



THE UNIMOT CAPITAL GROUP

INTERIM CONDENSED CONSOLIDATED STATEMENTS FOR 2021



24TH AUGUST 2021



UNIMOT Group

H 1 2021

Total revenues

PLN 3 303 m

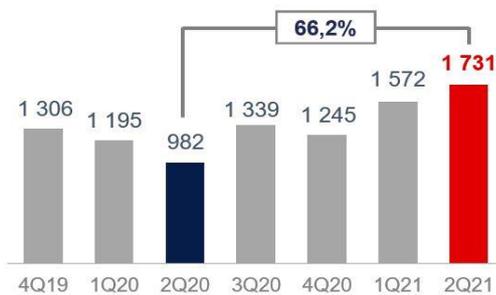
EBITDA

PLN 69.6 m

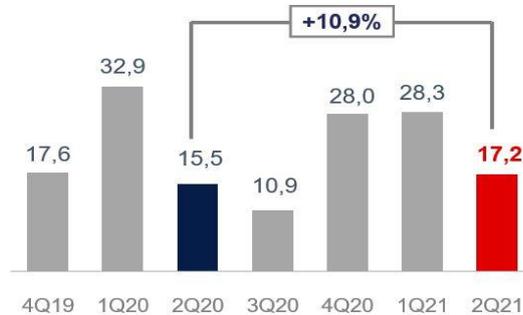
EBITDA adjusted

PLN 45.5 m

Total revenues [PLN M]



EBITDA (S) [PLN M]



*EBITDA ADJUSTED

SELECTED DATA AND FINANCIAL INDEXES ¹²³

in PLN thousand	01.01.2021 30.06.2021	Q2 2021	01.01.2020 30.06.2020	Q2 2020
Total revenues	3 303 507	1 731 183	2 186 313	985 795
Gross profit on sales	173 723	82 989	109 219	78 154
Gross margin on sales	5,3%	4,8%	5%	7,9%
Operating profit	63 020	23 645	13 024	24 406
Operating profit margin	1,91%	1,37%	0,60%	2,48%
EBITDA ²	69 590	27 006	16 329	26 190
EBITDA margin	2,11%	1,57%	0,74%	2,66%
EBITDA adjusted ³	45 476	17 165	48 335	15 474
EBITDA margin adjusted	1,4%	1,56%	2,2%	1,6%
Net profit	46 799	16 777	7 945	18 561
Net margin	1,42%	0,97%	0,36%	1,88%
Net profit adjusted	22 684	6 936	39 951	7 845
Net margin adjusted	0,69%	0,40%	1,83%	0,80%

1. Realised and unrealised exchange rate differences as well as assets and liabilities evaluation, including inventories, are recognised in the item.

2. Earnings Before Interest, Taxes, Depreciation and Amortization.

3. Adjusted for the impact of diesel compulsory reserve valuation (driven by a significant change of the spread between diesel spot and forwards quotations), movements over time of costs related to NIT fulfilment and maintaining compulsory reserves of fuels as well other one-time events.

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1. LETTER OF THE PRESIDENT OF THE MANAGEMENT BOARD



Dear Sirs, Dear Shareholders,

I convey to you the statements for H1 2021. This was the period of further development of our businesses, we are also pleased with the financial results. In H1 2021 we achieved PLN 3 303.5 million of revenues, which is by 51.1% more than in the corresponding period of the past year. The adjusted consolidated EBITDA reached the level of PLN 45.5 million, and this constitutes 60.4% of our annual financial forecast..

In the entire H1 2021 one could observe a favourable external environment, which we managed to use to achieve record volumes – in this period we sold almost 750 th. m3 of diesel oil, bio-fuels and petrols, which we only recently commenced to import. This translated into extremely good results in this segment and a further positive outlook for the future. On the other hand, in H1 2021 one could observe a still demanding external environment in the area of LPG – first of all access to the product was hindered, also significant logistic problems occurred in the East. Despite this, we managed to achieve higher yoy volumes, revenues, and EBITDA. The segment of natural gas also positively contributed to the results – primarily in relation to effective trade with the utilisation of caverns in Q1 2021, and also for the first time – the chain of AVIA petrol stations.

In H1 2021 we could observe a high increase in market prices of all products that the Group trades. This was particularly visible in the segment of electricity, where in Q2 2021 we were forced to limit significantly wholesale – on the one hand due to increased prices, on the other hand due to decreased liquidity on the stock market following the announcements to repeal the obligatory stock trade. A negative impact on the Group's results had the segment of photovoltaics, where we are still burdened by the costs related to development and investments into new channels, projects, and products. H1 2021 was also extremely difficult for the bitumen and oil business.

Financial indexes, similarly to previous periods, reached very good levels. The current ratio amounted to 1.26, the interest coverage ratio 14.31, and share of own capitals reached the level of 25.9%. The ROCE ratio (calculated based on the adjusted EBITDA) is presently at the level of 26.8%, significantly higher than assumed in the Strategy (15%). The net debt ratio amounts to 61.0%.

The 6 first months of the current year was a busy time for us with respect to developing businesses. We are especially proud of the petrol stations segment, in which we managed to reach the profitability threshold prior to our assumptions. Volumes, revenues, and EBITDA are growing. The AVIA stations operating within the Group sold in H1 2021 73.2 million of litres of fuels, which is up by 63.4% yoy. Since March the current year, each month we have achieved record sales. Our non-fuel offer is growing significantly, too. In H1 2021 we connected to the chain 9 stations, and after the balance sheet date next 3 stations – this means that at present there are 72 AVIA stations operating in Poland, managed by our Group.



H1 2021 was also an intense period in the area of renewable energy sources – in February, the UNIMOT Group became involved in the cluster Żywiecka Energia Przyszłości (Żywiec Energy of the Future) through an investment in the company OKE, in which we purchased 80% of shares. A moment later, we launched the first in Poland showroom of AVIA Solar and took over a portfolio of photovoltaic farms projects of the total capacity 28 MW. In July, after the balance sheet date, we launched the announced production of photovoltaic panels in the plant of PZL Sędziszów.

H1 2021 was also the time of the changes to the Management Board of the company. Mr Filip Kuropatwa, who has been with the Group for over six years, was appointed to the position of Vice-President of the Management Board for Financial Affairs. At the same time, the Vice-President of the Management Board Mr Mikołaj Wierzbicki left the Board. Other changes occurred at the Ordinary General Meeting, this time to the composition of the Supervisory Board – Mrs Lidia Banach-Hoheker was appointed to its new term.

At the same session of the General Meeting the shareholders of UNIMOT S.A. decided on the payment of dividend from the profit for 2020 in the amount of 16.1 million, that is PLN 1.97 per share. This constituted 50% of the net profit and was accordant with the level recommended by the Management Board.

Keeping an eye on the market situation and standing of our businesses we are optimistic about the months to come. We expect further good results in the diesel oil business, next record sales at the AVIA stations, and also improved situation with regard to bio-fuels and the business of photovoltaics. We also assume that despite serious market challenges, the business of LPG, electricity, and gas will function at its best. We are still attaching importance to the costs and financial liquidity.

Finally, I would like to thank our employees, who together with the Management Board struggle every day to build the Group's result, members of the Supervisory Board, who support and verify our work, and also the shareholders – for having trust in us and sharing the belief in a successive growth of the Group's value.

Yours faithfully

Adam Sikorski

President of the Management Board of UNIMOT S.A.

2 | SELECTED FINANCIAL DATA



2. SELECTED FINANCIAL DATA

2.1. UNIMOT CAPITAL GROUP

	in PLN thousand		in EUR thousand	
	30.06.2021	Comparable data*	30.06.2021	Comparable data*
I. Revenues on sales	3 303 507	2 186 313	726 492	492 272
II. Profit/loss on operating activity	63 020	13 024	13 859	2 933
III. Gross profit/(loss)	60 156	10 280	13 229	2 315
IV. Net profit/(loss) attributable to the owners of Parent Entity	46 949	7 945	10 325	1 789
V. Net profit/(loss)	46 799	7 945	10 292	1 789
VI. Net operating cash flows	(65 150)	104 891	(14 328)	23 617
VII. Net investment activity cash flows	(7 954)	(699)	(1 749)	(157)
VIII. Net financial activity cash flows	(25 244)	(23 044)	(5 552)	(5 189)
IX. Total net financial flows	(100 266)	76 066	(22 050)	17 127
X. Total assets	1 144 220	790 335	245 525	171 261
XI. Liabilities and provisions for liabilities	847 588	524 454	181 874	113 646
XII. Long-term liabilities	65 774	52 690	14 114	11 418
XIII. Short-term liabilities	781 814	471 764	167 760	102 228
XIV. Equity	296 632	265 881	63 651	57 615
XV. Share capital	8 198	8 198	1 759	1 776
XVI. Number of shares (in thousands of shares).	8 198	8 198	-	-
XVII. Profit/loss per one common share attributable to the owners of Parent Entity (in PLN/EUR)**	5,73	0,97	1,26	0,22
XVIII. Diluted profit/(loss) per one ordinary share attributable to the owners of Parent Entity (in PLN/EUR)**	5,73	0,97	1,26	0,22
XIX. Book value per one share (in PLN/EUR)***	36,18	32,43	7,76	7,03
XX. Diluted book value per one share (in PLN/EUR)***	36,18	32,43	7,76	7,03

* Data for items concerning the statements of financial condition is presented as of 31st December 2020 and for the items concerning the statements of total profits and the statements of cash flows for the period from 01.01.2020 to 30th June 2020

** as of 31.12.2021 the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 8 198 thousand of shares

** as of 30.06.2020 the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 8 198 thousand of shares

*** as of 30.06.2021 the number of shares used to calculate the book value and diluted book value per share was 8 198 thousand shares.

*** as of 31.12.2020 the number of shares used to calculate the book value and diluted book value per share was 8 198 thousand shares

The selected financial data was converted into EUR as follows:

The items of assets and liabilities of the statement of financial position were converted into EUR according to the average exchange rate announced by the National Bank of Poland valid as of 30.06.2021 PLN/EUR 4.5208 and for the comparable data as of 31.12.2020 PLN/EUR 4.6148 Particular items concerning the profit and loss balance and other total profits and cash flows have been calculated according to the exchange rate being an arithmetical average of average NBP exchange rates valid at the last calendar day of particular months, which amounted respectively PLN/EUR 4.5472 (6 months of 2021), PLN/EUR 4.4423 (6 months of 2020).

2.2. UNIMOT S.A.

	in PLN thousand		in EUR thousand	
	30.06.2021	Comparable data*	30.06.2021	Comparable data*
I. Revenues on sales	3 202 626	2 118 718	704 307	477 049
II. Profit/loss on operating activity	65 202	9 102	14 339	2 049
III. Gross profit/(loss)	65 879	6 693	14 488	1 507
IV. Net profit/(loss)	53 643	5 178	11 797	1 166
V. Net operating cash flows	(54 824)	84 985	(12 057)	19 135
VI. Net investment activity cash flows	(4 014)	(855)	(883)	(193)
VII. Net financial activity cash flows	(39 085)	(12 917)	(8 595)	(2 908)
VIII. Total net financial flows	(99 841)	66 131	(21 957)	14 890
IX. Total assets	1 079 748	743 474	238 840	161 106
X. Liabilities and provisions for liabilities	782 517	483 737	173 093	104 823
XI. Long-term liabilities	60 626	47 978	13 410	10 397
XII. Short-term liabilities	721 891	435 759	159 682	94 426
XIII. Equity	297 231	259 737	65 747	56 283
XIV. Share capital	8 198	8 198	1 813	1 776
XV. Number of shares (in thousands of shares).	8 198	8 198	-	-
XVI. Profit (loss) per one ordinary share (in PLN/EUR)**	6,54	0,63	1,44	0,14
XVII. Diluted profit (loss) per one ordinary share (in PLN/EUR)**	6,54	0,63	1,44	0,14
XVIII. Book value per one share (in PLN/EUR)***	36,26	31,68	8,02	6,87
XIX. Diluted book value per one share (in PLN/EUR)***	36,26	31,68	8,02	6,87

* Data for items concerning the statement of financial condition is presented as of 31st December 2019 and for the items concerning the statements of total profits and the statements of cash flows for the period from 1st January 2019 to 30th June 2019

** as of 31.12.2021 the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 8 198 thousand of shares

** as of 30.06.2020 the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 8 198 thousand of shares

*** as of 30.06.2021 the number of shares used to calculate the book value and diluted book value per share was 8 198 thousand shares.

*** as of 31.12.2020 the number of shares used to calculate the book value and diluted book value per share was 8 198 thousand shares

The selected financial data was converted into EUR as follows:

The items of assets and liabilities of the statement of financial position were converted into EUR according to the average exchange rate announced by the National Bank of Poland valid as of 30.06.2021 PLN/EUR 4.5208 and for the comparable data as of 31.12.2020 PLN/EUR 4.6148

Particular items concerning the profit and loss balance and other total profits and cash flows have been calculated according to the exchange rate being an arithmetical average of average NBP exchange rates valid at the last calendar day of particular months, which amounted respectively PLN/EUR 4.5472 (6 months of 2021), PLN/EUR 4.4413 (6 months of 2020).

3 | COMMENTARY ON THE FINANCIAL RESULTS OF THE UNIMOT GROUP



3. COMMENTARY ON THE FINANCIAL RESULTS OF THE UNIMOT GROUP

3.1. PRINCIPAL EVENTS IN THE 1ST HALF OF 2021 WITH A DESCRIPTION OF SIGNIFICANT ACHIEVEMENTS OR FAILURES OF THE CAPITAL GROUP

Development of the AVIA stations chain

The Group has been intensively developing the chain of AVIA stations. H1 2021 was primarily the period of connecting next stations to the chain – as of 30.06.2021 the chain included 69 stations.

Thanks to the development of the chain the Group records successive growths in sales of fuels at the stations and in June 2021, the fourth consecutive month, it achieved record results of the sold volume.

In 2021 the Groups continues to implement at AVIA stations the original Eat&Go concept, which is characterised by a new design, and also a higher level of aesthetics with regard to the interior and restaurant zone. The result is ergonomics of a new-style *convenience* shop: a comfortable relaxation zone with regular sockets and USB ports for charging phones, modern lighting, proper planning of communication paths and coffee corner. The stations use modern screens Digital Signage, which inform the customers about current special offers, and also sensory marketing.

Development of the chain and implementation of the catering concept influence a successive growth of turnover in this segment. Since January until June 2021, the Group recorded an increase in the net turnover in the shops and catering offer by over 120%. UNIMOT has been present on the Polish market under the AVIA brand for 4 years, and all the time it is consistently building its awareness among the customers. For this reason, in June 2021 the UNIMOT Group also launched a new edition of its image campaign under the slogan “Big plus on your way”.

Activity under the AVIA brand in China and other Asian markets

In H1 2021, the Group continued sales on the previously acquired markets: China, Taiwan.

Since February of the current year a new model of functioning of UNIMOT Asia LLC came into operation – salesforces have been developed and a more aggressive trade system has been implemented. As a result, compared to the past year, deliveries from Europe have increased significantly, and so has retail sale on the spot, which within 6 months grew by 15% against the entire 2020. In 2021 the Group has acquired 30 new distributors, operating under trade agreements.

Development of the AVIA Solar brand

In H1 2021, the Group continued sales of photovoltaic installations under the AVIA Solar brand on the Polish market. The offer is addressed to individual and business customers. The company continued a marketing action and image campaign through various channels of communication with potential customers.

The end of 2020 was also the time of terminating the support programme Mój Prąd (My electricity). Due to uncertainty as to its further continuation, a number of customers refrained from decisions to order photovoltaic installations.

On 17th February, the first showroom of the AVIA Solar brand in Poland was launched in Żywiec. Anyone interested in renewable energy sources can obtain expert support with regard to photovoltaic installations, energy storages or heat pumps, receive a tailor-made offer and get acquainted with utilised installation elements.

On 19th April 2021, the company UNIMOT Energia i Gaz concluded an agreement with TIP-TOPOL in the scope of executing a photovoltaic installation of AVIA Solar of the capacity of 300 kWp, which will be placed on the roof of a newly-build production hall of TIP-TOPOL. The investment is planned to be executed in Q1 2022.

In H1 2021 there was a change on the position of the President of the Management Board of UNIMOT Energia i Gaz – since 24th May 2021, the person in charge of the company, including first of all



the development of the AVIA Solar brand, is Mr Piotr Laskowski. Mr Laskowski is an experienced manager, who has been with the UNIMOT Group for 3 years. In the structures he also occupies the position of the Executive Director of UNIMOT S.A.

