserve	73	-	-	73
<b>Total long-term liabilities</b>	<b>20 077</b>	<b>-</b>	<b>-</b>	<b>20 077</b>

<b>Short-term liabilities</b>				
Overdrafts	265 455	-	-	265 455
Liabilities due to credits, loans and other debt instruments	4 386	-	-	4 386
Derivative financial instruments	10 112	-	-	10 112
Employee benefits liabilities	535	-	-	535
Income tax liabilities	105	-	-	105
Provisions	14 655	-	-	14 655
Client contracts liabilities	18 514	(18 514)	-	-
Trade and other liabilities	114 178	18 514	-	132 692
<b>Total short-term liabilities</b>	<b>427 940</b>	-	-	<b>427 940</b>
<b>Total liabilities</b>	<b>448 017</b>	-	-	<b>448 017</b>
<b>TOTAL LIABILITIES</b>	<b>615 569</b>	-	<b>146</b>	<b>615 715</b>

\* Assets due to customer contracts comprise investment expenditures incurred by the Company on adjustment petrol stations to the AVIA brand in accordance with the franchise agreements.

\* Customer contracts liabilities include advances for deliveries.

#### Interim condensed standalone statement on total revenues for the period 01.01.2018 - 30.06.2018

<i>in PLN thousand</i>	Reported assets and liabilities values	Adjustment resulting from IFRS 15 application*	Adjustment resulting from IFRS 9 application	Assets and liabilities if IFRS 9 and 15 have not been applied
Revenues from sales	1 483 668	-	-	1 483 668
Profits (losses) on financial instruments hedging sales	(2 318)	-	-	(2 318)
Cost of sold goods, products and materials	(1 443 095)	-	-	(1 443 095)
<b>Gross profit on sales</b>	<b>38 255</b>	-	-	<b>38 255</b>
Other operating revenues	1 137	-	-	1 137
Sales costs	(42 390)	-	146	(42 244)
Overheads	(8 860)	-	-	(8 860)
Other net profits/losses	90	-	-	90
Other operating costs	(211)	-	-	(211)
<b>Loss on operating activity</b>	<b>(11 979)</b>	-	<b>146</b>	<b>(11 833)</b>
Financial revenues	160	-	-	160
Financial costs	(3 595)	-	-	(3 595)
<b>Net financial revenues/costs</b>	<b>(3 435)</b>	-	-	<b>(3 435)</b>
<b>Loss before taxation</b>	<b>(15 414)</b>	-	<b>146</b>	<b>(15 268)</b>
Income tax	(113)	-	-	(113)
<b>Net loss for the financial year</b>	<b>(15 527)</b>	-	<b>146</b>	<b>(15 381)</b>
<b>Profit/loss per one ordinary share (in PLN)</b>	<b>(1,89)</b>			<b>(1,88)</b>
<b>Profit/loss per one diluted share (in PLN)</b>	<b>(1,89)</b>			<b>(1,88)</b>

**Interim condensed standalone statement on cash flows for the period 01.01.2018 - 30.06.2018**

<i>in PLN thousand</i>	<b>Reported assets and liabilities values</b>	<b>Adjustment resulting from IFRS 15 application</b>	<b>Adjustment resulting from IFRS 9 application</b>	<b>Assets and liabilities if IFRS 9 and 15 have not been applied</b>
<b>Operating cash flows</b>				
<b>Loss before taxation</b>	<b>(15 414)</b>	-	<b>146</b>	<b>(15 268)</b>
<b>Adjustments</b>				
Tangible fixed asset amortisation	1 449	-	-	1 449
Intangible assets impairment	222	-	-	222
Loss (profit) due to exchange rate differences	8 002	-	-	8 002
(Profit)/loss on sale of tangible fixed assets	(90)	-	-	(90)
Net interests, transactional costs (concerning credits and loans) and dividends	3 434	-	-	3 434
Receivables status change	9 929	(3 605)	(146)	6 178
Inventory status change	(52 803)	-	-	(52 803)
Client contracts assets status change	(3 605)	3 605	-	-
Client contracts liabilities status change	18 514	(18 514)	-	-
Trade and other short-term liabilities status change	(73 043)	18 514	-	(54 529)
Status change of assets/(liabilities) due to hedging instruments	11 969	-	-	11 969
Provisions status change	2 549	-	-	2 549
Income tax paid/returned	(113)	-	-	(113)
<b>Operating cash flows</b>	<b>(89 000)</b>	-	-	<b>(89 000)</b>
<b>Investment activity cash flows</b>				
Revenues on tangible fixed assets sale	297	-	-	297
Received interests	82	-	-	82
Revenues on loans	16	-	-	16
Tangible fixed assets purchase	(1 462)	-	-	(1 462)
Intangible assets purchase	(85)	-	-	(85)
Loans granted	(805)	-	-	(805)
Other investments acquisition	(252)	-	-	(252)
<b>Net investment activity cash flows</b>	<b>(2 209)</b>	-	-	<b>(2 209)</b>
<b>Net financial activity cash flows</b>				
Contracting credits, loans and other debt instruments	12 444	-	-	12 444
Purchases of shares of possessed subsidiaries	(228)	-	-	(228)
Repayment of credits, loans and other debt instruments	(10 247)	-	-	(10 247)
Paid dividends	(13 936)	-	-	(13 936)
Payment of liabilities due to financial lease contracts	(1 575)	-	-	(1 575)
Paid interests and transactional costs (concerning credits and loans)	(4 088)	-	-	(4 088)
<b>Net financial activity cash flows</b>	<b>(17 630)</b>	-	-	<b>(3 694)</b>
<b>Financial resources and their equivalents status change</b>	<b>(108 839)</b>	-	-	<b>(108 839)</b>
Influence of exchange rate changes concerning financial resources and their equivalents	(7 954)	-	-	(7 954)
<b>Financial resources and their equivalents status change</b>	<b>(116 793)</b>	-	-	<b>(116 793)</b>
<b>Financial resources and their equivalents net of overdrafts as of 1st January</b>	<b>(109 832)</b>	-	-	<b>(109 832)</b>
<b>Financial resources and their equivalents net of overdrafts as of 30th June</b>	<b>(226 625)</b>	-	-	<b>(226 625)</b>



## 7.2 CONVERSION OF STANDALONE COMPARABLE DATA

Following the change in the accounting policy with reference to inventory valuation at fair value in 2017 the Company has introduced the following presentation changes to comparable data for Q1 2017 (changes described in the accounting policy in note 3.2 of the Standalone Annual Statement of Unimot S.A. for 2017).

The Company has distinguished in the statement on financial condition in a separate item: value of investments in subsidiaries in the amount of PLN 24 405 thousand, in the assets in the item „Other financial assets” it has distinguished the value of derivatives: long-term derivatives in the amount of PLN 9 660 thousand and short-term ones in the amount of PLN 12 813 thousand, in liabilities: value of long-term derivatives in the amount of PLN 176 thousand and short-term ones in the amount of PLN 11 800 thousand.

In the statement on total revenues the Company has made presentation changes and so: in the cost of sold goods it included inventories valuation to fair value in the amount of – PLN 31 048 thousand (loss), balance valuation of settlements in the amount of PLN 27 684 thousand, realised exchange rate differences in the amount of PLN 12 028 thousand, which previously were presented in the item “Other net profits/losses” and moved from the item “Profits/losses on financial instruments hedging sales” the value of PLN 10 071 thousand to the item “Other net profits/losses”.

\* Assets due to customer contracts comprise investment expenditures incurred by the Company on adjustment petrol stations to the AVIA brand in accordance with the franchise agreements.

In the statement on cash flows due to the change of presenting derivatives, provisions for costs and income tax liabilities the Company has made the changes in the items “Exchange rate loss/(profit)” in the amount of PLN 10 497 thousand, in the item “Status change of short-term liabilities due to trade and other receivables” in the amount of PLN 7 385 thousand in the item “Status change of assets/(liabilities) due to derivatives” in the amount of PLN 17 657 thousand, in the item “Provisions” in the amount of PLN 50 thousand and in the item “Receivables status change” in the amount of PLN 275 thousand. The Company has moved from investment activity to financial activity purchases of shares in already owned subsidiaries in the amount of PLN 5 500 thousand.

### Interim condensed standalone statement on financial situation as of 30.06.2017

<i>in PLN thousand</i>	<b>Published data</b>	<b>Presentation changes</b>	<b>Data after presentation changes</b>
<b>Fixed assets</b>			
TANGIBLE FIXED ASSETS	15 992	-	15 992
INTANGIBLE ASSETS	15 312	-	15 312
Investments into subsidiaries	-	24 405	24 405
Other financial assets	24 444	(24 405)	39
Derivative financial instruments	-	9 660	9 660
Other long-term liabilities	8 662	-	8 662
Client contracts assets	-	-	-
Deferred income tax assets	2 215	-	2 215
<b>Total fixed assets</b>	<b>66 625</b>	<b>9 660</b>	<b>76 285</b>
<b>Current assets</b>			
Inventory	170 279	-	170 279
Client contracts assets	-	-	-
Trade and other receivables	210 278	-	210 278
Other financial assets	11 420	(10 497)	923
Derivative financial instruments	-	12 813	12 813
Income tax receivables	-	-	-
Financial resources and their equivalents	35 284	-	35 284
Other current assets	1 168	-	1 168
<b>Total current assets</b>	<b>428 429</b>	<b>2 316</b>	<b>430 745</b>
<b>TOTAL ASSETS</b>	<b>495 054</b>	<b>11 976</b>	<b>507 030</b>
<b>Equity</b>			
Share capital	8 198	-	8 198

Hedge accounting capital	-	-	-
Other capitals	163 112	-	163 112
Previous years' profits and current year results	14 138	-	14 138
<b>Total equity</b>	<b>185 448</b>	-	<b>185 448</b>
<b>Long-term liabilities</b>			
Liabilities due to credits, loans and other debt instruments	12 988	-	12 988
Employee benefits liabilities	131	-	131
Derivative financial instruments	-	176	176
Client contracts liabilities	-	-	-
Deferred income tax reserve	-	-	-
<b>Total long-term liabilities</b>	<b>13 119</b>	<b>176</b>	<b>13 295</b>
<b>Short-term liabilities</b>			
Overdrafts	134 785	-	134 785
Liabilities due to loans and other debt instruments	1 280	-	1 280
Derivative financial instruments	-	11 800	11 800
Employee benefits liabilities	381	-	381
Income tax liabilities	185	-	185
Provisions	12 594	-	12 594
Client contracts liabilities	-	-	-
Trade and other liabilities	147 262	-	147 262
<b>Total short-term liabilities</b>	<b>296 487</b>	<b>11 800</b>	<b>308 287</b>
<b>Total liabilities</b>	<b>309 606</b>	<b>11 976</b>	<b>321 582</b>
<b>TOTAL LIABILITIES</b>	<b>495 054</b>	<b>11 976</b>	<b>507 030</b>