Principal actions undertaken in H1 and until the preparation date of the present statements:

- agreements have been signed with individual and business customers of the total capacity of photovoltaic installations amounting to over 5.7 MWp
- actions aimed at improved effectiveness of the segment and focusing attention on business customers, on the group of customers that plan investments of over 50 kWp.

Development of photovoltaic farms projects



Within the first half of 2021 efforts were made that aimed at the further development of the project portfolio of the capacity over 150 MW, in particular related to administrative procedures to obtain documentation and negotiations with potential cooperating parties in the scope of developing new products.

On 26th February, the company UNIMOT Energia i Gaz concluded a cooperation agreement with Blueway Jakub Zieliński in the scope of further development of photovoltaic farms project at various stages of advancement of the total capacity about 28 MW. The subject of the signed agreement is taking over the portfolio of these projects and their further development so as to obtain connection terms and conditions for each of them.

Production of photovoltaic panels

In H1 2021, the Group was working on preparing the production line and technology of photovoltaic panels production. The production line was launched in July 2021 in the hall of PZL Sędziszów S.A. in Sędziszów Małopolski near Rzeszów. The capital investment of the UNIMOT Group amounted to approx. EUR 500 thousand.

Having an own production line will increase the security of panel deliveries for the company UNIMOT Energia i Gaz, and will allow to achieve additional margins in the whole supply chain.

The capacity of the production line currently amounts to about 15 MW/year, and its supplier is a German company, which is also responsible for its launch, employee training, certification, and support in building a raw materials supply chain for the production.

The Group foresees that photovoltaic panels may appear on the market in Q4 2021, having obtained the required certificates, and will be available, among others, on the offer of AVIA Solar.

Investment in OKE Sp. z o.o.

In February 2021, the company UNIMOT S.A. acquired 80% of shares in Operator Klastra Energii Sp. z o.o. (OKE), which is a coordinator of the cluster Żywiecka Energia Przyszłości (“Żywiec Energy of the Future”). Thanks to this, it will be developing the business of green energy and dispersed energy in the Żywiec region.



The primary objective of the operations of the energy cluster Żywiecka Energia Przyszłości is to build renewable energy sources of the total capacity about 100 MW. OKE fulfils in the cluster the function of a coordinator, which carries out all the projects on behalf of the participants, and whose goal is to achieve energy independence for the Żywiec region until 2030. Having regard to the dynamic development of OKE towards renewable energy sources and managing the local energy market in the structures of the cluster Żywiecka Energia Przyszłości, UNIMOT S.A. made a decision to purchase 80% of its share, recognising the market on which it operates as prospective and attractive for business.

Thanks to the investment, the UNIMOT Group participates in the works carried out within the cluster, among others, through organisation and supplies of electricity from the cluster’s generating sources and development of an investment portfolio of photovoltaic sources of larger capacity for entities from the Żywiec region located in the area of Katowice Special Economic Zone. In addition, the company UNIMOT Energia i Gaz is involved in the programme Słoneczna Żywiecczyzna (“Sunny Żywiec Region), within which it is building prosumer photovoltaic micro-installations AVIA Solar.

Sale of the portfolio of electricity and gas sales contracts

On 23rd February 2021, UNIMOT Energia i Gaz sp. z o.o. concluded a preliminary agreement of a chargeable transfer of rights and obligations related to the segment of electricity and natural gas trading with the company Energia Polska Sp. z o.o. Concluding the agreement means for UNIMOT Energia i Gaz releasing the resources from the future margin coming from contracts concluded with customers purchasing electricity or/and natural gas. The settlements between the parties to the agreement was conducted based on the level of margin generated from particular contracts with customers. The agreement foresees transfer of rights and obligations from the contracts in tranches conditioned by completing formalities, including obtained from customers authorisations. Thanks to concluding the agreement UNIMOT Energia i Gaz will release earlier the resources from the contracts concluded for subsequent years. Customer contracts (580 in total) were transferred in four tranches.

A letter of intent with the PIEPRZYK Group

On 9th June 2021, the UNIMOT Group signed a letter of intent with the Pieprzyk Group — a new member of the AVIA International association. The letter assumes initiation of talks aimed at working out the areas and model of collaboration of Polish operators of the AVIA chain. Thanks to the enlargement of the group of AVIA International members, the chain of petrol stations functioning under the AVIA brand in Poland will increase to over 150.

At the moment of signing the letter the Pieprzyk Group included 80 petrol stations, which will ultimately turn into the stations of the AVIA brand. The history of the company goes back to 1989, and the first petrol station of the Pieprzyk Group was launched in 1993. The Pieprzyk Group was developing its stations primarily in western and central Poland. Currently, in the whole of Europe, there are about 3200 stations functioning under the AVIA brand, which are owned by the members of the association.



Awards and distinctions

SUPERBRANDS

In March 2021, the organisation Superbrands Ltd., which has been active in over 80 countries, another time chose the best brands on the Polish market. As an outcome of voting by the members of Konfederacja Lewiatan that includes experts of the most influential business organisation in Poland, the UNIMOT Group and the AVIA brand were selected among the strongest business brands on the Polish market and were awarded a title of Business Superbrands 2021 in the category fuels, resources, energy sector.



STOCK EXCHANGE COMPANY OF THE YEAR

In March 2021, UNIMOT S.A. came first in the prestigious ranking Giełdowa Spółka Roku 2020 (Stock Exchange Company of the Year 2020) in the category "Investor relations". In this category quality of information and communication with the market is subject to evaluation, including the dialogue conducted with institutional and individual investors.



Stock Exchange Company of the Year is the oldest, prestigious ranking on the capital market. Its organiser is Bonnier Business Polska, publisher of the newspaper „Puls Biznesu” (“Pulse of Business”).

PRESIDENT OF THE YEAR

On 24th March 2021, Mr Adam Sikorski, President of the Management Board of UNIMOT S.A., received the title of the President of the Year – an award of the capital market Bulls and Bears.

The distinctions Bulls and Bears are awarded for best companies, managers, economists, institutions, and specialists who contribute to development and dissemination of the capital market. The contest is organised by the editorial office of the newspaper „Parkiet”.



3.2. PRESENTATION OF BASIC ECONOMIC AND FINANCIAL SIZES OF THE CAPITAL GROUP

Interim consolidated statements of financial condition

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Fixed assets	166 458	148 732
Current assets	977 762	641 603
Inventory	358 107	166 695
Trade and other receivables	446 301	332 671
Financial resources and their equivalents	104 065	116 063
Other current assets	69 289	26 174
TOTAL ASSETS	1 144 220	790 335
<i>in PLN thousand</i>	30.06.2021	31.12.2020
Equity	296 765	265 881
Liabilities	847 588	524 454
Long-term liabilities	65 774	52 690
Short-term liabilities	781 814	471 764
TOTAL LIABILITIES	1 144 220	790 335

Balance sheet figures have grown significantly compared to the past year. Higher tangible assets are the result of connecting new stations and adjusting the already leased ones to the standards of the AVIA brand.

Working capital (inventories + receivables + cash resources – trade liabilities) is stable. An increase of receivables against the end of 2020 has been driven by higher prices of fuels (diesel, petrols, LPG), seasonal growth of turnover and new sales contracts. An increase in the level of liabilities has been driven by an increased level of trade activity, including an increased import of diesel and petrols against the end of 2020, and also an increase of liabilities due to VAT, in connection with achieving higher revenues.

Growth of inventories results from an increase of value and amount of compulsory reserve of diesel, increased operating inventories of diesel, bio-fuels and LPG, at a simultaneous drop of inventories of natural gas, in connection with the sale of operating inventory of this fuel in Q1 2021.

Interim consolidated statements of total revenues

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Revenues on sales	3 264 982	2 227 564
Profits (losses) on financial instruments hedging sales	38 525	(41 251)
Cost of sold goods, products, and materials	(3 129 784)	(2 077 094)
Gross profit on sales	173 723	109 219
Other operating revenues	766	1 447
Sales costs	(94 754)	(75 890)
Overheads	(16 347)	(15 806)
Other net profits/losses	284	146
Other operating costs	(652)	(6 092)
Profit on operating activity	63 020	13 024
Financial revenues	229	357
Financial costs	(3 093)	(3 101)
Net financial costs	(2 864)	(2 744)
Profit/(loss) before taxation	60 156	10 280
Income tax	(13 357)	(2 335)
Net profit/(loss) for the reporting period	46 799	7 945

In H1 2021 the Group achieved a significant growth of revenues on sales against H1 2020 by 51%. In this period the Group recorded the net result at the level of PLN 46.8 million against net profit of PLN 7.9 million in H1 2020. Such a level of book results is primarily driven by expanding the scale of operations and low basis, which was the corresponding period of 2020 due to the first wave of COVID-19.

Cost by type structure

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Amortisation	(6 664)	(3 513)
Electricity and materials consumption	(5 109)	(1 147)
Foreign services	(83 776)	(66 695)
Taxes and charges	(1 235)	(655)
Remunerations	(15 999)	(12 522)
Social security and other benefits	(1 643)	(1 283)
Other cost by type	(8 311)	(4 126)
TOTAL COST BY TYPE	(122 737)	(89 941)

In H1 2021, the majority of costs by type increased, which reflects the expanded scale of operations and low basis of the previous year. A significant growth of amortisation positions results from the dynamic development of stations in the AVIA chain and application of IFRS 16, according to which long-term lease is recognised as a tangible asset and settled through amortisation.

Results

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
EBIT *	63 020	13 024
EBITDA **	69 590	16 329
GROSS RESULT	60 156	10 280
NET RESULT	46 799	7 945

* **EBIT ratio** --> defined as *Earnings Before Interest and Taxes*

****EBITDA ratio** --> defined as *Earnings Before Interest, Taxes, Depreciation and Amortization*

In H1 2021, the Group recorded the EBIT result in the amount of PLN 63.0 million against the result of PLN 13 million in H1 2020.

In the scope of the EBITDA result in H1 2021 the Group recorded a result of PLN 69.6 million against PLN 16.3 million in H1 2020. (up by 326.1% yoy).

Results adjusted

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
EBITDA -adjusted	45 476	48 335
NET RESULT - adjusted	22 684	39 951

Results in H1 2021 have been adjusted for the following factors:

- impact of liquid fuels inventories valuation: PLN **-11 391 thousand**
- impact of movements of costs over time related primarily to fulfilment of NIT, NRC and maintaining compulsory reserve: PLN **-14 468 thousand**
- impact of movements of costs over time related to hiring the cavern for natural gas wholesale: PLN **+1 290 thousand**
- impairment write-off of the subsidiary UNIMOT Ukraina: PLN **+454 thousand**

Data regarding the value of adjusted EBITDA in particular periods has been presented on page 1 of the present statements in the chart „Adjusted EBITDA”.

3.3. THE INDEX AND COMPARATIVE ANALYSIS OF THE CAPITAL GROUP

The presented below indicator evaluation of the Group was conducted on the basis of the consolidated financial statements for H1 2021 and the reference period.

Financial liquidity

The following ratios were used to assess the financial liquidity:

- **Current ratio - a ratio of current assets to short-term liabilities.** The ratio determining the ability of the Group to repay its current short-term liabilities in the medium term, this is after the realisation of owned stock, short-term financial assets, collection of short-term receivables and use of cash.
- **Quick ratio - a ratio of current assets net of stock to short-term liabilities.** The ratio determining the ability of the Group to repay its current short-term liabilities within a short time, this is after the realisation of short-term financial assets, collection of short-term receivables and use of cash on bank accounts.
- **Cash ratio - a ratio of cash balance to short-term liabilities.** The ratio determining the ability of the Group to immediately repay its current short-term liabilities within a short time, this is only after the realisation of owned cash on bank accounts.

FINANCIAL LIQUIDITY RATIOS	30.06.2021	30.06.2020
Current liquidity ratio	1,3	1,4
Quick liquidity ratio	0,8	1,0
Cash liquidity ratio	0,1	0,2

Liquidity ratio achieved at the end of H1 2021 remains at safe levels. The possessed experience in the scope of receivables hedging, systematic policy of controlling trade credits and long-term cooperation with financial institutions allow to maintain liquidity ratios at proper levels.

Profitability

Profitability analysis is based on a group of ratios allowing to assess the effectiveness of the sales activities of the Group and the impact of individual groups of costs on its financial result:

- **Rate of return on sales** - return on sales sets the efficiency of carried out sales activities, that is, it allows you to specify the part of profit remaining in the company to cover the costs of its operation – after taking into account the direct costs of sale. Similarly, this ratio allows you to determine the effect of Group’s direct sale costs on its result.
- **Gross profitability** - determines the performance of activities carried out by the Group, that is, in general allows the assessment part of the income remaining in the Group to cover tax, after taking into account the costs of financial activities and abnormal events. Similarly, this ratio, interpreted in conjunction with the above ratios of profitability, allows the assessment part of the result that is built not by operating activities, but results from the financial activities or impact of the events of extraordinary nature.
- **Net profitability** - determines the revenue percentage of the Group representing its net result, which is after the costs of its activities have been covered: sales, operating, financial and after taxes have been paid.
- **ROE - Return on equity:** a ratio of net profit to average state of equity during a financial year. The ratio allows the investors to assess the performance of utilisation of capital entrusted to the Group. It means the percentage share of funds earned by the Group (net result) that can be paid in the form of a dividend, to the capital brought by investors plus part of cash earned by the Group in previous years (equity).
- **ROA - Return on assets:** a ratio of net profit to average state of assets during a financial year. The ratio allows the investors to assess the performance of utilisation of all assets owned by the Group.

PROFITABILITY RATIOS	H 1 2021	H 1 2020
ROE	15,8%	3,0%
ROA	4,1%	1,0%
PROFIT RATE ON SALES	5,3%	5,0%
PROFIT RATE ON SALES - adjusted	4,5%	6,5%
EBITDA PROFITABILITY	2,1%	0,7%
GROSS PROFITABILITY	1,8%	0,5%
NET PROFITABILITY	1,4%	0,4%
NET PROFITABILITY ADJUSTED	0,7%	1,8%

A significant growth of profitability ratios at all the analysed levels has been driven by an increase in the achieved result against the corresponding period of the past year. The higher book results in H1 2021 have been driven by a significant growth of revenues on sales and a positive impact of inventories valuation.

Efficiency of action

The following ratios were used to assess the efficiency of action:

- **Average collection period (days):** a ratio of trade receivables at the end of a financial year to revenue from net sales x 360. The ratio determines the average period in days which is followed by collection of receivables from invoices issued by the Group. In general, you should strive to minimise this ratio.
- **Creditor (days):** a ratio of short-term receivables against suppliers at the end of a financial year to revenue from net sales x 360 days. The ratio determines the average period in days which is followed by repayment of Group’s liabilities. In general, you should strive to maximise this ratio.
- **Inventory turnover (days):** a ratio of average state of inventory at the end of a financial year to revenue from net sales x 360. The ratio determines the average period in days during which the Group holds the stock before sale thereof. Considering the performance, you should strive to minimise this ratio.

OPERATION EFFICIENCY RATIOS	H 1 2021	H 1 2020
Rotation of trade receivables (days)	24	27
Rotation of trade liabilities (days)	25	22
Inventory rotation (days)	20	14
Inventory rotation (days) - adjusted for compulsory reserve	10	3

The inventory rotation ratio increased from 14 days at the end of H1 2020 to 20 days at the end of H1 2021, in this due to compulsory reserve.

Cash conversion cycle = a cycle from cash to cash

Cash to Cash = inventory cycle + receivable cycle – liability cycle

Cash to Cash = 20 days + 24 days – 25 days = 19 days.

Adjusted for the value of compulsory reserve cash conversion cycle amounts:

Cash to Cash = 10 days + 24 days – 25 days = 9 days.

Cash to Cash cycles at the end of 30.06.2021 against the corresponding period remain at the same levels (respectively 19 days / 8 days).

Debt assessment

The assessment of the degree of debt of the Group was made based on the following ratios:

- **Asset coverage ratio:** a ratio of the sum of equity value to the sum of total assets. The ratio determines the degree of coverage of the assets of the Group by its owned equities.
- **Debt ratio:** a ratio of total liabilities amount to value of assets in total. The ratio specifies to what extent the Group's assets were financed with debt.

DEBT RATIOS	30.06.2021	31.12.2020
Total debt ratio	74,1%	66,4%
Equity/assets ratio	25,9%	33,6%
Equity to fixed assets ratio	178,2%	178,8%
Total debt ratio adjusted for credit for compulsory reserve	66,0%	56,2%

Debt ratios at the end of H1 2021 remain at the level similar to the end of 2020, which means that significant sources of external financing of the activity conducted by the Group have not changed.

A positive evaluation of the above-mentioned ratios constitutes a basis for a positive evaluation of Group's capability to fulfil contracted liabilities and proves lack of threats in this scope.

3.4. PRINCIPAL FACTORS AND EVENTS AFFECTING THE GROUP'S RESULTS IN H1 2021 THAT MAY AFFECT GROUP'S OPERATIONS IN THE SUBSEQUENT QUARTERS

LIQUID FUELS TRADE SEGMENT

In H1 2021 the Group continued sales of diesel, petrol and bio-fuels. It also commenced import of petrol, which it had not done previously.

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020	change %
Sales volume [m3]	744 883	613 786	+21%
Revenues from external customers	2 712 916	1 856 134	+46%
Revenues from customers from the Group	45 214	48	94 096%
EBITDA	72 414	19 087	+279%

EBITDA -adjusted	46 555	46 663	+0 %
Profit/(loss) for the period	67 635	16 270	+316%
Profit/(loss) for the adjusted period	41 085	43 846	-6%

In H1 2021 the Group sold almost 745 th. m3 of liquid fuels and bio-fuels, which was up by 21% against the corresponding period of the previous year. The consequence of the growth of volumes is the recorded growth of revenues to PLN 2 713 million (up by 46% yoy).

The results in H1 2021 have been adjusted for the impact of liquid fuels inventories valuation and movements of costs over time related to NIT fulfilment and maintaining compulsory reserves. The total negative impact on the adjusted results in H1 2021 amounted to PLN -25 859 thousand.

The achieved EBITDA in H1 2021 amounted to PLN 71.4 million (up by 279 % yoy), and adjusted EBITDA PLN 46.6 million (down by 0.3 % yoy). The profit for H1 2021 amounted to PLN 67.6 million (up by 316 % yoy), and the adjusted net profit PLN 41.1 million (down by 6.4 % yoy).

The results in H1 2021 in this segment were driven primarily by the following factors:

- **Favourable environment on the diesel market** – satisfactory levels of land premium and remaining high demand for diesel oil,
- **Higher yoy and higher than assumptions sales volumes of diesel** – including higher sales of petrols (development of import) and intensification of sales in north-west part of Poland, and also higher sales of fuels to the retail chain of – growing share of the chain in wholesale,
- **Higher levels of trade margins on diesel yoy** - higher levels of margins were driven primarily by more favourable market situation,
- **Much higher yoyo prices of diesel, petrol, and bio-fuels** – in the case of bio-fuels, historically record levels of prices,
- **Lower yoy volume of bio-fuels sales** – limiting export possibilities of B100 due to high prices of the resource and limited possibility of methyl esters sales,
- **Diesel compulsory reserve valuation and justified movements in amount** – prices of diesel stored by Unimot for compulsory reserve are hedged by the Group through futures transactions, therefore, they are not affected by a nominal change in the level of fuel prices. However, the valuation is affected by the spread between the spot price (according to which the Group is obliged to value stock levels) and the and forwards price (according to which the Group is obliged to value hedging financial transactions). On the day of transaction maturity the spot and forwards prices and the impact of valuations will be neutral. In connection with the abovementioned level of compulsory reserve and the market situation – the book result achieved by the Group consider the impact of reserve valuation following the change in the difference between the spot and future price. In the future, on the assumption that the compulsory reserve is physically maintained, one should expect further burdens to the book result for this reason (in the long term the moment the hedging futures are mature, the differences in reserve and futures valuation will be offset).

The results of future periods will primarily be affected by the following factors:

- **Land premium level** (difference between the price on the local market and price in the ports where fuel is supplied to the country) for diesel – the dominant assortment in the Group's sales structure. The level of land premium determines the area of possible to achieve trade margin net of logistics costs (transport costs, costs of transshipment services, quality examination), costs of renting the capacity of fuel bases, costs of securing receivables (following the trade security policy adopted by the Group), and also costs of NIT obligation fulfilment.
- **Dynamics and direction of diesel prices changes** – high dynamics of growth has a negative impact, high dynamics of drops - a positive impact.
- **Market structure** (contango/backwardation).
- **Volume of working capital** indispensable to finance achieved turnovers, which depends on the level of fuel prices on the markets and prolonging possessed working capital facilities.
- **Demand and supply situation in Europe, especially in Poland**, especially in the context of further course of coronavirus COVID-19 epidemic.

LPG

In H1 2021 the Group continued LPG trading, primarily focusing on wholesale.

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020	change %
Sales volume [T]	112 313	88 238	+27,3%
Total revenues (all from external customers)	265 548	153 760	+72,7%
EBITDA	4 788	4 595	+4,2%
Profit/(loss) for the period	4 364	4 195	+4,0%

In H1 2021 one could observe a still demanding external environment – most importantly access to the product was hindered and significant logistic impediments occurred in the East. Despite this the Group managed to achieve higher yoy volumes, revenues, and EBITDA.

In H1 2021 the Group achieved higher by 27% volumes, which amounted to PLN 112.3 thousand tonnes. The revenues reached the level of PLN 265.5 million (up by 72.7 % yoy).

The achieved in H1 2021 EBITDA amounted to PLN 4.8 million (up by 4.2 % yoy). The profit for H1 2021 amounted to PLN 4.4 million (up by 4.0 % yoy).

The results in H1 2021 in this segment were primarily driven by the following factors:

- **Higher yoy and higher than assumptions volumes** – intensification of import and utilisation of alternative directions of supplies
- **Very strong competition on the market**
- **Increased share of wholesale in sales structure**
- **Problems with availability of product and logistic challenges in the East** – utilisation of marine and rail transport to import the product from the West

In the future periods the greatest impact on the Group's operations in the LPG area will constitute the supply and demand situation on the market (including sanctions imposed on Belarus) and development of the situation related to the pandemic of coronavirus COVID-19.

GASEOUS FUELS TRADING

The Group conducts activity in the scope of trading, sales, and distribution of natural gas with the use of inhouse infrastructure (gas network, LNG regassification stations), foreign infrastructure, Polish Power Exchange and abroad.

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020	change %
Sales volume [GWh]	1 179	408,7	+188%
Revenues from external customers	111 546	30 485	+291%
Revenues from customers from the Group	7 672	6 235	+23%
EBITDA	3 966	3 684	+8%
EBITDA -adjusted	5 256	3 684	+43%
Profit/(loss) for the period	2 202	2 455	-10%

In the natural gas segment in H1 2021 the Group sold 1 179 GWh of natural gas. The revenues from external customers of this segment amounted to PLN 119.2 million (up by 291% yoy), EBITDA reached the level of PLN 3.96 million and the net profit PLN 2.2 million. Th adjusted EBITDA of the segment in H1 2020 reached the level of PLN 5.3 million, i.e. grew by yoy + 43%.

The results in H1 2021 in this segment were primarily driven by the following factors:

- **drastic increase of natural gas prices on the market**
- **lower yoy sales volumes of gas companies** – lower demand among customers having various sources of energy supplies
- **record sales volumes on the wholesale market in Q1 and limitation of this sale driven by high prices of natural gas in Q2**
- **incurring part of costs related to injection of gas into the cavern**, which will be sold at the turn of the year

The results of the future periods will be influenced primarily by market prices of natural gas, level of new tariffs in UNIMOT System and Blue LNG, acquisition of new customers as well as situation on the wholesale market.

ELECTRICITY

The Group continues the development of electricity sales project as an element of implementing its strategy of creating a multi-energy sales offer. This segment comprises wholesale electricity trading through exchange and brokerage platforms of Tradea Sp. z o.o. and sales of electricity by Unimot Energia i Gaz Sp. z o.o. to final customers with the use of foreign infrastructure.

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020	change %
Sales volume [GWh]	1 747	1 296,4	+35%
Revenues from external customers	85 460	61 748	+99%
Revenues from customers from the Group	18 598	20 483	- %
EBITDA	1 700	3 871	-56%
Profit/(loss) for the period	2 673	3 457	+106%

In the electricity segment in H1 2021 the sales volume reached the level of 1 747 GWh, i.e. up by 35% against the previous year. The growth was achieved both in the area of trading and electricity distribution.

The revenues from external customers amounted to PLN 104 million (up by 99 % yoy), EBITDA reached the level of PLN 1.7 million and the net profit amounted to PLN 2.6 million.

The results of H1 2021 in this segment were primarily driven by the following factors:

- **Significant increase of electricity prices on the market**, driven primarily by the growth in prices of EUA CO2 allowances, and also an increase in the prices of coal and gas.
- **Lower yoy wholesale volumes in H1 2021** – due to increased market and regulatory risks, such as large increase in prices of electricity and reduced liquidity on the stock market, primarily driven by government projects: removal of stock exchange obligation and establishment of National Agency of Energy Security (NAES).
- **Accelerated realisation of profits from the portfolio of electricity and gas portfolio** – sale of customer portfolio by UNIMOT Energia i Gaz.

PHOTOVOLTAICS

The segment's revenues comprise sales of photovoltaic installations under the AVIA Solar brand on the Polish market. The segment was launched at the end of Q2 2020.

<i>in PLN thousand</i>	01.01.2020- 30.06.2020	01.01.2019- 30.06.2019	change %
Sales volume [MWp]	2,2	-	-
Revenues from external customers	7 362	-	-
Revenues from customers from the Group	10	-	-
EBITDA	(5 918)	-	-

Since the moment, the segment was launched in May 2020 agreements have been signed with individual and business customers of the total capacity of photovoltaic installations over 5.7 MWp. In H1 2021 assembled and settled installations were booked of the capacity of 2.2 MWp.

The negative impact of the segment in Q1 2021 was primarily driven by:

- costs related to the development and investments into new channels, projects, and products
- reserve for potential inventory disparities after moving the stock of photovoltaic panels
- one-off recognition of marketing costs incurred in 2020 in the total amount of PLN 1.3 million

In next quarters the Group is going to operate in a more effective manner, given the market competition and price pressure, and also focus on B2B activities. Ambitious goals pertain in particular to the development of the Avia Solar brand – the plan of business reorganisation is afoot, its implementation will allow to achieve the set assumptions in the immediate future – first of all a positive EBITDA result.

OTHER ACTIVITY

PETROL STATIONS

The segment's revenues include the revenues on fuel sales at the Issuer's own stations and investment charges, fixed and other charges received from franchised AVIA station. The EBITDA includes additionally a fixed charge for each sold litre of fuel at franchise stations (moved from the segment Diesel and bio-fuels – wholesale of fuel).

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020	change %
Sales volume [M litres]	73	44,8	+62,9%
Revenues from external customers	88 025	18 574	+372,0%
Revenues from customers from the Group	-	26	
EBITDA	453	(694)	-
EBITDA -adjusted	907	(694)	-
Profit/(loss) for the period	(1 802)	(1 112)	-

Due to the chain's development the Group records successive increases of fuels sales at the stations and in June 2021, the fourth consecutive month, it achieved record results of the sold volume. In H1 2021 the AVIA stations operating within the chain sold 73.2 million of litres of fuels, which is up by 63.4% yoy. The sales at own DOFO stations amounted to 52.6 million of litres, which is up by 30.0% yoy.

The revenues in this segment grew by +372 % yoy and in H1 2021 amounted to PLN 87.7 million. The EBITDA reached the level of PLN 0.4 million, and the net profit PLN -1.3 million. This is the first half of the UNIMOT Group in which it achieved a positive EBITDA result in the Petrol Stations segment.

The results of H1 2021 in this segment were primarily driven by the following factors:

- **Higher yoy sale** – growth in sales was the result of a larger number of stations against the corresponding period of the previous year, and also an output of organic growth at the existing stations (own stations in particular)
- **Significantly higher yoy prices of fuels** – unprecedented for several years price levels of diesel, petrol, and LPG
- **Intensive marketing and promotional actions**

OTHER PETROLEUM PRODUCTS

The segment comprises sales of bitumen products as well as engine oils and lubricants under the AVIA brand. The businesses appeared in the UNIMOT group in H2 2019

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020	change %
Sales volume [T] of bitumen and oils	17 349	15 702	+10,4%
Sales volume [th. bbl] of petroleum	0	1 240	-100%
Revenues from external customers	32 117	63 140	-48,3%
Revenues from customers from the Group	4 116		
EBITDA	(498)	177	-
Profit/(loss) for the period	(554)	95	-

In H1 2021, within the segment the Group sold in total 17.3 thousand tonnes of products. The revenues in H1 2021 amounted to PLN 32.6 million, the loss for the period PLN -486 thousand, and the EBITDA PLN -498 thousand.

The results of this segment in H1 2021 were primarily driven by the following factors:

- **Higher yoy sales volumes of bitumen products and oils**
- **Lower yoy unit margins of bitumen products** – aggressive price policy of main suppliers
- **Lower yoy unit margins of oils** – growing prices of freight
- **Lack of petroleum trading**

3.5. LEVEL OF GROUP'S STRATEGY IMPLEMENTATION INCLUDING ACHIEVEMENT OF FINANCIAL FORECASTS

In June 2018, the UNIMOT Group prepared and announced the Strategy for the years 2018-2023. Below, the Issuer presents major strategic goals together with a comment on their implementation:

1. Achieving PLN 75 million EBITDA in 2023

The UNIMOT Groups strives for annual growth of EBITDA by adopting a series of strategic initiatives, developing the diesel business as well as LPG, natural gas, and electricity, and for several months also bitumen products. Ultimately, the EBITDA result will be also largely contributed by the systematically expanded chain of AVIA petrol stations.

An element of the published strategy constituted the forecasts of the consolidated adjusted EBITDA for the years 2018-2023. The Company assumed the following levels: 2018 = PLN 12 million (book EBITDA), 2019 = PLN 34.0 million, 2020 = PLN 44.2 million, 2021 = PLN 54.3 million, 2022 = PLN 64.9 million, 2023 = PLN 74.8 million.

For the year 2018 the UNIMOT Group achieved the consolidate EBITDA result (book one) in the amount of PLN 13.5 million, i.e. exceeding the forecast value of PLN 12 million by 12.6%. During 2019 the Company several times updated the forecast of the consolidated adjusted EBITDA for 2019. On 5th August 2019 (CR 21/2019) to the level of PLN 46.2 million, on 14th November 2019 to the level of PLN 57.6 million (CR 30/2019) and on 11th December 2019 (CR 32/2019) to the level of PLN 61.4 million. The achieved result reached the level of PLN 63.7 million, which means that the last forecast was exceeded by 3.7%.

On 11th December 2019, the Company informed in the current report NO 32/2019 about the update to the forecast of consolidated adjusted EBITDA for 2020 to the level of PLN 62.3 million, which was increased to PLN 80 million by the report of 24 June 2020. (CR 19/2020). The achieved result reached the level of PLN 87.2 million, which means exceeding the last forecast by 9.0%.

At the end of 2019, the Company changed the previous information policy with regard to publication of financial forecasts. The Management Board decided to cancel the forecast of the adjusted consolidated EBITDA for subsequent years (2021-2023), and to publish it each time at the end of the preceding year.

The current forecast of the adjusted EBITDA for 2021 amounts to PLN 75.3 million.

2. Increased business efficiency measured by the ROCE index (calculated as EBITDA / assets net of short-term liabilities) – in 2023 ROCE = 15%

The UNIMOT Group is going to systematically improve efficiency of all businesses ultimately reaching the ROCE index at the level of 15%. To do so, it undertakes a number of actions – both on the revenue as well as cost side. At the end of 2019, the ROCE index (calculated as EBITDA / fixed assets net of working capital) amounted to 28.3%, that is more than the assumed level 15% for the year 2023.