#### Interim condensed standalone statement on total revenues for the period 01.01.2017 - 30.06.2017

<i>in PLN thousand</i>	Published data	Presentation changes	Data after presentation changes
Revenues from sales	1 383 606	-	1 383 606
Profits (losses) from financial instruments hedging sales	10 545	10 071	20 616
Cost of sold goods and materials	(1 350 480)	8 664	(1 341 816)
<b>Gross profit/(loss) on sales</b>	<b>43 671</b>	<b>18 735</b>	<b>62 406</b>
Other operating revenues	990	-	990
Sales costs	(38 015)	-	(38 015)
Overheads	(6 299)	-	(6 299)
Other net profits/losses	18 743	(18 735)	8
Other operating costs	(166)	-	(166)
<b>Profit/loss on operating activity</b>	<b>18 924</b>	-	<b>18 924</b>
Financial revenues	82	-	82
Financial costs	(2 354)	-	(2 354)
<b>Net financial costs</b>	<b>(2 272)</b>	-	<b>(2 272)</b>
<b>Profit/(loss) before taxation</b>	<b>16 652</b>	-	<b>16 652</b>
Income tax	(2 958)	-	(2 958)
<b>Net profit/(loss) for the financial year</b>	<b>13 694</b>	-	<b>13 694</b>
<b>Profit/loss per one share (in PLN)</b>			
Basic	1,89	-	1,89
Diluted	1,89	-	1,89
<b>Net profit/(loss) for the financial year</b>	<b>13 694</b>	-	<b>13 694</b>
<b>Other total revenues that will be reclassified as profits or losses after complying with defined conditions</b>			
Hedging instruments valuation after tax effect consideration	(3 721)	-	(3 721)
<b>Other total net profits for the financial year, after taxation</b>	<b>(3 721)</b>	-	<b>(3 721)</b>
<b>Total profits for the financial year</b>	<b>9 973</b>	-	<b>9 973</b>

#### Interim condensed standalone statement on cash flows for the period 01.01.2017 - 30.06.2017

<i>in PLN thousand</i>	Published data	Presentation changes	Data after presentation changes
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### Operating cash flows

<b>Profit/(loss) before taxation</b>	<b>16 652</b>	<b>-</b>	<b>16 652</b>
<b>Adjustments with items:</b>			
Tangible fixed asset amortisation	1 276	-	1 276
Intangible assets impairment	62	-	62
Loss (profit) due to exchange rate differences	(2 609)	10 497	7 888
(Profit)/loss on sale of tangible fixed assets	(8)	-	(8)
Net interests, transactional costs (concerning credits and loans) and dividends	2 271	-	2 271
Receivables status change	(2 291)	(275)	(2 566)
Inventory status change	62 355	-	62 355
Trade and other short-term liabilities status change	(76 264)	7 385	(68 879)
Status change of assets/(liabilities) due to hedging instruments	-	(17 657)	(17 657)
Provisions status change	(2 057)	50	(2 007)
Income tax paid/returned	(2 958)	-	(2 958)
<b>Net operating cash flows</b>	<b>(3 571)</b>	<b>-</b>	<b>(3 571)</b>
<b>Investment activity cash flows</b>			
Revenues on tangible fixed assets sale	76	-	76
Received interests	223	-	223
Other revenues (outflows) on investment activity	1 276	-	1 276
Tangible fixed assets purchase	(435)	-	(435)
Intangible assets purchase	(662)	-	(662)
Purchases of shares of possessed subsidiaries	(5 500)	5 500	-
Loans granted	(63)	-	(63)
<b>Net investment activity cash flows</b>	<b>(5 085)</b>	<b>5 500</b>	<b>415</b>
<b>Net financial activity cash flows</b>			
Net revenues from the issuance of shares	99 000	-	99 000
Contracting credits, loans and other debt instruments	35 606	-	35 606
Purchases of shares of possessed subsidiaries	-	(5 500)	(5 500)
Repayment of credits, loans and other debt instruments	(53 245)	-	(53 245)
Payment of liabilities due to financial lease contracts	(1 356)	-	(1 356)
Paid interests and transactional costs (concerning credits and loans)	(2 350)	-	(2 350)
Other financial expenses - costs of shares issuance	(2 372)	-	(2 372)
<b>Net financial activity cash flows</b>	<b>75 283</b>	<b>(5 500)</b>	<b>69 783</b>
<b>Financial resources and their equivalents status change</b>	<b>66 627</b>	<b>-</b>	<b>66 627</b>
Influence of exchange rate changes concerning financial resources and their equivalents	(9 439)	-	(9 439)
<b>Financial resources and their equivalents status change</b>	<b>57 188</b>	<b>-</b>	<b>57 188</b>
<b>Financial resources and their equivalents net of overdrafts as of 1st January</b>	<b>(156 689)</b>	<b>-</b>	<b>(156 689)</b>
<b>Financial resources and their equivalents net of overdrafts as of 30th June</b>	<b>(99 501)</b>	<b>-</b>	<b>(99 501)</b>

In the statement on total revenues for Q2 2017 the Company has made presentation changes and so: in the cost of sold goods and materials it included the valuation of inventories to fair value in the amount of PLN 16 485 thousand (loss), balance valuation of settlements in the amount of PLN 13 310 thousand, realised exchange rate differences in the amount of PLN 4

084 thousand, which were presented in the item “other net profits/losses” and moved to the item “Profits/(losses) on financial instruments hedging sales” the value of PLN 9 763 thousand from the item “Other net profits/(losses)”.