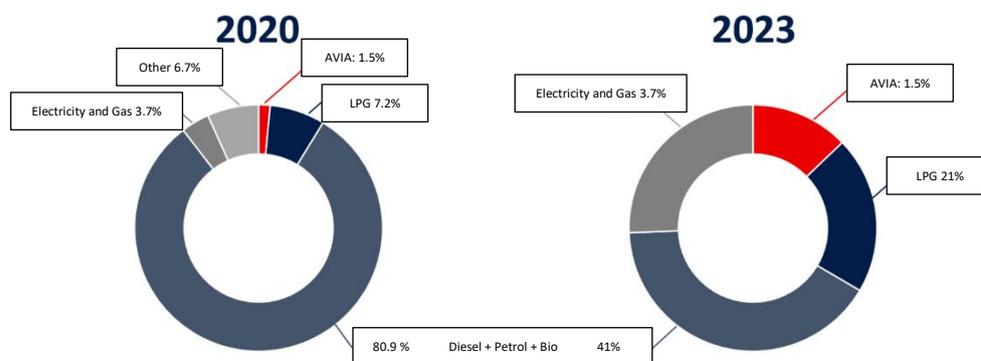
3. Activity diversification – generating in 2023 70% of EBITDA from intensively developing businesses beyond diesel

The UNIMOT Group is developing and enlarging the scale of all conducted businesses. However, the fastest changes are assumed in the areas beyond diesel, which previously constituted the basis of the Issuer's activity. This is carried out primarily through:

- growth of the number of stations in the AVIA chain to 200 in 2023, currently with an assumption to concentrate on most prestigious locations,
- creation of a new source of profits in the form of non-fuel products sold at AVIA stations,
- developing the sales of LPG, mainly through further development of wholesale and intensification of sales in the scope of autogas,
- development of attractive business areas in the scope of electricity and natural gas in response to future market trends (e.g. LNG stations).

In August 2019, the UNIMOT Group decided to enter into a new segment of operation and commence import and sales of bitumen products in Poland – this supplemented the Group’s offer in the area of petroleum, products. Bitumen products are sold on the Polish market under the AVIA Bitumen brand. Since 2019 the Unimot Group has been also developing sales of oils in China and Ukraine, assuming for the oncoming years a growth in sales and entering new markets in Europe and Asia.

In Q2 2020 the Group commenced sales, assembly, and service of photovoltaic panels for business and individual customers under the AVIA Solar brand. Since Q3 2020 the Group has been presenting the results of this business in a separate segment – Photovoltaics. In December 2020, the Group entered the new business area in the scope of RES – photovoltaic farms, and in July 2021 it launched the production line of photovoltaic panels in the facilities of PZL Sędziszów. In the future, the share in the market of Renewable Energy Sources is supposed to constitute a significant added value for the Group and contribute to further diversification of the business.



4. Development of AVIA chain in Poland – 200 petrol stations until the end of 2023

One of the most important elements of the strategy for the years 2018-2023 is a dynamic development of the AVIA chain. The Issuer’s goal is to own 200 of AVIA petrol stations in 2023. To achieve this assumption the Company wants, among others, to increase the attractiveness of franchise offer through: introduction and development of a fleet card, increased elasticity of cooperation terms depending on the station’s potential, creating several flagship stations, and expanding the offer with new products and services. In 2019 the Company focused on the changes in the team in charge of the chain’s development and streamlining the shop concept following the current trend of moving the weight from the fuels themselves to non-fuel products and services.

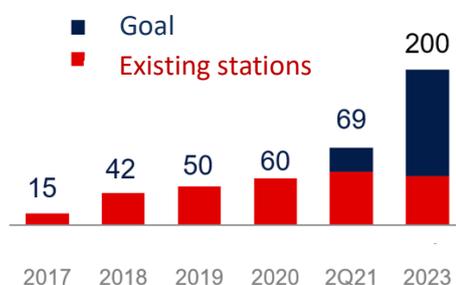
Its output is implementing since 2020 the new, original catering concept Eat&Go. The latest solutions within the concept introduced at the AVIA chain stations are a combination of minimalism, fashionable colours, market trends and ergonomics of a new-style *convenience* shop, a comfortable relaxation zone with regular sockets and USB ports for charging phones, modern lighting, proper planning of communication paths and modernised toilets. The interiors are dominated by light colours – a combination of beiges and greys with wooden elements and eye-catching mustard accents.

At the same time the Company commenced the implementation of its marketing campaign “Big plus for AVIA for...”. The campaign combines all the marketing activities undertaken by the AVIA team. However, above all, the plus presented in the form of the Swiss cross refers to the roots of the brand - references to Switzerland and the style known as Swiss Design can be found in the entire image campaign of AVIA and the creations themselves are prepared based on organised style, asymmetric shapes, distinct lines, minimalistic block sets and typical of Switzerland white and red colours.

In 2021 the Group continues the implementation of the Eat&Go concept, which influences a successive growth of turnover in this segment. Since January until June 2021, the Group recorded an increase in the net turnover in the shops and catering offer by over 120%. In June 2021, the UNIMOT Group also launched a new edition of its image campaign under the slogan “Big plus on your way”.

At the end of H1 2021, the chain of AVIA stations included 69 stations, of which 6 were connected to the chain in Q2 2021. The Group is conducting negotiations and talks in new locations in Poland. Until the end of 2021 the Group is going to have about 100 petrol station in its chain, and it maintains its plan to possess about 200 stations until 2023. Apart from the classical franchise model the Group is also analysing facilities located in Poland with the respect of their potential purchase or lease. At the end of H1 2021 about 30% of the stations were functioning in the CODO model, which means that they were managed directly by the UNIMOT Group.

Number of stations in AVIA chain in Poland



Due to the development of the chain, the Group has been recording successive increases of sales of fuels at the stations and in June 2021, the fourth consecutive month, it achieved record results of the sold volume. The stations of the AVIA chain operating within the UNIMOT Group sold in June 2021 about 15 million litres of fuel, which is almost twice more than in the corresponding period of the past year.

In 2019 the Group also commenced the development of the AVIA stations chain in Ukraine. The Issuer has been introducing the brand as franchise at petrol stations, talks have been also initiated with regard to the possibility of delivering fuels to the AVIA stations and other business partners in the territory of Ukraine. The experience shows that the AVIA brand was positively welcomed by the market and that it produces measurable business benefits for the companies operating petrol stations in this country.

At the end of Q2 2021 the AVIA chain in Ukraine included in total 12 stations. In August 2021 one new station was connected to the chain. Ukraine is still in the period of political and economic transformation, therefore, the Issuer observes this difficult, yet prospective market. Until 2022 the UNIMOT Group will have made a decision regarding a stronger presence in this country.

5. Annual dividend payment in the amount of min. 30% of net profit of UNIMOT S.A.

According to the dividend policy in force, in the case net profit is achieved in the given fiscal year, the Management Board will recommend to the General Meeting of the Company to pay an annual dividend in the amount of min. 30% of the standalone net profit achieved in the given financial year.

Dividend for the year 2017 was paid on 19th June 2018. The Ordinary General Meeting of the Company decided to pay PLN 13.9 million of dividend (PLN 1.70 per share), which constituted 55.1% of standalone net profit.

In 2018 the standalone net result of UNIMOT S.A. was negative.

The dividend from the profit for 2019 was paid on 9 July 2020. The General Meeting of UNIMOT S.A. decided to pay PLN 16.1 million, i.e. PLN 1.97 per share, which constituted 30% of standalone net profit.

The dividend from the profit for 2020 was paid on 25 June 2021. The General Meeting of UNIMOT S.A. decided to pay PLN 16.1 million, i.e. PLN 1.97 per share, which constitutes 50% of standalone net profit.

3.6. SHARES OF UNIMOT S.A. ON WSE

On the Warsaw Stock Exchange in H1 2021 the index of the wide market WIG was up by 15.85%. Similarly behaved the indexes of large companies WIG20 and WIG30 gaining respectively 11.82% and 14.83%. Just like in previous months a larger changes were recorded by the index of smaller companies sWIG80 gaining 27.87%. Much better than the abovementioned indexes behaved WIG-paliwa gaining 28.33%.

Against main indexes and the sectoral index WIG-paliwa the price of the shares of UNIMOT S.A. performed very well gaining 39.49% in H1 2021 r. At that time, the maximum price amounted to PLN 54.50, the minimum price PLN 33.55, and the average price PLN

44.28. In H1 2021 the value of trade amounted to PLN 85.97 million, and an average volume per session was 16 202 of shares. The capitalisation of UNIMOT S.A. at the end of the period amounted to PLN 383.66 million.

The dividend was paid on 25th June 2021 in the amount of PLN 16 149 701.46 (50% of the achieved net standalone profit), i.e. PLN 1.97 per one share.

Stock exchange indexes for the shares of UNIMOT S.A. at the end of H1 2021:

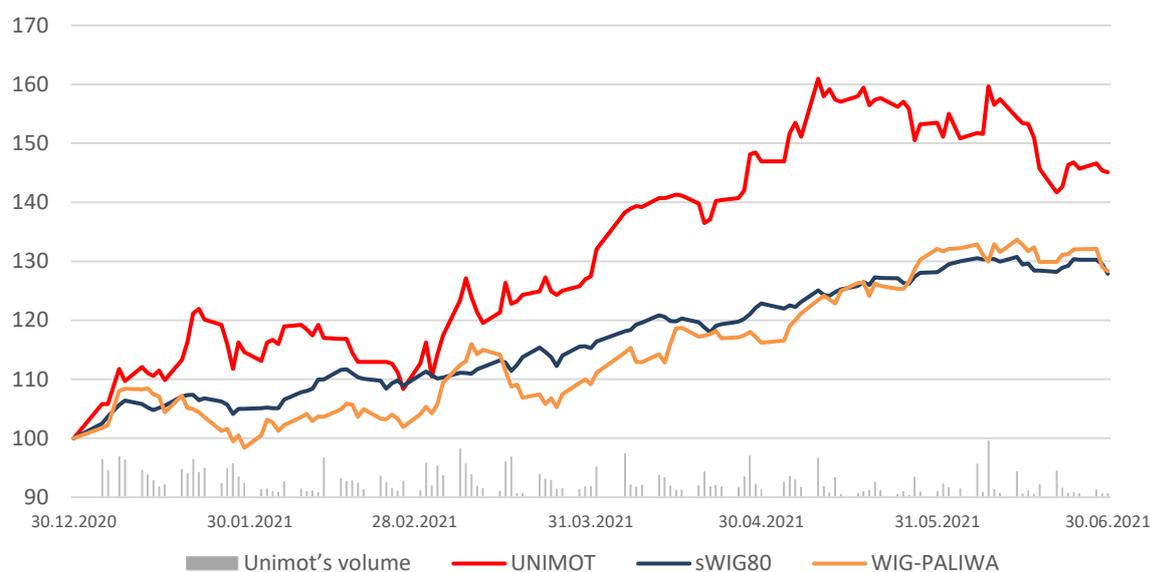
- C/Z: 5,1
- C/WK: 1,3
- dividend rate: 4.2%.

The shares of UNIMOT S.A. are included in the indexes: WIG, WIG-PALIWA, sWIG80, sWIG80TR, WIG-Poland, InvestorMS, CEEplus.

UNIMOT S.A. is regularly priced by the analysts of Brokerage House of Bank Ochrony Środowiska S.A. In 2021 the BH BOŚ issued two recommendations:

Date of issuance	Fundamental recommendation	Recommenders recommendation	Pricing in 12-month horizon	Price on the issuance day
27-04 -2021	Buy	Overweigh	PLN 65.00	PLN 47.65
18-01-2021	Buy	Overweigh	PLN 49.00	PLN 38.00

Price of UNIMOT shares compared to the indexes sWIG80 and WIG-Paliwa



Data source: gpw.pl, bankier.pl, stockwatch.pl

* the disparities in the presented values and the values published on some online portals may be influenced by value of paid dividend.

4 | COMMENTARY ON THE FINANCIAL RESULTS OF THE UNIMOT GROUP



4. BASIC INFORMATION ON THE UNIMOT CAPITAL GROUP

4.1. PARENT ENTITY'S DATA

Unimot Spółka Akcyjna ("Unimot S.A.", "Company", "Parent equity") with its registered office in Zawadzkie, at 2A Świerkłańska, is a Parent equity in the Unimot Capital Group ("Capital Group", "Group"). The Company was entered on 29th March 2011 into the Business Register of the District Court in Opole VIII Commercial Division of the National Court Register, as KRS number: 0000382244. Unimot S.A.'s shares from 7 March 2017 have been listed on the regulated market of the Warsaw Stock Exchange.

The primary activity of the Group is retail and wholesale of gas, liquid fuels, petroleum products, electricity and development and construction of natural gas distribution network.

As of the date of this interim condensed consolidated financial statements, the composition of the management and supervisory bodies of the Parent Equity was as follows:

Composition of the Management Board:

- Adam Sikorski - President of the Management Board
- Robert Brzozowski - Vice-President of the Management Board
- Filip Kuropatwa – Vice-President of the Management Board

In the reporting period the following changes occurred in the composition of the Management Board:

- On 24th March 2021, the Supervisory Board appointed Mr Adam Sikorski to the new term of office in the Management Board entrusting him with the position of the President of the Management Board, Mr Robert Brzozowski entrusting him with the position of the Vice-President of the Management Board for Commercial Affairs, Mr Mikołaj Wierzbicki entrusting him with the position of the Vice-President of the Management Board for Strategy and Development, and Mr Filip Kuropatwa entrusting him with the position of the Vice-President of the Management Board for Financial Affairs.
- on 24th March 2021, Mr Marek Moroz, who occupied the position of the Vice-President for Financial Affairs, was removed from the composition of the Management Board.
- On 23rd June 2021, effective as of 30th June 2021, his resignation from the function of the Management Board's member submitted Mr Mikołaj Wierzbicki..

Composition of the Supervisory Board:

- Andreas Golombek – President of the Supervisory Board
- Bogusław Satława - Vice-President of the Supervisory Board
- Piotr Cieślak - Member of the Board
- Isaac Querub - Member of the Board
- Piotr Prusakiewicz - Member of the Board
- Ryszard Budzik - Member of the Board
- Lidia Banach-Hoheker – Member of the Board

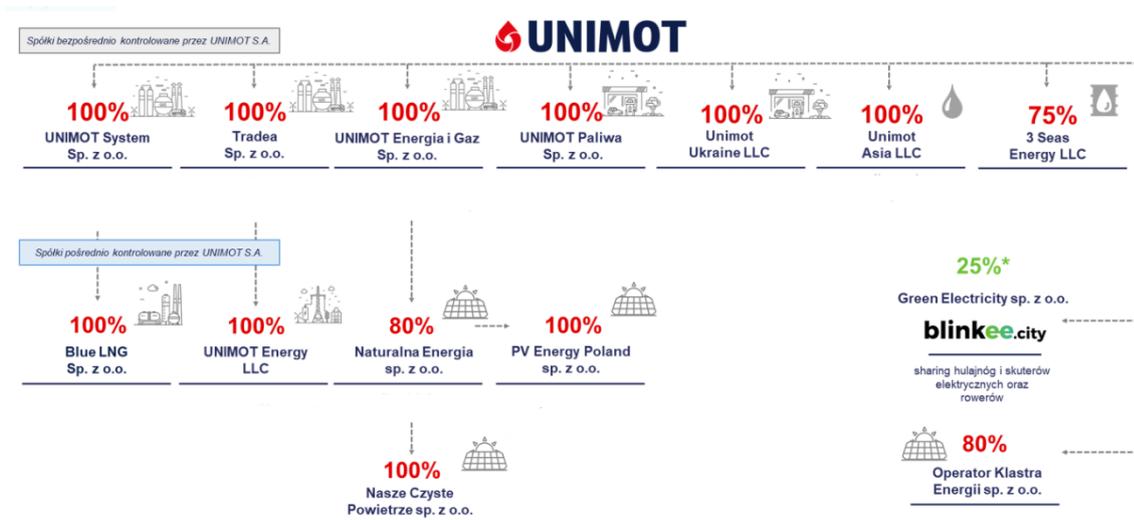
In connection with the expiry of the term of the previous Supervisory Board, on 20th May 2021, the Ordinary General Meeting appointed into the composition of the Supervisory Board of the new term the above-mentioned members of the Board. A new member of the Board replacing Mr Dariusz Formela, who resigned from standing as a candidate to the Supervisory Board of the new term, is Mrs Lidia Banach- Hoheker

4.2. COMPOSITION OF THE UNIMOT CAPITAL GROUP

As of 30th June 2021 the Parent Equity Unimot S.A. held directly and indirectly shares in the following subsidiaries:

Name of subsidiary	The Seat	Scope of entity's basic operations	Owned shares and voting rights	Date of obtaining control
UNIMOT System Sp. z o.o.	Poland	distribution of gas fuels through mains	100,00%	20.01.2014
Blue LNG Sp. z o.o.	Poland	distribution of gas fuels through mains	100,00%	04.07.2014
UNIMOT Paliwa Sp. z o.o.	Poland	liquid fuels distribution	100,00%	16.11.2015
UNIMOT Energia i Gaz Sp. z o.o.	Poland	electricity and liquid fuels distribution	100,00%	30.12.2015

Tradea Sp. z o.o.	Poland	electricity distribution	100,00%	23.05.2016
UNIMOT Ukraine LLC	Ukraine	liquid fuels distribution	100,00%	19.04.2018
UNIMOT Asia LLC	China	liquid fuels distribution	100,00%	04.09.2018
UNIMOT Energy LLC	Ukraine	electricity distribution	100,00%	02.04.2019
3 Seas Energy LLC	USA	petroleum distribution	75,00%	21.05.2020
Naturalna Energia Sp. z o.o.	Poland	electricity production	80,00%	14.12.2020
Nasze Czyste Powietrze Sp. z o.o.	Poland	electricity production	80,00%	14.12.2020
PV Energy Sp. z o.o.	Poland	electricity production	80,00%	14.12.2020
Operator Klastra Energii Sp. z o.o.	Poland	photovoltaics	80,00%	15.02.2021



The following changes occurred in H1 2021 in the organisational structure of the Unimot Capital Group:

1. On 2nd February 2021, the Parent Entity Unimot S.A. increased capital in UNIMOT Ukraine LLC by EUR 100 560. The percentage share of the Parent Equity in UNIMOT Ukraina LLC has not changed and amounts to 100 %.
2. On 15th February, the Parent Equity UNIMOT S.A. purchased 6 000 of shares of the face value PLN 100 each in Operator Klastra Energii Sp. z o.o, acquiring in this way 80% of shares in the Company.
3. On 31st March 2021, the Parent Equity UNIMOT S.A. increased capital in UNIMOT Energia i Gaz Sp. z o.o. acquiring 3 550 of new shares at PLN 1 000 each. As a result the share capital of this company increased by PLN 3.55 million. The percentage share of the Parent Equity in UNIMOT Energia i Gaz Sp. z o.o. has not changed and amounts to 100 %.

The Issuer does not hold any foreign or domestic investments into the securities, intangible and legal assets, and property.

4.3. ISSUER SHAREHOLDER'S STRUCTURE

Shareholders holding directly or indirectly through subsidiaries at least 5% of the total votes at the General Meeting of the Issuer as of 30.06.2021 and the date of submitting the present interim statements:

Shareholder	Number of	Share in capital %	Number of votes	Share in votes %
UNIMOT Express Sp. z o.o.	3 593 625	43,84%	3 593 625	42,04%
Zemadon Limited	1 616 661	19,72%	1 966 661	23,01%
Others	2 987 532	36,44%	2 987 532	34,95%
Total	8 197 818	100,00%	8 547 818	100,00%

4.4. SUMMARY OF ISSUER'S SHARES HELD BY MANAGING AND SUPERVISING PERSONS

Pan Adam Antoni Sikorski – the President of the Management Board of the Issuer, owns indirectly 100% of shares of Zemadon Ltd. in Cyprus through "Family First Foundation" seated in Vaduz in Liechtenstein which he controls and of which the beneficiary is the family of Mr Adam Antoni Sikorski.

Zemadon Ltd. (Company) with its registered office in Nicosia, Cyprus, is a major shareholder of the Issuer, which as of 30.06.2020 and as of the publication date of the interim statements owns 19.72% in the Issuer's share capital and 23.01% in votes at the Issuer's General Meeting.

Zemadon Ltd., with its registered office in Nicosia, Cyprus, is also a shareholder in Unimot Express Sp. z o.o. (the main shareholder of the Issuer) which has 49.75% of share in the share capital and votes as of 30.06.2021 and as of the publication date of the interim statements. The second partner of Unimot Express Sp. z o.o. is Mr. Adam Władysław Sikorski (nephew of Mr. Adam Antoni Sikorski) with 49.75% share and votes at a meeting of partners as of 30.06.2020 and as of the publication date of the interim statements. The remaining minority share which is 0.5% in the share capital and votes in Unimot Express Sp. z o.o., as of 30.06.2021 and as of the publication date of the interim statements, is owned by Mrs Magdalena Sikorska, wife of Adam Antoni Sikorski – the President of the Management Board.

As of 30.06.2021 Unimot Express Sp. z o.o. owned 43.84% in the share capital and 42.04% in votes at the General Meeting of Unimot S.A.

Since 5th December 2016 spouses Adam Antoni Sikorski and Magdalena Sikorska, due to their oral agreement on conducting common policy towards Unimot Express Sp. z o.o. and Unimot S.A., indirectly through Unimot Express Sp. z o.o. and Zemadon Ltd. they controlled a total of 63.56% of the share capital and 65.05% of votes in the General Meeting of Unimot S.A.

The entity related with the Issuer, due to being subject to joint control by Unimot Express Sp. z o.o. is Unimot-Truck sp. z o.o. seated in Warsaw, where Unimot Express Sp. z o.o. has 52.02% of share in the share capital and Ammerviel Ltd., seated in Nicosia, Cyprus, in which Unimot Express Sp. z o.o. has 100% of shares.

The company related with the Issuer is also PZL Sędziszów S.A. with its registered office in Sędziszów Małopolski, in which Mr. Adam Antoni Sikorski owns 48.78% and Unimot Express SP. z o.o. owns 48.78% of share in the share capital.

The unit related with the Issuer, due to being subject to common control by Mr. Adam Antoni Sikorski (indirectly by Zemadon Ltd.) is U.C. Energy Ltd. seated in Cyprus.

Mr Robert Brzozowski – the Vice-President of the Management Board of the Issuer as of 30.06.2021 held 71 760 of the Issuer's shares entitling to 71 760 votes at a General Meeting, whose share in the share capital amounted to 0.88%, and the share of the total number of votes at a General Meeting represented 0.84%. As of the date of submitting the statements, Mr. Robert Brzozowski holds 71 760 shares of the Issuer, entitling to 71 760 votes at the General Meeting, whose share in the share capital amounts to 0.88%, and the share in the total number of votes at the General Meeting represented 0.84%. In the period from the date of submission of the previous interim statements (19.05.2021) Mr. Robert Brzozowski purchased 1 000 shares of the Issuer entitling to 1 000 votes at the General Meeting, whose share in the share capital amounted to 0.01%, and the share in the total number of votes at the General Meeting represents 0.01%.

Pan Filip Kuropatwa - the Vice-President of the Management Board of the Issuer as of 30.06.2021 held 775 of the Issuer's shares entitling to 775 votes at a General Meeting, whose share in the share capital amounted to 0.01%, and the share of the total number of votes at a General Meeting represented 0.01%. As of the date of submitting the statements, Mr Filip Kuropatwa holds 775 shares of the Issuer, entitling to 775 votes at the General Meeting, whose share in the share capital amounts to 0.01%, and the share in the total number of votes at the General Meeting represented 0.01%.

4.5 COURT PROCEEDINGS

Neither the Issuer nor any of its subsidiaries are a party to the proceedings before a Court, a competent authority for the arbitral proceedings or a public authority concerning the liabilities or claims, which would significantly have an effect on the financial results.

Neither the Issuer nor any of its subsidiaries are a party to two or more proceedings before a Court, a competent authority for the arbitral proceedings or a public authority concerning the liabilities or claims, which would significantly have an effect on the financial results.

4.6 SEASONABILITY OF OPERATIONS

The Group's operations are subject to seasonability. With respect to diesel fuel (the dominant product in the Group's sales), seasonality is manifested by higher demand in the summer and lower in the winter.

4.7 DESCRIPTION OF FACTORS AND EVENTS, INCLUDING UNUSUAL ONES, SUBSTANTIALLY INFLUENCING THE CONDENSED FINANCIAL STATEMENTS

The most important factors that influence the financial results in the Group's operating segments (diesel, bio-fuels, LPG, natural gas, electricity, petrol stations and other petroleum products) have been presented in item 3.4 of the present statements.

4.8 DESCRIPTION OF BASIC THREATS AND RISK CONNECTED WITH THE REMAINING MONTHS OF THE FINANCIAL YEAR

In the Group's opinion, one of the most important factors that may affect the Group's operations in the future is the availability of working capital necessary to finance a further increase in turnover, as well as to finance the purchase of mandatory reserves in subsequent periods. The amount of working capital necessary to finance depends on the level of fuel prices in the markets (especially diesel prices). It will also be important to extend working capital loans and to allocate cash resources in the amount enabling repayment of loans from related entities, or in an optimal scenario to extend the repayment deadline for these loans.

Other factors significant for the development of the Capital Group:

- **Interest rate level** – the Group uses external sources of financing (mainly credits and loans in PLN, and also USD and EUR) the cost of which depends on the level of interest rates. In recent years there has been a significant decline in market interest rates which had a positive impact on debt servicing costs. The negative impact of the coronavirus pandemic on the economy in H1 2020 resulted in a decrease of interest rates to the level below 1 %, which influences the drop of interest costs. In the perspective until the end of 2020 the Group foresees these levels will be maintained.
- **Exchange rate level** – the Group sells on the domestic market and exports, while purchases of fuels are mostly carried out on foreign markets and settled in foreign currencies. The main currencies used for export transactions are EUR and USD. In the case of an acquisition the settlement currencies are USD, EUR, and PLN. The effect of the exchange rates on the Group's activity is neutralised by the used hedging instruments.
- **Costs of renting tanks at fuel depots** – in several previous years they were at a stable level, the Group does not also foresee significant changes of these costs in the future. However, further growth of fuel sales volumes will result in a growth of total costs. Rates of taxes and charges and other administrative regulations related to the fuel market – their increase may limit the demand on the side of customers and therefore influence the growth of competition and decrease of Group's revenues or margins.
- **Level of raw material prices** – the business model of the Group mainly relies on the purchase of liquid and gaseous fuels abroad or in Poland, its distribution and subsequent sale. The lack of price stability of liquid and gaseous fuels in Poland and abroad has a significant impact on the margins achieved and consequently on the results obtained by the Group. Additionally, a sharp increase in prices of energy carriers may lead to decrease in consumption, which may translate into deterioration of the financial standing of the Group.
- **Land premium level** (difference between local market price and the price in the port fuel is delivered to the country) for diesel – the dominant assortment in the Group's sales structure. In practice, the amount of land premium results from the level of trade margin achieved by domestic petrochemical concerns in the segment of production and trade. The amount of land premium determines the area of possible to achieve by the Issuer trade margin net of logistics costs (costs of transport, transshipment, quality control), costs of fuel bases capacity hiring, receivables insurance costs (following the adopted by the Group trade security policy) and also cost of fulfilling the NIT obligation.

- **Costs of achieving National Indicative Target and National Reductive Coefficient** - The Group's business is affected by the necessity to achieve a minimum annual share of biocomponents and other renewable fuels in the total volume of liquid fuels and liquid biofuels sold or disposed of, or used in any other form for own use, in accordance with the coefficients – the National Indicative Target and the National Reductive Coefficient. Revision of the legislation of 22 July 2016, introduced an obligation to realise the National Indicative Target to at least 50% (calculated according to the calorific value) using the biocomponents contained in liquid fuels to the act on Biocomponents and Liquid Biofuels. This causes the need for use of logistics or storage infrastructure in order to carry out the required blending (physical composition of fuels with biocomponents). The required under the new law activities are performed as services by operators of fuel depots utilised by the Issuer. The costs of NIT achievement that comprise the level of the National Indicative Target, the level of the National Reductive Coefficient, costs of fuel blending, have an impact on the achieved trade margin, which directly influences the Group's results.
- **Valuation and maintenance of compulsory reserve** – the Group's financial results are also influenced by the cost of maintaining and valuating the compulsory reserve of liquid fuels. In accordance with the Law on Obligatory Stocks (the Law of 16 February 2007 on stocks of petroleum, petroleum products and natural gas and the principles of proceedings in the situations of state's fuel security threat and disturbances on oil market, i.e. (Journal of Laws. 2014 pos. 1695, with future amendments) the Company is obliged to maintain compulsory reserves of fuels. The company fulfils this obligation primarily in the form of physical maintenance of fuel reserves (a small part is fulfilled in the form of charges (tickets) for external companies – fulfilling this obligation on behalf of the Issuer. The company acquired and has been renewing periodically a loan indispensable to purchase diesel oil, stored for independent maintenance of compulsory reserve, and also cooperates with fuel depots operators, which enable the Issuer to use storage capacity for this reason. Concluding the aforementioned agreements and independent maintenance of compulsory reserve combined with concluding transactions hedging diesel market price, significantly decrease the cost of maintaining compulsory reserves, compared to charges (tickets) for external companies. However, the valuation of the maintained reserve is affected by the spread between the spot price (according to which the Group is obliged to value stock levels) and the and forwards price (according to which the Group is obliged to value hedging financial transactions). On the day of transaction maturity the spot and forwards prices and the impact of valuations will be neutral. In connection with the abovementioned and the market situation – the book results achieved by the Group consider the impact of reserve valuation following the change in the difference between the spot and future price. In the future, on the assumption that the compulsory reserve is physically maintained, one should expect further corrections of the book result for this reason (in the long term the moment the hedging futures are mature, the differences in reserve and futures valuation will be offset).
- **Plans of purchasing the shares of LOTOS S.A. Group by PKN ORLEN S.A.** – on 26th August 2019, an agreement was signed between PKN ORLEN S.A. and the State Treasury and LOTOS S.A. Group regarding conducting the transaction of acquiring the shares of LOTOS S.A. Group by PKN ORLEN S.A. from the State Treasury. On July 14, 2020, PKN Orlen S.A. received a positive, conditional decision of the European Commission regarding consent to take control of Lotos S.A. Group. The decision of the European Commission is subject to fulfilment by PKN Orlen S.A. a series of remedial measures to prevent the occurrence of negative effects on the preservation of competition, primarily on the Polish market. PKN ORLEN obtained from the European Commission prolongation of the term until 15th November 2021 to present the solutions that fulfil corrective measures. The Unimot Group is watching attentively and analysing the chances and implications for the UNIMOT Group related to the announced Transaction.

4.9 CORPORATE SOCIAL RESPONSIBILITY

In all the areas of its operation the Group complies with the principles of professionalism and business honesty – simultaneously taking care of the quality and safety of products that it trades. We also scrupulously respect the relationships with customers, suppliers, employees, local community, and investors, resting them on respect and mutual trust.

The UNIMOT Group also endeavours to respect the natural environment and the surrounding in which it operates. As a fuel company it strives to minimise the negative impact on the natural environment, among others, through a diligent implementation of the National Indicative Target and development of alternative means of transport powered with electricity.

The Group, being simultaneously also an electricity seller strives to ensure that it comes to the largest extent from renewable energy sources. The total of electricity sold by the company UNIMOT Energia i Gaz is "green" energy, which comes from the Polish Power Exchange and the OTC market.

Within corporate social responsibility the chain of AVIA stations in the new catering concept Eat&Go offers coffee with the Fairtrade certificate. The Fairtrade certification system strives to improve the situation of individual farmers in the countries of the global South who, among others, grow coffee. Farmers who belong to Fairtrade cooperatives receive at least the minimal price of purchasing crops, which protects them against rapid drops of prices on the global market. For each sold pound of the coffee they receive a

Fairtrade premium for development projects. Besides economic issues Fairtrade stresses proper social conditions – equal rights of women and elimination of forced labour and child labour.

For several years, the Company has been supporting education of talented young Poles at best American and European universities (such as: Harvard, Stanford, Yale, Oxford, or Cambridge) collaborating with the IVY Poland foundation. This foundation promotes education and runs a programme of tailor-made educational consultancy. It selects candidates and the UNIMOT Group grants them interest-free loans to cover the cost of studying abroad. In total, the Group has granted the loans for more than 10 participants for more than PLN 200 thousand.

The UNIMOT Group also undertakes a series of actions that are aimed to develop positive and responsible relationships with the social groups that surround us.

The Group has been involved in the local community through promotion of sports activities. Within the undertaken actions it, among others, sponsors the cycling club Kolarz-Jura Częstochowa, which every year organises in May a cycling race for the youth and adults for the President of Częstochowa Cup. A several-year sponsoring also covers the Association Speedway Fan Club Częstochowa. The association runs a club - Lwy AVIA (AVIA's Lions) Częstochowa, which gathers young people who practise *speedrower*. The UNIMOT's support helped the club win the Club European Championship and the Team Cup of Poland, and enjoy multiple sporting successes, both in individual and team competitions. At the end of 2019, the UNIMOT Group commenced the cooperation with Zawadzkie municipality, where the registered office of UNIMOT S.A. is located. Within the cooperation, in 2020, UNIMOT donated for the municipality PLN 100 thousand, which in 2021 will be used to support youth sports clubs, among others, Karate Club Nidan and Autonomous Section of Handball. This year the Group donated another PLN 100 thousand to be destined for the municipal playground in Zawadzkie.