**Interim condensed standalone statement on total revenues for the period 01.04.2017 - 30.06.2017**

<i>in PLN thousand</i>	<b>Published data</b>	<b>Presentation changes</b>	<b>Data after presentation changes</b>
Revenues from sales	741 319	-	741 319
Profits (losses) from financial instruments hedging sales	6 752	9 763	16 515
Cost of sold goods and materials	(728 985)	909	(728 076)
<b>Gross profit/(loss) on sales</b>	<b>19 086</b>	<b>10 672</b>	<b>29 758</b>
Other operating revenues	646	-	646
Sales costs	(19 109)	-	(19 109)
Overheads	(3 706)	-	(3 706)
Other net profits/losses	10 675	(10 672)	3
Other operating costs	(75)	-	(75)
<b>Profit/loss on operating activity</b>	<b>7 517</b>	<b>-</b>	<b>7 517</b>
Financial revenues	26	-	26
Financial costs	(1 336)	-	(1 336)
<b>Net financial costs</b>	<b>(1 310)</b>	<b>-</b>	<b>(1 310)</b>
<b>Profit/(loss) before taxation</b>	<b>6 207</b>	<b>-</b>	<b>6 207</b>
Income tax	(1 021)	-	(1 021)
<b>Net profit/(loss) for the financial year</b>	<b>5 186</b>	<b>-</b>	<b>5 186</b>
<b>Profit/loss per one share (in PLN)</b>			
Basic	0,71	-	0,71
Diluted	0,71	-	0,71
<b>Net profit/(loss) for the financial year</b>	<b>5 186</b>	<b>-</b>	<b>5 186</b>
<b>Other total revenues that will be reclassified as profits or losses after complying with defined conditions</b>			
Hedging instruments valuation after tax effect consideration	(1 604)	-	(1 604)
<b>Other total net profits for the financial year, after taxation</b>	<b>(1 604)</b>	<b>-</b>	<b>(1 604)</b>
<b>Total profits for the financial year</b>	<b>3 582</b>	<b>-</b>	<b>3 582</b>

### 7.3 INFORMATION CONCERNING REPORTING SEGMENTS

Operating segments identification has not changed and is compliant with the principles described in the separate financial report as of the day and financial year ending on 31st December 2017

<i>in PLN thousand</i>	Liquid fuels trade	in this:		Gaseous fuels trade	Other activity	in this:		Corporate functions	Total
for the period 01.01.2018 - 30.06.2018*		Diesel and Bio-fuels	LPG			PETROL STATIONS	Other		
Revenues from external customers	1 457 299	1 324 748	132 551	18 060	8 170	8 072	98	139	1 483 668
Profits (losses) on financial instruments hedging sales	(2 318)	(2 318)	-	-	-	-	-	-	(2 318)
<b>Total revenues</b>	<b>1 454 981</b>	<b>1 322 430</b>	<b>132 551</b>	<b>18 060</b>	<b>8 170</b>	<b>8 072</b>	<b>98</b>	<b>139</b>	<b>1 481 350</b>
Cost of goods, products and materials sold to external customers	(1 417 673)	(1 293 812)	(123 861)	(18 416)	(6 993)	(6 892)	(101)	(13)	(1 443 095)
<b>Total cost of sold goods, products and materials</b>	<b>(1 417 673)</b>	<b>(1 293 812)</b>	<b>(123 861)</b>	<b>(18 416)</b>	<b>(6 993)</b>	<b>(6 892)</b>	<b>(101)</b>	<b>(13)</b>	<b>(1 443 095)</b>
<b>Segment results</b>	<b>37 308</b>	<b>28 618</b>	<b>8 690</b>	<b>(356)</b>	<b>1 177</b>	<b>1 180</b>	<b>(3)</b>	<b>126</b>	<b>38 255</b>
Other operating revenues	1 042	834	208	-	-	-	-	95	1 137
Sale and overheads costs	(43 540)	(35 577)	(7 963)	(801)	(2 789)	(2 735)	(54)	(4 120)	(51 250)
Other net profits/losses	63	-	63	-	17	17	-	10	90
Other operating costs	(183)	(160)	(23)	-	(1)	(1)	-	(27)	(211)
<b>Operating activity result</b>	<b>(5 310)</b>	<b>(6 285)</b>	<b>975</b>	<b>(1 157)</b>	<b>(1 596)</b>	<b>(1 539)</b>	<b>(57)</b>	<b>(3 916)</b>	<b>(11 979)</b>
Financial revenues	81	69	12	-	-	-	-	79	160
Financial costs	(3 566)	(3 474)	(92)	-	(3)	(3)	-	(26)	(3 595)
Income tax	-	-	-	-	-	-	-	-	(113)
<b>Profit/(loss) for the period</b>	<b>(8 795)</b>	<b>(9 690)</b>	<b>895</b>	<b>(1 157)</b>	<b>(1 599)</b>	<b>(1 542)</b>	<b>(57)</b>	<b>(3 863)</b>	<b>(15 527)</b>
<b>Amortisation</b>	<b>(1 004)</b>	<b>(483)</b>	<b>(521)</b>	<b>(17)</b>	<b>(204)</b>	<b>(201)</b>	<b>(3)</b>	<b>(446)</b>	<b>(1 671)</b>
<b>EBIDTA**</b>	<b>(4 306)</b>	<b>(5 802)</b>	<b>1 496</b>	<b>(1 140)</b>	<b>(1 392)</b>	<b>(1 338)</b>	<b>(54)</b>	<b>(3 470)</b>	<b>(10 308)</b>