The UNIMOT group is very socially involved at the time of COVID-19 pandemic. At the very beginning of the pandemic it supported the Polish Ministry of Health and destined over PLN 1.5 million for the purchase of quick test for the presence of coronavirus SARS-CoV-2, which were supplied to the Central Base of Sanitary and Epidemiological Reserves in Poręby near Zduńska Wola. Other actions followed and UNIMOT founded for the senior citizens from the district of Strzelce Opolskie and Zawadzkie Municipality 10 000 of reusable protective masks. Also, over 750 items of hand disinfectants were provided to various governmental institutions in the Opolskie Voivodeship. This support reached, among others, the branch of the National Health Fund in Opole and County Office in Strzelce Opolskie.

4.10 TRANSACTIONS WITH RELATED ENTITIES

Transactions concluded by the Issuer and its subsidiaries with the related entities were conducted on market terms.

5 | INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS



5 INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Interim condensed consolidated statements of financial condition

<i>in PLN thousand</i>	<i>Note</i>	30.06.2021 (unexamined)	31.12.2020
Fixed assets			
Tangible fixed assets	7.6	42 895	35 834
Right to use assets	7.7	63 326	54 278
Intangible assets		21 559	21 714
Other financial assets	7.8	260	260
Other long-term receivables	7.10	15 693	9 899
Derivative financial instruments	7.8	-	13 247
Client contracts assets		7 125	5 233
Deferred income tax assets		15 600	8 267
Total fixed assets		166 458	148 732
Current assets			
Inventory	7.9	358 107	166 695
Client contracts assets		1 692	1 322
Trade and other receivables	7.11	446 301	332 671
Other financial assets	7.8	45 105	194
Derivative financial instruments	7.13	7 353	14 885
Financial resources and their equivalents		104 065	116 063
Other current assets		15 139	9 773
Total current assets		977 762	641 603
TOTAL ASSETS		1 144 220	790 335

President of the Management Board

*Vice-President of the
Management Board*

*Vice-President of the
Management Board*

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Robert Brzozowski

Filip Kuropatwa

Person preparing the statements

Małgorzata Walnik

<i>in PLN thousand</i>	<i>Note</i>	30.06.2021 (unexamined)	31.12.2020
Equity			
Share capital		8 198	8 198
Other capitals		234 946	218 816
Exchange rate differences from foreign units conversion		1	16
Previous years' results and current year result		53 620	38 950
Equity of Parent Entity's shareholders		296 765	265 980
Non-controlling interests		(133)	(99)
Equity in total		296 632	265 881
Long-term liabilities			
Liabilities due to credits, loans and other debt instruments	7.12	57 557	48 996
Employee benefits liabilities		256	256
Derivative financial instruments	7.13	7 936	3 438
Deferred income tax reserve		25	-
Total long-term liabilities		65 774	52 690
Short-term liabilities			
Overdrafts	7.12	260 708	172 440
Liabilities due to credits, loans and other debt instruments	7.12	9 533	9 401
Derivative financial instruments	7.13	36 921	17 700
Employee benefits liabilities		539	539
Income tax liabilities		8 881	2 621
Client contracts liabilities		12 358	4 130
Trade and other liabilities		452 874	264 933
Total short-term liabilities		781 814	471 764
Total liabilities		847 588	524 454
TOTAL LIABILITIES		1 144 220	790 335

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Interim condensed consolidated statements of total revenues

<i>in PLN thousand</i>	<i>Note</i>	01.01.2021 - 30.06.2021 unexamined	01.04.2021 - 30.06.2021 unexamined	01.01.2020 - 30.06.2020 unexamined	01.04.2020 - 30.06.2020 unexamined
Revenues on sales	7.1	3 264 982	1 685 840	2 227 564	1 045 532
Profits (losses) due to financial instruments pertaining to fuel trade*		38 525	45 343	(41 251)	(59 737)
Cost of sold goods, products, and materials	7.3	(3 129 784)	(1 648 194)	(2 077 094)	(907 641)
Gross profit/(loss) on sales		173 723	82 989	109 219	78 154
Other operating revenues		766	417	1 447	661
Sales costs	7.2	(94 754)	(48 331)	(75 890)	(38 257)
Overheads	7.2	(16 347)	(11 337)	(15 806)	(10 849)
Other net profits/losses		284	184	146	39
Other operating costs	7.4	(652)	(277)	(6 092)	(5 342)
Profit/loss on operating activity		63 020	23 645	13 024	24 406
Financial revenues		229	98	357	62
Financial costs		(3 093)	(1 617)	(3 101)	(1 383)
Net financial revenues/(costs)		(2 864)	(1 519)	(2 744)	(1 321)
Share of related entities in net result		-	-	-	-
Profit/(loss) before taxation		60 156	22 126	10 280	23 085
Income tax	7.5	(13 357)	(5 349)	(2 335)	(4 524)
Net profit/(loss) for the reporting period		46 799	16 777	7 945	18 561
in this attributable to:					
Parent Entity's owners		46 949	16 861	7 945	18 561
Non-controlling interests		(150)	(84)	-	-
Net profit/(loss) for the reporting period		46 799	16 777	7 945	18 561
Other total revenues for the reporting period		-	-	-	-
Total revenues for the reporting period		46 799	16 777	7 945	18 561
in this attributable to:					
Parent Entity's owners		46 949	16 861	7 945	18 561
Non-controlling interests		(150)	(84)	-	-
Total revenues for the reporting period		46 799	16 777	7 945	18 561
Profit/(loss) per one share attributable to Parent Entity's owners (in PLN)		5,73	2,06	0,97	2,26
Diluted profit (loss) per one share attributable to Parent Entity's owners (in PLN)		5,73	2,06	0,97	2,26

*reclassification of profits on trading activity pertaining to electricity from financial revenues in the amount of PL 9 351 for the period from 1.01. – 30.06.2020 r.

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Interim condensed consolidated statements of total revenues should be analysed jointly with explanatory information which constitute an integral part of the interim condensed consolidated financial statements

Condensed consolidated statements of cash flows

<i>in PLN thousand</i>	<i>Note</i>	01.01.2021 - 30.06.2021 unexamined	01.04.2021 - 30.06.2021 unexamined	01.01.2020 - 30.06.2020 unexamined	01.04.2020 - 30.06.2020 unexamined
Operating cash flows					
Profit/(loss) before taxation		60 156	22 126	10 280	23 085
Adjustments					
Tangible fixed asset amortisation		6 185	3 209	3 380	1 927
Intangible assets impairment		479	246	133	68
Loss (profit) due to exchange rate differences		1 903	(5 811)	5 184	(6 694)
(Profit)/loss on sales of tangible fixed assets		(284)	(184)	(146)	(39)
Paid interests and transactional costs (concerning credits and loans) and dividends, net		3 026	1 650	2 566	1 116
Receivables status change		(131 996)	44 499	(16 859)	(53 972)
Inventory status change		(191 412)	(118 334)	39 064	(78 704)
Client contracts assets status change		(2 262)	10	(120)	270
Client contracts liabilities status change		8 228	10 878	3 350	(840)
Trade and other short-term liabilities status change		194 673	40 957	76 858	55 990
Status change of assets/(liabilities) due to hedging instruments		(514)	(26 221)	(18 386)	17 293
Provisions status change		25	25	(2 078)	-
Creating/reversing impairment loss		-	-	4 000	3 400
Income tax (paid)/returned	7.5	(13 357)	(5 349)	(2 335)	(4 524)
Operating cash flows		(65 150)	(32 299)	104 891	(41 624)
Investment activity cash flows					
Revenues on tangible fixed assets sale		540	307	507	121
Received interests		85	1	433	66
Revenues on loans		7 812	3 674	8 589	12
Tangible fixed assets purchase		(8 305)	(6 870)	(955)	(594)
Intangible assets purchase		(324)	(142)	(208)	(115)
Loans granted		(7 762)	-	(9 065)	-
Net investment activity cash flows		(7 954)	(3 030)	(699)	(510)
Net financial activity cash flows					
Contracting credits, loans, and other debt instruments		6 835	6 827	81	36
Repayment of credits, loans, and other debt instruments		(7 655)	(7 216)	(1 158)	(425)
Paid dividends		(16 149)	(16 149)	(16 149)	(16 149)
Payment of liabilities due to financial lease contracts		(4 703)	(2 519)	(2 323)	(1 403)
Interests and transactional costs (concerning credits and loans) paid		(3 572)	(1 649)	(3 495)	(1 181)
Net financial activity cash flows		(25 244)	(20 706)	(23 044)	(19 122)
Financial resources and their equivalents status change					
Influence of exchange rate changes concerning financial resources and their equivalents		(1 918)	5 745	(5 082)	6 830
Financial resources and their equivalents status change		(100 266)	(50 290)	76 066	(54 426)
Financial resources and their equivalents net of overdrafts as of 1st January		(56 377)	(106 353)	(166 514)	(36 022)
Financial resources and their equivalents net of overdrafts as of 30th June		(156 643)	(156 643)	(90 448)	(90 448)

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Interim condensed consolidated statements of changes in equity

Equity of Parent Entity's owners

<i>in PLN thousand</i>	Share capital	Other capitals (including own shares)	Exchange rate differences from foreign units conversion	Previous years' results	Current year result	Total	Non-controlling interests	Total equity
Equity as of 1st January 2020	8 198	181 140	(127)	(2 682)	60 407	246 936	-	246 936
Total profits for the financial year	-	-	-	-	7 945	7 945	-	7 945
- Net profit/(loss) for the period	-	-	-	-	7 945	7 945	-	7 945
Additional payments from and payments to the owners	-	-	-	-	(16 149)	(16 149)	-	(16 149)
Dividend	-	-	-	-	(16 149)	(16 149)	-	(16 149)
Obtaining control of subsidiaries	-	-	-	(104)	-	(104)	104	-
Components of other total revenues	-	-	98	-	-	98	-	98
Profit transfer	-	37 676	-	6 582	(44 258)	-	-	-
Equity as of 30th June 2020	8 198	218 816	(29)	3 796	7 945	238 726	104	238 830

(unexamined)

<i>in PLN thousand</i>	Share capital	Other capitals (including own shares)	Exchange rate differences from foreign units conversion	Previous years' results	Current year result	Total	Non-controlling interests	Total equity
Equity as of 1st January 2020	8 198	181 140	(127)	(2 682)	60 407	246 936	-	246 936
Total profits for the financial year	-	-	-	-	35 156	35 156	(421)	34 735
- Net profit/(loss) for the period	-	-	-	-	35 156	35 156	(421)	34 735
Transactions with Parent Entity's owners recognised directly in equity								
Additional payments from and payments to the owners	-	-	-	-	(16 149)	(16 149)	-	(16 149)
Dividend	-	-	-	-	(16 149)	(16 149)	-	(16 149)
Obtaining control of subsidiaries	-	-	-	(106)	-	(106)	322	216
Components of other total revenues	-	-	143	-	-	143	-	143
Profit transfer	-	37 676	-	6 582	(44 258)	-	-	-
Equity as of 31st December 2020	8 198	218 816	16	3 794	35 156	265 980	(99)	265 881

(approved data)

<i>in PLN thousand</i>	Share capital	Other capitals (including own shares)	Exchange rate differences from foreign units conversion	Previous years' results	Current year result	Total	Non-controlling interests	Total equity
Equity as of 1st January 2021	8 198	218 816	16	3 794	35 156	265 980	(99)	265 881
Total profits for the financial year	-	-	-	-	46 949	46 949	(150)	46 799
- Net profit/(loss) for the period	-	-	-	-	46 949	46 949	(150)	46 799
Transactions with Parent Entity's owners recognised directly in equity								
Additional payments from and payments to the owners	-	-	-	-	(16 149)	(16 149)	-	(16 149)
Dividend	-	-	-	-	(16 149)	(16 149)	-	(16 149)
Obtaining control of subsidiaries	-	-	-	-	-	-	116	116
Components of other total revenues	-	-	(15)	-	-	(15)	-	(15)
Profit transfer	-	16 130	-	2 877	(19 007)	-	-	-

Equity as of 30th June 2021	8 198	234 946	1	6 671	46 949	296 765	(133)	296 632
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(unexamined)

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6

EXPLANATORY INFORMATION
TO THE INTERIM CONDENSED
CONSOLIDATED FINANCIAL
STATEMENTS



6 EXPLANATORY INFORMATION TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

6.1 INFORMATION ON PRINCIPLES ADOPTED WHILE PREPARING THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

a) Statement of conformity

The present interim condensed consolidated financial statements ("consolidated financial statements") has been prepared in accordance with the International Accounting Standard 34 "Interim financial reporting" and pursuant to the Regulation of the Minister of Finance of 29th March 2019 on current and periodic information provided by issuers of securities and conditions for recognition as equivalent of information whose disclosure is required under the laws of a non-member state (consolidated text: Journal of Laws of 2018 pos. 757 of 20th April 2018) ("Regulation") and presents financial situation of the Unimot Capital Group ("Group", "Unimot Group") as of 30 June 2021 and 31 December 2020, the results of its operation and cash flows for the period of 6 and 3 months ended on 30 June 2021 and 30 June 2020.

b) Principle of operation continuity

Interim condensed consolidated financial statements as of the day and period ended on 30 June 2021 has been prepared assuming that the Unimot Group will continue its economic activity in the foreseeable future. As of the day of preparing the present condensed interim consolidated financial statements the circumstances that may indicate threats to continue the operations by the Unimot Group have not been observed. Time of operation of the Parent Equity and the remaining entities included in the Unimot Group is indefinite.

c) Significant accounting principles

The present interim consolidated financial statements were drawn up according to the accounting principles in the scope unchanged with relation to the principles that were applied while preparing the consolidated financial statements for 2019.

d) Significant estimates and judgements

Preparation of the financial statements in conformity with International Financial Reporting Standards requires the Management Board of the Parent Entity to make judgments, estimates and assumptions that affect the accepted accounting principles and the reported amounts of assets, liabilities, income, and expenses. The estimates and underlying assumptions are based on historical experience and other factors that are considered reasonable under given circumstances, and their results provide the basis for professional judgment as to the book value of assets and liabilities not derived directly from other sources. The actual value may differ from the estimated value.

Significant estimates and accounting principles as well as estimated uncertainties applied by the Management Board of the Parent Entity while drawing up the present interim condensed consolidated financial statements are identical as the ones applied while drawing up the annual consolidated financial statements for 2020.

New or amended norms and interpretations, which are applicable for the first time in 2021, do not significantly impact the interim condensed consolidated financial statements of the Group.

6.1.1 PRESENTATION CHANGE OF COMPARABLE DATA AS OF 30TH JUNE 2020

The Group has introduced presentation changes to comparable data as of 30th June 2020.

1. Condensed consolidated statements of total revenues

- changed presentation of profits due to trading activity that pertains to electricity from financial revenues to revenues on sales in the amount of PLN 9 351 thousand.

- changed presentation of investment impairment write-offs from financial costs to operating costs in the amount of PLN 600 thousand in Q1 2020.

6.2 REPORTING SEGMENTS

Operating segments identification has not changed and is compliant with the principles described in the consolidated financial statements as of the day and financial year ending on 31st December 2020

Comparable data for H1 2020 was adjusted to the layout adopted for H1 2021.