\*unexamined

\*\*EBITDA index --> defined as Earnings Before Interest, Taxes, Depreciation and Amortisation

<i>in PLN thousand</i>	Liquid fuels trade	in this:		Gaseous fuels trade	Other activity	in this:		Corporate functions	Total
for the period 01.04.2018 - 30.06.2018*		Diesel and Bio-fuels	LPG			PETROL STATIONS	Other		
Revenues from external customers	808 632	740 778	67 854	9 590	4 293	4 293	-	75	822 590
Profits (losses) on financial instruments hedging sales	123	123	-	-	-	-	-	-	123
<b>Total revenues</b>	<b>808 755</b>	<b>740 901</b>	<b>67 854</b>	<b>9 590</b>	<b>4 293</b>	<b>4 293</b>	<b>-</b>	<b>75</b>	<b>822 713</b>
Cost of goods, products and materials sold to external customers	(789 681)	(725 881)	(63 800)	(10 131)	(3 554)	(3 544)	(10)	(13)	(803 379)
<b>Total cost of sold goods, products and materials</b>	<b>(789 681)</b>	<b>(725 881)</b>	<b>(63 800)</b>	<b>(10 131)</b>	<b>(3 554)</b>	<b>(3 544)</b>	<b>(10)</b>	<b>(13)</b>	<b>(803 379)</b>
<b>Segment results</b>	<b>19 074</b>	<b>15 020</b>	<b>4 054</b>	<b>(541)</b>	<b>739</b>	<b>749</b>	<b>(10)</b>	<b>62</b>	<b>19 334</b>
Other operating revenues	744	586	158	-	-	-	-	15	759
Sale and overheads costs	(23 699)	(19 684)	(4 015)	(391)	(1 517)	(1 490)	(27)	(2 513)	(28 120)
Other net profits/losses	63	-	63	-	17	17	-	81	161
Other operating costs	(141)	(123)	(18)	-	(1)	(1)	-	(11)	(153)
<b>Operating activity result</b>	<b>(3 959)</b>	<b>(4 201)</b>	<b>242</b>	<b>(932)</b>	<b>(762)</b>	<b>(725)</b>	<b>(37)</b>	<b>(2 366)</b>	<b>(8 019)</b>
Financial revenues	51	44	7	-	-	-	-	43	94
Financial costs	(1 784)	(1 751)	(33)	2	(2)	(2)	-	(21)	(1 805)
Income tax	-	-	-	-	-	-	-	-	(1 170)
<b>Profit/(loss) for the period</b>	<b>(5 692)</b>	<b>(5 908)</b>	<b>216</b>	<b>(930)</b>	<b>(764)</b>	<b>(727)</b>	<b>(37)</b>	<b>(2 344)</b>	<b>(10 900)</b>
<b>Amortisation</b>	<b>(494)</b>	<b>(237)</b>	<b>(257)</b>	<b>(9)</b>	<b>(104)</b>	<b>(102)</b>	<b>(2)</b>	<b>(235)</b>	<b>(842)</b>
<b>EBIDTA**</b>	<b>(3 465)</b>	<b>(3 964)</b>	<b>499</b>	<b>(923)</b>	<b>(658)</b>	<b>(623)</b>	<b>(35)</b>	<b>(2 131)</b>	<b>(7 177)</b>

\*unexamined

\*\*EBITDA index --> defined as Earnings Before Interest, Taxes, Depreciation and Amortisation

<i>in PLN thousand</i>	Liquid fuels trade	in this:		Gaseous fuels trade	Other activity	in this:		Corporate functions	Total
for the period 01.01.2017 - 30.06.2017*		Diesel and Bio-fuels	LPG			PETROL STATIONS	Other		
Revenues from external customers	1 367 579	1 248 061	119 518	6 654	9 363	8 493	870	10	1 383 606
Profits (losses) on financial instruments hedging sales	20 616	20 616	-	-	-	-	-	-	20 616
<b>Total revenues</b>	<b>1 388 195</b>	<b>1 268 677</b>	<b>119 518</b>	<b>6 654</b>	<b>9 363</b>	<b>8 493</b>	<b>870</b>	<b>10</b>	<b>1 404 222</b>
Cost of goods, products and materials sold to external customers	(1 326 928)	(1 217 041)	(109 887)	(6 438)	(8 450)	(7 744)	(706)	-	(1 341 816)
<b>Total cost of sold goods, products and materials</b>	<b>(1 326 928)</b>	<b>(1 217 041)</b>	<b>(109 887)</b>	<b>(6 438)</b>	<b>(8 450)</b>	<b>(7 744)</b>	<b>(706)</b>	<b>-</b>	<b>(1 341 816)</b>
<b>Segment results</b>	<b>61 267</b>	<b>51 636</b>	<b>9 631</b>	<b>216</b>	<b>913</b>	<b>749</b>	<b>164</b>	<b>10</b>	<b>62 406</b>
Other operating revenues	929	706	223	1	18	17	1	42	990
Sale and overheads costs	(40 489)	(34 339)	(6 150)	(587)	(2 072)	(1 945)	(127)	(1 166)	(44 314)
Other net profits/losses	-	-	-	-	8	-	8	-	8
Other operating costs	(148)	(139)	(9)	-	-	-	-	(18)	(166)
<b>Operating activity result</b>	<b>21 559</b>	<b>17 864</b>	<b>3 695</b>	<b>(370)</b>	<b>(1 133)</b>	<b>(1 179)</b>	<b>46</b>	<b>(1 132)</b>	<b>18 924</b>
Financial revenues	40	20	20	-	-	-	-	42	82
Financial costs	(2 300)	(2 017)	(283)	(1)	(2)	(2)	-	(51)	(2 354)
Income tax	-	-	-	-	-	-	-	-	(2 958)
<b>Profit/(loss) for the period</b>	<b>19 299</b>	<b>15 867</b>	<b>3 432</b>	<b>(371)</b>	<b>(1 135)</b>	<b>(1 181)</b>	<b>46</b>	<b>(1 141)</b>	<b>13 694</b>
<b>Amortisation</b>	<b>(1 006)</b>	<b>(489)</b>	<b>(517)</b>	<b>(17)</b>	<b>(51)</b>	<b>(48)</b>	<b>(3)</b>	<b>(264)</b>	<b>(1 338)</b>
<b>EBIDTA**</b>	<b>22 565</b>	<b>18 353</b>	<b>4 212</b>	<b>(353)</b>	<b>(1 082)</b>	<b>(1 131)</b>	<b>49</b>	<b>(868)</b>	<b>20 262</b>

\*unexamined

\*\*EBITDA index --> defined as Earnings Before Interest, Taxes, Depreciation and Amortisation

<i>in PLN thousand</i>	Liquid fuels trade	in this:		Gaseous fuels trade	Other activity	in this:		Corporate functions	Total
for the period 01.04.2017 - 30.06.2017*		Diesel and Bio-fuels	LPG			PETROL STATIONS	Other		
Revenues from external customers	733 152	678 030	55 122	3 031	5 133	4 571	562	3	741 319
Profits (losses) on financial instruments hedging sales	16 515	16 515	-	-	-	-	-	-	16 515
<b>Total revenues</b>	<b>749 667</b>	<b>694 545</b>	<b>55 122</b>	<b>3 031</b>	<b>5 133</b>	<b>4 571</b>	<b>562</b>	<b>3</b>	<b>757 834</b>
Cost of goods, products and materials sold to external customers	(720 548)	(669 212)	(51 336)	(2 941)	(4 587)	(4 113)	(474)	-	(728 076)
<b>Total cost of sold goods, products and materials</b>	<b>(720 548)</b>	<b>(669 212)</b>	<b>(51 336)</b>	<b>(2 941)</b>	<b>(4 587)</b>	<b>(4 113)</b>	<b>(474)</b>	<b>-</b>	<b>(728 076)</b>
<b>Segment results</b>	<b>29 119</b>	<b>25 333</b>	<b>3 786</b>	<b>90</b>	<b>546</b>	<b>458</b>	<b>88</b>	<b>3</b>	<b>29 758</b>
Other operating revenues	633	482	151	1	6	6	-	6	646
Sale and overheads costs	(19 839)	(17 103)	(2 736)	(400)	(1 433)	(1 476)	43	(1 143)	(22 815)
Other net profits/losses	-	-	-	-	3	-	3	-	3
Other operating costs	(66)	(65)	(1)	-	-	-	-	(9)	(75)
<b>Operating activity result</b>	<b>9 847</b>	<b>8 647</b>	<b>1 200</b>	<b>(309)</b>	<b>(878)</b>	<b>(1 012)</b>	<b>134</b>	<b>(1 143)</b>	<b>7 517</b>
Financial revenues	-	-	-	-	-	-	-	26	26
Financial costs	(1 314)	(1 124)	(190)	-	(1)	(1)	-	(21)	(1 336)
Income tax	-	-	-	-	-	-	-	-	(1 021)
<b>Profit/(loss) for the period</b>	<b>8 533</b>	<b>7 523</b>	<b>1 010</b>	<b>(309)</b>	<b>(879)</b>	<b>(1 013)</b>	<b>134</b>	<b>(1 138)</b>	<b>5 186</b>
<b>Amortisation</b>	<b>(500)</b>	<b>(242)</b>	<b>(258)</b>	<b>(9)</b>	<b>(41)</b>	<b>(39)</b>	<b>(2)</b>	<b>(143)</b>	<b>(693)</b>
<b>EBIDTA**</b>	<b>10 347</b>	<b>8 889</b>	<b>1 458</b>	<b>(300)</b>	<b>(837)</b>	<b>(973)</b>	<b>136</b>	<b>(1 000)</b>	<b>8 210</b>

\*unexamined

\*\*EBITDA index --> defined as Earnings Before Interest, Taxes, Depreciation and Amortisation

<i>in PLN thousand</i>	Liquid fuels trade	in this:		Gaseous fuels trade	Other activity	in this:		Corporate functions	Total
30.06.2018*		Diesel and Bio-fuels	LPG			PETROL STATIONS	Other		
Segment assets	515 828	480 305	35 523	10 529	14 293	14 264	29	74 919	615 569
Segment liabilities	416 478	358 750	57 728	324	507	495	12	30 708	448 017

\*unexamined

<i>in PLN thousand</i>	Liquid fuels trade	in this:		Gaseous fuels trade	Other activity	in this:		Corporate functions	Total
30.06.2017*		Diesel and Bio-fuels	LPG			PETROL STATIONS	Other		
Segment assets	429 138	398 054	31 084	3 303	4 497	4 087	410	70 092	507 030
Segment liabilities	276 004	245 747	30 257	534	1 122	899	223	43 922	321 582