<i>in PLN thousand</i>								
for the period 01.01.2021 - 30.06.2021	Liquid fuels trade	Gaseous fuels trade	Electricity	Photovoltaics	Other. activity	Unallocated	Reductions of transactions in the Group	Consolidated total
Revenues from external customers	2 939 939	111 546	86 338	7 362	120 142	533	-	3 265 860
Profit/(loss) on trading activity related to electricity	-	-	(878)	-	-	-	-	(878)
Profits (losses) due to financial instruments pertaining to fuel trade	38 525	-	-	-	-	-	-	38 525
Revenues from customers from the Group*	45 214	7 672	18 598	10	4 116	-	(75 610)	-
Total revenues	3 023 678	119 218	104 058	7 372	124 258	533	(75 610)	3 303 507
Cost of goods, products, and materials, sold to external customers	(2 833 813)	(102 047)	(77 946)	(7 216)	(108 762)	-	-	(3 129 784)
Cost of goods, products, and materials, to customers from the Group*	(45 109)	(7 095)	(18 015)	-	(4 108)	-	74 327	-
Cost of goods, products, and materials, in total	(2 878 922)	(109 142)	(95 961)	(7 216)	(112 870)	-	74 327	(3 129 784)
Segment results	144 756	10 076	8 097	156	11 388	533	(1 283)	173 723
Other operating revenues	290	151	179	-	10	139	(3)	766
Sale and overheads costs	(70 362)	(7 742)	(5 785)	(6 377)	(13 705)	(8 014)	884	(111 101)

Other net profits/losses	62	-	201	-	-	-	21	284
Other operating costs	(166)	(81)	(167)	-	(34)	(818)	614	(652)
Operating activity result	74 580	2 404	2 525	(6 221)	(2 341)	(8 160)	233	63 020
Financial revenues	219	8	185	189	20	3 549	(3 941)	229
Financial costs	(2 801)	(210)	(37)	-	(35)	(184)	174	(3 093)
Income tax	-	-	-	-	-	-	-	(13 357)
Profit/(loss) for the period	71 998	2 202	2 673	(6 032)	(2 356)	(4 795)	(3 534)	46 799
Amortisation	(2 398)	(748)	(117)	(624)	(1 837)	(940)	-	(6 664)
Interests	(2 488)	(202)	148	189	(15)	3 365	(3 767)	(2 770)
EBITDA*	77 201	3 966	1 700	(5 918)	(44)	(7 314)	233	69 591

<i>in PLN thousand</i> for the period 01.04.2021 - 30.06.2021	Liquid fuels trade	Gaseous fuels trade	Electricity	Photovoltaics	Other activity	Unallocated	Reductions of transactions in the Group	Consolidated total
Revenues from external customers	1 530 361	19 156	57 964	4 128	76 287	264	-	1 688 160
Profit/(loss) on trading activity related to electricity	-	-	(2 320)	-	-	-	-	(2 320)
Profits (losses) due to financial instruments pertaining to fuel trade	45 343	-	-	-	-	-	-	45 343
Revenues from customers from the Group*	33 119	3 568	8 547	-	3 721	-	(48 955)	-
Total revenues	1 608 823	22 724	64 191	4 128	80 008	264	(48 955)	1 731 183
Cost of goods, products, and materials, sold to external customers	(1 505 018)	(17 920)	(51 300)	(4 244)	(69 712)	-	-	(1 648 194)
Cost of goods, products, and materials, to	(33 020)	(3 205)	(8 538)	-	(3 713)	-	48 476	-

customers from the Group*									
Cost of goods, products, and materials, in total	(1 538 038)	(21 125)	(59 838)	(4 244)	(73 425)	-	48 476	(1 648 194)	
Segment results	70 785	1 599	4 353	(116)	6 583	264	(479)	82 989	
Other operating revenues	122	21	114	-	6	139	15	417	
Sale and overheads costs	(34 869)	(4 210)	(3 764)	(4 069)	(7 401)	(5 689)	334	(59 668)	
Other net profits/losses	30	-	164	-	-	-	(10)	184	
Other operating costs	(19)	(19)	(102)	-	(24)	(709)	596	(277)	
Operating activity result	36 049	(2 609)	765	(4 185)	(836)	(5 995)	456	23 645	
Financial revenues	219	8	(62)	133	11	3 544	(3 755)	98	
Financial costs	(1 462)	(138)	(9)	-	(15)	(2)	9	(1 617)	
Income tax	-	-	-	-	-	-	-	(5 349)	
Profit/(loss) for the period	34 806	(2 739)	694	(4 052)	(840)	(2 453)	(3 290)	16 777	
Amortisation	(1 221)	(393)	(57)	(325)	(1 010)	(449)	-	(3 455)	
Interests	(2 103)	(473)	(250)	435	33	289	(31)	(2 535)	
EBITDA*	37 518	(1 420)	293	(4 162)	452	(5 675)	-	27 006	

<i>in PLN thousand</i>							
for the period 01.01.2020 - 30.06.2020	Liquid fuels trade	Gaseous fuels trade	Electricity	Other activity	Unallocated	Reductions of transactions in the Group	Consolidated total
Revenues from external customers	2 051 145	30 485	52 397	81 714	2 472	-	2 218 213
Profit/(loss) on trading activity related to electricity	-	-	9 351	-	-	-	9 351
Profits (losses) due to financial instruments pertaining to fuel trade	(41 251)	-	-	-	-	-	(41 251)
Revenues from customers from the Group*	48	6 235	20 483	400	-	(27 166)	-
Total revenues	2 009 942	36 720	82 231	82 114	2 472	(27 166)	2 186 313
Cost of goods, products and materials sold to external customers	(1 926 757)	(23 678)	(50 801)	(75 858)	-	-	(2 077 094)
Cost of goods, products, and materials to customers from the Group*	(40)	(6 131)	(18 356)	(374)	-	24 901	-
Total cost of sold goods, products, and materials	(1 926 797)	(29 809)	(69 157)	(76 232)	-	24 901	(2 077 094)
Segment results	83 145	6 911	13 074	5 882	2 472	(2 265)	109 219
Other operating revenues	1 282	17	67	14	66	1	1 447
Sale and overheads costs	(61 598)	(4 188)	(9 580)	(6 920)	(11 019)	1 609	(91 696)
Other net profits/losses	146	-	-	-	-	-	146
Other operating costs	(75)	(19)	(2)	(14)	(5 974)	(8)	(6 092)
Operating activity result	22 900	2 721	3 559	(1 038)	(14 455)	(663)	13 024
Financial revenues	229	3	110	25	57	(67)	357
Financial costs	(2 664)	(269)	(212)	(4)	(56)	104	(3 101)
Income tax	-	-	-	-	-	(161)	(2 335)
Profit/(loss) for the period	20 465	2 455	3 457	(1 017)	(14 454)	(787)	7 945
Amortisation	(1 114)	(756)	(164)	(533)	(897)	(49)	(3 513)
Interests	(2 103)	(473)	(250)	33	289	(31)	(2 535)
EBITDA*	23 682	3 684	3 871	(517)	(13 846)	(546)	16 329

<i>in PLN thousand</i>							
for the period 01.04.2020 - 30.06.2020	Liquid fuels trade	Gaseous fuels trade	Electricity	Other activity	Unallocated	Reductions of transactions in the Group	Consolidated total
Revenues from external customers	941 310	8 419	25 356	64 946	1 287	-	1 041 318
Profit/(loss) on trading activity related to electricity	-	-	4 214	-	-	-	4 214
Profits (losses) due to financial instruments pertaining to fuel trade	(59 737)	-	-	-	-	-	(59 737)
Revenues from customers from the Group*	8	3 716	9 378	399	-	(13 501)	-
Total revenues	881 581	12 135	38 948	65 345	1 287	(13 501)	985 795
Cost of goods, products and materials sold to external customers	(814 091)	(6 653)	(25 131)	(61 767)	-	-	(907 641)
Cost of goods, products, and materials to customers from the Group*	-	(3 646)	(8 336)	(374)	-	12 356	-
Total cost of sold goods, products, and materials	(814 091)	(10 299)	(33 467)	(62 141)	-	12 356	(907 641)
Segment results	67 490	1 836	5 481	3 204	1 287	(1 145)	78 154
Other operating revenues	522	12	45	14	66	2	661
Sale and overheads costs	(31 667)	(1 930)	(4 777)	(3 220)	(7 983)	471	(49 106)
Other net profits/losses	39	-	-	-	-	-	39
Other operating costs	6	(7)	-	(6)	(5 336)	1	(5 342)
Operating activity result	36 390	(89)	749	(8)	(11 966)	(671)	24 406
Financial revenues	1	1	81	10	36	(67)	62
Financial costs	(1 048)	(126)	(200)	1	(653)	643	(1 383)
Income tax	-	-	-	-	-	-	(4 524)
Profit/(loss) for the period	35 343	(214)	630	3	(12 583)	(95)	18 561
Amortisation	(770)	(374)	(85)	(288)	(452)	(26)	(1 995)
Interests	(617)	39	(258)	106	(349)	(31)	(1 111)
EBITDA*	36 729	121	973	185	(11 782)	(38)	26 191

*Items: „Revenues from the customers from the Group” and „Cost of sold goods, products and materials to customers from the Group” concern conducted intragroup transactions within particular segments

Main non-cash items as of 30th June 2021							
Amortisation	(2 398)	(748)	(117)	(624)	(1 837)	(940)	(6 664)
Inventories valuation to fair value	52 895	-	-	-	-	-	52 895
Balance sheet valuation of derivatives to fair value	(40 875)	-	-	-	-	-	(40 875)
Balance sheet valuation of credits	756	-	-	-	-	-	756
Balance sheet valuation of settlements	(59)	-	-	-	-	-	(59)
Main non-cash items in total	10 319	(748)	(117)	(624)	(1 837)	(940)	6 053

Main non-cash items as of 30th June 2020							
Amortisation	(3 464)	(1 525)	(336)	(171)	(1 693)	(1 836)	(9 025)
Inventories valuation to fair value	(30 340)	-	-	-	-	-	(30 340)
Balance sheet valuation of derivatives to fair value	2 939	-	-	-	-	-	2 939
Balance sheet valuation of credits	(3 284)	-	-	-	-	-	(3 284)
Balance sheet valuation of settlements	714	-	-	-	-	-	714
Main non-cash items in total	(33 435)	(1 525)	(336)	(171)	(1 693)	(1 836)	(38 996)

Revenues on sales - geographical breakdown according to location of final customers

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Poland	2 873 806	1 685 287
Czech Republic	142 373	179 011
Switzerland	3 766	1 254
Slovakia	7 399	1 545
Ukraine	3 419	2 189
Hungary	29 319	11 673
Serbia	-	1 570
Great Britain	-	132 283
Austria	14 461	14 047
Estonia	-	13 601
Belgium	-	10 298
Germany	50 004	91 568
Taiwan	317	406
The Netherlands	123 301	-
China	4 108	383
Cyprus	15	61
Bulgaria	46 665	38 322
Lithuania	4 554	2 815
TOTAL	3 303 507	2 186 313

Main customers

In the period of 6 months of 2021 and 6 months of 2020 none of the Group's customers exceeded 10% of revenues.

7

ADDITIONAL EXPLANATORY NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

7 ADDITIONAL EXPLANATORY NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

7.1 REVENUES ON SALES

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Revenues on services sale	15 816	4 570
Revenues on sales of goods	3 250 044	2 213 643
Profit/loss on trading activity pertaining to electricity*	(878)	9 351*
Profits (losses) from financial instruments pertaining to fuel trading	38 525	(41 251)
Total	3 303 507	2 186 313

*reclassification of profits due to trading activity pertaining to electricity from financial revenues in the amount of PLN 9 351 for the period from 1.01. – to 30.06.2020

7.2 COST BY TYPE

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Amortisation of tangible fixed assets and intangible assets	(3 053)	(2 342)
Asset amortisation due to the right to use assets	(3 611)	(1 171)
Electricity and materials consumption	(5 109)	(1 147)
Foreign services	(83 776)	(66 695)
Taxes and charges	(1 235)	(655)
Remunerations	(15 999)	(12 522)
Social security and other benefits	(1 643)	(1 283)
Other cost by type	(8 311)	(4 126)
Costs by type in total	(122 737)	(89 941)
Cost of sold goods, products, and materials	(3 122 568)	(2 077 094)
Change in inventories and accruals	(1 365)	279
Other	5 785	(2 034)
Cost of sold goods, products and materials and overheads	(3 240 885)	(2 168 790)

7.3 COST OF SOLD GOODS, PRODUCTS AND MATERIALS

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Cost of sold goods and materials at purchase price	(3 076 184)	(2 105 597)
Valuation of compulsory reserves to fair value as of 30.06.2021	52 895	(46 542)
Balance sheet valuation of derivatives pertaining to compulsory reserve	(40 875)	18 385
Effect of executing hedging instruments pertaining to compulsory reserve	(55 413)	60 920
Achieved exchange rate differences from credits	(4 096)	(2 356)
Balance sheet valuation of credits	756	(5 160)
Achieved exchange rate differences from settlements	408	3 804
Balance sheet valuation of settlements	(59)	(548)

Total	(3 122 568)	(2 077 094)
Manufacturing costs of sold products	(7 216)	-
Cost of sold goods, products, and materials	(3 129 784)	(2 077 094)

7.4 OTHER OPERATING COSTS

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Interest costs from non-financial liabilities	(51)	(40)
Costs of court proceedings	(13)	(88)
Donations	(117)	(1 879)
Write-off revaluating investments value	-	(4 000)
Damages	(4)	(20)
Other	(467)	(65)
Total	(652)	(6 092)

7.5 INCOME TAX

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Current income tax		
Income tax for the current year	(20 665)	(9 897)
Deferred tax		
Arising/reversing temporary differences	7 308	7 562
Income tax recognised in the interim condensed statements of total revenues	(13 357)	(2 335)

EFFECTIVE INTEREST RATE

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Profit/(loss) before taxation	60 156	10 280
Tax based on applicable tax rate	(11 430)	(1 953)
Fixed costs not being the cost of obtaining revenues	(1 927)	(382)
Total	(13 357)	(2 335)
Effective tax rate	22,2%	22,7%

7.6 TANGIBLE FIXED ASSETS

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Land	1 333	1 333
Buildings and structures	25 698	25 129
Machinery and equipment	5 400	5 004
Means of transport	451	394
- Other tangible fixed assets	2 214	1 542
Fixed assets under construction	7 799	2 432
Total	42 895	35 834

The Group realised a net profit on the sale of tangible fixed assets in the amount of PLN 284 thousand (for 6 months of 2021) and the net profit in the amount of PLN 146 thousand (for 6 months of 2020).

In the period of 6 months the Group incurred capital investments in the amount of PLN 8 637 thousand, primarily on the purchase of a new petrol station, modernisation, and adjustment of leased or own petrol stations to the AVIA brand, computer hardware, and equipment.

In the period of 6 months of 2020 the Group incurred capital investments in the amount of PLN 1 163 thousand, primarily on modernisation and adjustment of leased or own petrol stations to the AVIA brand, computer hardware, and equipment.

As of 30.06.2021 the Group held significant liabilities due to purchases of tangible fixed assets in the amount of PLN 2 088 thousand.

7.7 RIGHT TO USE ASSETS

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Buildings and structures	54 113	46 564
Means of transport	9 213	7 714
Total	63 326	54 278

In the period of 6 months of 2021 the Group concluded lease agreements in the amount of PLN 14 173 thousand.

In the period of 6 months of 2020 the Group incurred capital investments in the amount of PLN 10 578 thousand.

7.8 OTHER FINANCIAL ASSETS

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Long-term investments	260	260
Shares in related entities not subject to consolidation	260	260
Short-term investments		
Loans	93	194
Cash resources of limited access securing future hedging transactions	45 012	-
Total	45 105	194

7.9 INVENTORY

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Materials	3 791	2 231
Semi-finished products and work in process	263	673
Goods - compulsory reserve	180 638	132 886
Goods - operating reserve	173 415	30 905
Total	358 107	166 695

Inventories valuation at fair value - level 1

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Cost of acquiring operating reserves	73 130	21 452
Cost of acquiring compulsory and operating reserves valued at fair value	222 199	135 360
Inventories valuation to fair value	62 778	9 883
Total	358 107	166 695

7.10 OTHER LONG-TERM RECEIVABLES

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Other long-term receivables		
Other securities receivables	15 693	9 899
Other long-term receivables in total	15 693	9 899

7.11 TRADE AND OTHER RECEIVABLES

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Trade and other receivables		
Trade receivables	318 989	225 835
Receivables due to taxes, subsidies, duties, insurance excluding the income tax receivables	6 710	6 951
Trade advances	85 872	39 930
Receivables due to excise guarantee	15 575	23 061
Other securities receivables	17 819	35 762
Other receivables	1 336	1 132
Total receivables	446 301	332 671

7.12 LIABILITIES DUE TO CREDITS, LOANS AND OTHER DEBT INSTRUMENTS AND OVERDRAFTS

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Long-term liabilities		
Credits and loans secured on the assets of the Group	2 890	3 667
Lease liabilities	54 667	45 329
Total long-term liabilities	57 557	48 996
Short-term liabilities		
Short-term part of credits and loans secured on the assets of the Group	1 553	1 554
Lease liabilities	7 980	7 847
Total short-term liabilities	9 533	9 401
Overdraft	260 708	172 440
Total	327 798	230 837

In the period covered by the present interim condensed consolidated financial statements, or after the balance sheet date there were no instances of failing to repay the capital or interests.

There were no infringements of other conditions included in credit agreements.