\*unexamined

### Revenues on sales - assortment breakdown

<i>in PLN thousand</i>	01.01.2018-30.06.2018	01.01.2017-30.06.2017
DIESEL + BIO-FUELS	1 322 528	1 269 547
LPG	132 551	119 518
Gaseous fuels	18 060	6 654
Other	8 211	8 503
<b>Total</b>	<b>1 481 350</b>	<b>1 404 222</b>

### Revenues on sales - geographical breakdown according to location of final customers

<i>in PLN thousand</i>	01.01.2018-30.06.2018	01.01.2017-30.06.2017
Poland	1 183 800	1 112 360
Czech Republic	92 562	77 679
Slovakia	1 771	2 221
Hungary	2 627	-
Austria	-	3 002
Great Britain	2 077	460
Denmark	176	49
Germany	16 423	4 738
Slovenia	102	-
The Netherlands	52 806	135 396
Cyprus	2 165	-
Romania	1 047	-
France	-	11 196
Bulgaria	46 238	49 854
Italy	277	-
Estonia	39	-
Ukraine	681	-
Saudi Arabia	78 559	-
Lithuania	-	7 267
<b>Total</b>	<b>1 481 350</b>	<b>1 404 222</b>

### Main customers

In the period of 6 months of 2018 and 6 months of 2017 none of the Company's customers exceeded 10% of consolidated revenues.

### Fixed assets - geographical breakdown

Company's tangible fixed assets have been located in the territory of Poland.

## 7.4 SUPPLEMENTARY EXPLANATORY NOTES TO THE INTERIM CONDENSED STANDALONE FINANCIAL STATEMENT

### 7.4.1 COST BY TYPE

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
Amortisation of tangible fixed assets and intangible assets	(1 671)	(1 338)
Electricity and materials consumption	(1 450)	(1 305)
Foreign services	(38 181)	(33 212)
Taxes and charges	(237)	(560)
Remunerations	(5 862)	(5 229)
Social security and other benefits	(1 370)	(1 096)
Other cost by type	(3 593)	(2 350)
<b>Costs by type in total</b>	<b>(52 364)</b>	<b>(45 090)</b>
Cost of sold goods, products and materials	(1 443 095)	(1 341 816)
Change in inventories and accruals	1 427	609
Other	(313)	167
<b>Cost of sold goods, products and materials and overheads</b>	<b>(1 494 345)</b>	<b>(1 386 130)</b>

### 7.4.2 COST OF SOLD GOODS, PRODUCTS AND MATERIALS

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
Cost of sold goods, products and materials	(1 412 513)	(1 350 480)
Inventory valuation to fair value	28 322	(31 048)
Balance valuation of settlements	(20 815)	27 684
Exchange rate differences achieved	(38 089)	12 028
<b>Total</b>	<b>(1 443 095)</b>	<b>(1 341 816)</b>

### 7.4.3 OTHER OPERATING REVENUES

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
Received damages and penalties	186	14
Costs of court proceedings subject to return	45	98
Bonuses	237	-
Interest revenues concerning trade receivables	639	560
Other	30	318
<b>Total</b>	<b>1 137</b>	<b>990</b>

### 7.4.4 OTHER NET PROFITS/(LOSSES)

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
Net profit/loss on sale of tangible fixed assets	90	8
<b>Total</b>	<b>90</b>	<b>8</b>

### 7.4.5 OTHER OPERATING COSTS

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
Interest costs from non-financial liabilities	(18)	(7)
Costs of court proceedings	(32)	(141)
Damages and penalties	(16)	-
Donations	(17)	(16)
Accidents	(119)	-
Other	(9)	(2)
<b>Total</b>	<b>(211)</b>	<b>(166)</b>

### 7.4.6 NET FINANCIAL REVENUES/COSTS

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
<b>Financial revenues</b>		



Interest on financial assets and financial commissions	160	82
<b>Total financial revenues</b>	<b>160</b>	<b>82</b>
<b>Financial costs</b>		
Bank interests and transaction costs on credits and loans	(3 595)	(2 354)
<b>Total financial costs</b>	<b>(3 595)</b>	<b>(2 354)</b>
<b>Net financial revenues/(costs)</b>	<b>(3 435)</b>	<b>(2 272)</b>

#### 7.4.7 INCOME TAX

<i>in PLN thousand</i>	<b>01.01.2018 - 30.06.2018</b>	<b>01.01.2017 - 30.06.2017</b>
<b>Current income tax</b>		
Income tax for the current year	(1 229)	(3 164)
<b>Deferred tax</b>		
Arising/reversing temporary differences	1 116	206
<b>Income tax recognised in the interim condensed statement on total revenues</b>	<b>(113)</b>	<b>(2 958)</b>

#### 7.4.8 TANGIBLE FIXED ASSETS

<i>in PLN thousand</i>	<b>30.06.2018</b>	<b>31.12.2017</b>
Land	1 239	1 239
Buildings and structures	2 116	2 165
Machinery and equipment	2 570	2 723
Means of transport	7 006	7 067
- Other tangible fixed assets	1 886	1 976
Fixed assets under construction	1 649	508
<b>Total</b>	<b>16 466</b>	<b>15 678</b>

The Company realised a net profit on sales of tangible fixed assets in the amount of PLN 90 thousand (for 6 months of 2018) and net profit in the amount of PLN 8 thousand (for 6 months of 2017).

In the period of 6 months of 2018 the Company incurred capital expenditures in the amount of PLN 2 444 thousand mainly into modernising and adjusting to the AVIA brand leased and own petrol stations, purchases of means of transport, computer hardware and equipment.

In the period of 6 months of 2017 the Company incurred capital expenditures in the amount of PLN 553 thousand. These concerned mainly purchases of means of transport, computer hardware and equipment.

In the current reporting period the Company did not conclude significant transactions of tangible fixed assets purchase or sale. In the current reporting period the Company did not hold significant liabilities due to tangible fixed assets purchase.

#### 7.4.9 OTHER CURRENT ASSETS

<i>in PLN thousand</i>	<b>30.06.2018</b>	<b>31.12.2018</b>
Active accruals	4 826	3 762
<b>Total</b>	<b>4 826</b>	<b>3 762</b>

As of 30.06.2018 r. active accruals include, among others, incurred costs of NIT fulfilment not related to sold goods, insurance and subscription costs recognised over time.

As of 31.12.2017 r. active accruals include, among others, capital expenditures incurred by the Group on adjusting the petrol stations to the AVIA brand according to the franchise contracts, insurance and subscription costs recognised over time and trade commission costs.

#### 7.4.10 LIABILITIES DUE TO CREDITS, LOANS AND OTHER DEBT INSTRUMENTS AND CREDITS IN CURRENT ACCOUNTS

<i>in PLN thousand</i>	<b>30.06.2018</b>	<b>31.12.2017</b>
Credits and loans secured on the Company's assets	-	-
Financial lease liabilities	2 836	3 022

<b>Long-term liabilities</b>	<b>2 836</b>	<b>3 022</b>
Short-term part of credits and loans secured on the assets of the Company	-	-
Other loans	2 246	-
Short-term part of financial lease liabilities	2 140	2 366
<b>Short-term liabilities</b>	<b>4 386</b>	<b>2 366</b>
<b>Overdrafts</b>	<b>265 455</b>	<b>140 506</b>
<b>Total</b>	<b>272 677</b>	<b>145 894</b>

#### 7.4.11 PROVISIONS

<i>in PLN thousand</i>	<b>30.06.2018</b>	<b>31.12.2017</b>
Provisions due to compulsory reserve maintenance	14 092	10 990
Reserve for concession	563	-
<b>Total</b>	<b>14 655</b>	<b>10 990</b>

#### 7.4.12 TRANSACTIONS AND SETTLEMENTS OF GROUP'S COMPANIES WITH RELATED ENTITIES

<i>in PLN thousand</i>	Sale		Purchase	
	<b>01.01.2018-30.06.2018</b>	<b>01.01.2017-30.06.2017</b>	<b>01.01.2018-30.06.2018</b>	<b>01.01.2017-30.06.2017</b>
Related entities	5 997	2 488	424	487
Affiliated entities	9	244	12	-
<b>Total</b>	<b>6 006</b>	<b>2 732</b>	<b>436</b>	<b>487</b>

<i>in PLN thousand</i>	Sale		Purchase	
	<b>01.04.2018-30.06.2018</b>	<b>01.04.2017-30.06.2017</b>	<b>01.04.2018-30.06.2018</b>	<b>01.04.2017-30.06.2017</b>
Related entities	2 257	1 138	236	287
Affiliated entities	7	51	12	-
<b>Total</b>	<b>2 264</b>	<b>1 189</b>	<b>248</b>	<b>287</b>

<i>in PLN thousand</i>	Trade and other receivables		Trade and other liabilities	
	<b>30.06.2018</b>	<b>31.12.2017</b>	<b>30.06.2018</b>	<b>31.12.2017</b>
Related entities	4 149	4 189	115	347
Affiliated entities	25	15	15	51
<b>Total</b>	<b>4 174</b>	<b>4 204</b>	<b>130</b>	<b>398</b>

In the period of 6 months ended on 30th June 2018 and 30th June 2017 there were transactions in the Company with related entities that were concluded exclusively at arm's length. These transactions concerned primarily purchases of goods and services for the needs of current operating activity.



Zawadzkie, 22nd August 2018

President of the Management Board  
the Management Board

Vice-President of

Adam Sikorski

Robert Brzozowski

Person preparing the report

Vice-President of the Management Board

Małgorzata Walnik

Marek Moroz

## REPRESENTATION OF THE MANAGEMENT BOARD OF UNIMOT S.A.

### **Regarding the reliability of preparation of the interim condensed consolidated and standalone financial statement**

The Management Board of UNIMOT S.A. represents that, according to its best knowledge the present condensed consolidated and standalone financial statement and the comparative data have been drawn up in accordance with the provisions in force in relation to the Issuer, and that they reflect in a true, honest and clear manner the property and financial situation of the Issuer and the financial result of the Capital Group and UNIMOT S.A.

### **Regarding the interim Representation of the Management Group on the UNIMOT Group operations**

The Management Board of UNIMOT S.A. represents that the present interim Representation of the Management Board on the operations of the Capital Group includes the real picture of development and achievements of the UNIMOT Group, including a description of the main threats and risks.

Zawadzkie, 22nd August 2018

.....

**Adam Sikorski**

President of the Management Board of Unimot S.A.

.....

**Robert Brzozowski**

Vice-President of the Management Board of Unimot S.A.

.....

**Marek Moroz**

Vice-President of the Management Board of Unimot S.A.