7.13 DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments - financial assets

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Long-term financial assets		
Futures contracts	-	13 247
Total	-	13 247
Short-term financial assets		
Futures contracts	7 353	14 885
Total	7 353	14 885

Derivative financial instruments - financial liabilities

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Long-term financial liabilities		
Futures contracts	7 936	3 438
Total	7 936	3 438
Short-term financial liabilities		
Futures contracts	36 921	17 700
Total	36 921	17 700

Change in the valuation of financial instruments (futures contracts) as of 30.06.2021 against 31.12.2020 resulted from a significant change of petroleum products quotations on international markets. The increase in price on the one hand influences the positive valuation of diesel provisions, and on the second hand a negative valuation of futures contracts concluded at lower levels of prices. The negative valuation of futures contracts is recognised as liabilities while the positive one is recognised as assets, the total appropriately broken into short- and long-term part.

7.14 TRANSACTIONS AND SETTLEMENTS OF GROUP'S COMPANIES WITH RELATED UNCONSOLIDATED ENTITIES

Unconsolidated related entities

- UNIMOT Express Sp. z o.o. (Parent Entity)
- Zemadon Limited (entity related to Unimot Express Sp. z o.o.)
- Ammerviel Limited (entity related to Unimot Express Sp. z o.o.)
- UNIMOT Truck Sp. z o.o. (entity related to Unimot Express Sp. z o.o.)

<i>in PLN thousand</i>	Sale		Purchase	
	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Unconsolidated related entities	168	120	318	319
Total	168	120	318	319

<i>in PLN thousand</i>	Sale		Purchase	
	01.04.2021- 30.06.2021	01.04.2020- 30.06.2020	01.04.2021- 30.06.2021	01.04.2020- 30.06.2020
Unconsolidated related entities	57	44	40	172
Total	57	44	40	172

<i>in PLN thousand</i>	Trade receivables due to loans and other receivables		Trade and other liabilities , loan liabilities and other liabilities	
	30.06.2021	31.12.2020	30.06.2021	31.12.2020
Unconsolidated related entities	37	83	145	324
Total	37	83	145	324

In the period of 6 months ending on 30th June 2021 and 30th June 2020 in the Group there were no transactions concluded with related entities on conditions other than market ones. These transactions pertained primarily to purchases of goods and services for the needs of current operating activity.

7.15 GUARANTEES, SURETIES AND CONTINGENT LIABILITIES

7.15.1 CONTINGENT LIABILITIES

The value of contingent liabilities as of 30th June 2021 and as of 31st December 2020 amounted to PLN 17 million.

In addition, the value of stand-by letter of credit issued on request of Unimot S.A., within the agreement for an open-end credit in mBank S.A., amounted respectively to USD 10.8 million and USD 0 million.

7.15.2 SURETIES AND GUARANTEES

The amount of bank and insurance guarantees pertaining to liabilities of UNIMOT S.A. towards third parties, issued in the course of current activity as of 30th June 2021 and as of 31st December 2020 amounted respectively to PLN 33.6 million and EUR 7 million, and PLN 32 million and EUR 6.8 million. These pertained primarily to: civil-law sureties related to securing proper execution of agreements, and public-law guarantees resulting from commonly valid law regulations securing the correctness of conducting activities concessioned in the sector of liquid fuels and resulting from this activity tax duties, customs, etc.

Moreover, UNIMOT S.A. issued guarantees, civil sureties and avals for liabilities of consolidated related entities in the amounts as of 30th June 2021 and as of 31st December 2020, amounted respectively PLN 18.1 million and PLN 21.4 million.

7.16 OTHER INFORMATION, WHICH IN THE ISSUER'S OPINION IS RELEVANT TO ESTIMATE ITS STAFF, PROPERTY AND FINANCIAL SITUATION, FINANCIAL RESULT AND THEIR CHANGES, AND INFORMATION THAT IS RELEVANT TO ESTIMATE THE ABILITY TO FULFIL ISSUER'S OBLIGATIONS.

No events to disclose.

7.17 ESTIMATION OF THE INFLUENCE OF CORONAVIRUS COVID-19 PANDEMIC ON THE OPERATIONS AND THE FINANCIAL SITUATION OF THE CAPITAL GROUP

The Management Board of the Parent Entity on a daily basis analyses information concerning the surge of the coronavirus COVID-19 in the world, and especially in Poland and the region, which results from the geographical primary scope of operations of the Unimot Capital Group. The largest importance is attached by the Board to information provided by the Polish government, National Bank of Poland, and other leading national institutions.

Based on the currently available information the Management Board of the Parent Entity does not perceive a threat to the continuity of supplies of our primary products to our customers, i.e. diesel, bio-fuels, LPG, natural gas, electricity and other petroleum products. Access to fuels, apart from food and medicines, seems to be of key importance to national authorities and the society. The Group is a leading importer both of diesel and LPG as well as bitumen, and is prepared to continue its operations in these segments.

For the time being, due to a dynamically changing environment, the Management Board of the Parent Entity is not able to determine precisely the final impact of the coronavirus COVID-19 pandemic as well as the restrictions introduced by the Polish government and the European Union on the operations and the perspectives of the UNIMOT Capital Group. The range of the impact will depend primarily on the duration of the pandemic in our region, which will directly influence the trade limitations and demand-supply changes, which in turn is of key importance to the operations of commercial companies.

7.18 EVENTS AFTER THE BALANCE SHEET DATE

No events after the balance sheet date that require disclosure.

8

INTERIM CONDENSED STANDALONE FINANCIAL STATEMENTS

8 INTERIM CONDENSED STANDALONE FINANCIAL STATEMENTS

Interim condensed standalone statements of financial condition

<i>in PLN thousand</i>	<i>Note</i>	30.06.2021 (unexamined)	31.12.2020
Fixed assets			
Tangible fixed assets	10.7	18 412	11 036
Right to use assets	10.8	60 049	52 459
Intangible assets		14 352	14 315
Investments into subsidiaries		52 488	48 338
Other financial assets	10.9	260	260
Derivative financial instruments		-	13 247
Other long-term receivables	10.11	15 693	9 899
Client contracts assets		5 108	3 628
Deferred income tax assets		14 430	6 027
Total fixed assets		180 792	159 209
Current assets			
Inventory	10.10	351 942	163 145
Client contracts assets		1 692	1 322
Trade and other receivables	10.12	419 190	304 527
Other financial assets	10.9	38 024	2 765
Derivative financial instruments	10.9	7 353	14 885
Financial resources and their equivalents		74 110	92 806
Other current assets	10.9	6 645	4 815
Total current assets		898 956	584 265
TOTAL ASSETS		1 079 748	743 474

President of the Management Board

*Vice-President of the
Management Board*

Adam Sikorski

Robert Brzozowski

Person preparing the statements

Małgorzata Walnik

Interim condensed standalone statements of financial condition (continued)

<i>in PLN thousand</i>	<i>Note</i>	30.06.2021 (unexamined)	31.12.2020
Equity			
Share capital		8 198	8 198
Other capitals		234 946	218 816
Previous years' results and current year result		54 087	32 723
Total equity		297 231	259 737
Long-term liabilities			
Liabilities due to loans and other debt instruments	<i>10.13</i>	52 434	44 284
Employee benefits liabilities		256	256
Derivative financial instruments		7 936	3 438
Total long-term liabilities		60 626	47 978
Short-term liabilities			
Overdrafts	<i>10.13</i>	253 585	172 440
Liabilities due to loans and other debt instruments	<i>10.13</i>	7 158	17 876
Derivative financial instruments		36 921	17 700
Employee benefits liabilities		539	539
Income tax liabilities		8 881	2 558
Client contracts liabilities		12 351	1 981
Trade and other liabilities		402 456	222 665
Total short-term liabilities		721 891	435 759
Total liabilities		782 517	483 737
TOTAL LIABILITIES		1 079 748	743 474

President of the Management Board

*Vice-President of the
Management Board*

Adam Sikorski

Robert Brzozowski

Person preparing the statements

Małgorzata Walnik

Interim condensed standalone statements of total revenues

<i>in PLN thousand</i>	<i>Note</i>	01.01.2021 - 30.06.2021 (unexamined)	01.04.2021 - 30.06.2021 (unexamined)	01.01.2020 - 30.06.2020 (unexamined)	01.04.2020 - 30.06.2020 (unexamined)
Revenues on sales		3 164 101	1 621 853	2 159 969	1 014 531
Profits (losses) due to financial instruments pertaining to fuel trade		38 525	45 343	(41 251)	(59 737)
Cost of sold goods and materials	10.2	(3 040 802)	(1 590 181)	(2 024 466)	(883 358)
Gross profit/(loss) on sales		161 824	77 015	94 252	71 436
Other operating revenues	10.3	569	267	1 362	602
Sales costs	10.1	(83 153)	(41 251)	(68 184)	(34 237)
Overheads	10.1	(13 029)	(8 959)	(12 398)	(8 975)
Other net profits/losses	10.3	62	30	146	39
Other operating costs	10.4	(1 071)	(761)	(6 076)	(5 340)
Profit/loss on operating activity		65 202	26 341	9 102	23 525
Financial revenues	10.5	3 766	3 752	311	47
Financial costs	10.5	(3 089)	(1 597)	(2 720)	(1 100)
Net financial costs	10.5	677	2 155	(2 409)	(1 053)
Profit/(loss) before taxation		65 879	28 496	6 693	22 472
Income tax	10.6	(12 236)	(4 748)	(1 515)	(4 270)
Net profit/(loss) for the reporting period		53 643	23 748	5 178	18 202
Other total revenues		-	-		
Total revenues for the reporting period		53 643	23 748	5 178	18 202
Profit/loss per one share in PLN					
Basic		6,54	2,90	0,63	2,22
Diluted		6,54	2,90	0,63	2,22

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Filip Kuropatwa

Person preparing the statements

Małgorzata Walnik

Condensed standalone statements of cash flows

<i>in PLN thousand</i>	<i>Note</i>	01.01.2021 - 30.06.2021 (unexamined)	01.04.2021 - 30.06.2021 (unexamined)	01.01.2020 - 30.06.2020 (unexamined)	01.04.2020 - 30.06.2020 (unexamined)
Operating cash flows					
Profit/(loss) before taxation		65 879	28 496	6 693	22 472
Adjustments with items:					
Tangible fixed asset amortisation		5 017	2 599	2 398	1 434
Intangible assets impairment		144	74	130	67
Loss (profit) due to exchange rate differences		1 918	(5 632)	5 082	(6 831)
(Profit)/loss on sales of tangible fixed assets		(62)	(30)	(146)	(39)
Paid interests and transactional costs (concerning credits and loans) and dividends, net		(677)	(2 155)	2 410	1 054
Receivables status change		(130 607)	48 126	(29 531)	(43 728)
Inventory status change		(188 797)	(117 355)	39 282	(78 546)
Client contracts assets status change		(1 850)	(970)	18	139
Client contracts liabilities status change		10 370	10 872	3 306	(1 219)
Trade and other short-term liabilities status change		184 564	32 969	73 322	49 211
Status change of assets/(liabilities) due to hedging instruments		11 059	(14 648)	(18 386)	17 293
Provisions status change		-	-	(2 078)	-
Creating/reversing impairment loss		454	454	4 000	3 400
Income tax (paid)/returned	<i>10.6</i>	(12 236)	(4 748)	(1 515)	(4 270)
Net operating cash flows		(54 824)	(21 948)	84 985	(39 563)
Investment activity cash flows					
Revenues on tangible fixed assets sale		204	73	507	121
Received interests		173	26	395	49
Received dividends		3 747	3 747	-	-
Revenues on loans		9 889	5 775	10 289	13
Tangible fixed assets purchase		(5 983)	(4 630)	(773)	(470)
Intangible assets purchase		(181)	(141)	(208)	(115)
Loans granted		(11 863)	(2 001)	(11 065)	(2 000)
Net investment activity cash flows		(4 014)	2 849	(855)	(2 402)
Net financial activity cash flows					
Contracting credits, loans, and other debt instruments		22 821	22 821	10 000	10 000
Acquisition of shares in owned subsidiaries		(4 604)	(2)	(1 416)	(1 416)
Repayment of credits, loans, and other debt instruments		(32 821)	(22 821)	-	-
Paid dividends		(16 149)	(16 149)	(16 149)	(16 149)
Payment of liabilities due to financial lease contracts		(4 286)	(2 253)	(2 059)	(1 284)
Interests and transactional costs (concerning credits and loans) paid		(4 046)	(1 776)	(3 293)	(1 099)
Net financial activity cash flows		(39 085)	(20 180)	(12 917)	(9 948)
Financial resources and their equivalents status change		(97 923)	(39 279)	71 213	(51 913)
Influence of exchange rate changes concerning financial resources and their equivalents		(1 918)	5 745	(5 082)	6 830
Financial resources and their equivalents status change		(99 841)	(33 534)	66 131	(45 083)
Financial resources and their equivalents net of overdrafts as of 1st January		(79 634)	(145 941)	(176 728)	(65 514)
Financial resources and their equivalents net of overdrafts as of 30th June		(179 475)	(179 475)	(110 597)	(110 597)

President of the Management Board
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Małgorzata Walnik
Vice-President of the Management Board
Robert Brzozowski
Vice-President of the Management Board
Filip Kuropatwa

Interim condensed standalone statements of cash flows should be analysed jointly with explanatory information which constitute an integral part of the interim condensed consolidated standalone financial statements

Interim condensed standalone statements of changes in equity

<i>in PLN thousand</i>	Share capital	Other capitals (including own shares)	Previous years' results	Current year result	Total equity
Equity as of 1st January 2020	8 198	181 140	444	53 825	243 607
Total profits for the financial year	-	-	-	5 178	5 178
- Net profit/(loss) for the period	-	-	-	5 178	5 178
Transactions with owners recognised directly in equity					
Additional payments from and payments to the owners	-	-	-	(16 149)	(16 149)
<i>Dividend</i>	-	-	-	(16 149)	(16 149)
Profit transfer	-	37 676	-	(37 676)	-
Equity as of 30th June 2020	8 198	218 816	444	5 178	232 636

(unexamined)

<i>in PLN thousand</i>	Share capital	Other capitals (including own shares)	Previous years' results	Current year result	Total equity
Equity as of 1st January 2020	8 198	181 140	444	53 825	243 607
Total profits for the financial year	-	-	-	32 279	32 279
- Net profit/(loss) for the period	-	-	-	32 279	32 279
Transactions with owners recognised directly in equity					
Additional payments from and payments to the owners	-	-	-	(16 149)	(16 149)
<i>Dividend</i>	-	-	-	(16 149)	(16 149)
Profit transfer	-	37 676	-	(37 676)	-
Equity as of 31st December 2020	8 198	218 816	444	32 279	259 737

<i>in PLN thousand</i>	Share capital	Other capitals (including own shares)	Previous years' results	Current year result	Total equity
Equity as of 1st January 2021	8 198	218 816	444	32 279	259 737
Total profits for the financial year	-	-	-	53 643	53 643
- Net profit/(loss) for the period	-	-	-	53 643	53 643
Transactions with owners recognised directly in equity					
Additional payments from and payments to the owners	-	-	-	(16 149)	(16 149)
<i>Dividend</i>	-	-	-	(16 149)	(16 149)
Profit/(loss) transfer	-	16 130	-	(16 130)	-
Equity as of 30th June 2021	8 198	234 946	444	53 643	297 231

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*Person preparing
the statements*

*Małgorzata
Walnik*

Interim condensed standalone statement on changes in equity should be analysed jointly with explanatory information which constitute an integral part of the interim condensed standalone financial statements

9 CONDENSED SUPPLEMENTARY INFORMATION TO THE INTERIM CONDENSED STANDALONE FINANCIAL STATEMENTS

In the condensed supplementary information to the interim condensed standalone financial statements Unimot S.A. has presented only the notes where consolidation of data occurred. The remaining notes, based exclusively on Parent Entity's data (no 7.13, 7.15, 7.17), have been presented in the supplementary information to the interim condensed consolidated financial statements.

9.1 REVENUES ON SALES

Revenues on sales - assortment breakdown

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
DIESEL AND BIO-FUELS	2 709 435	1 856 142
LPG	265 548	153 760
Gaseous fuels	106 768	25 411
Other	120 875	83 405
Total	3 202 626	2 118 718

Revenues on sales - geographical breakdown according to location of final customers

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Poland	2 772 925	1 617 692
Czech Republic	142 373	179 011
Switzerland	3 766	1 254
Slovakia	7 399	1 545
Ukraine	3 419	2 189
Hungary	29 319	11 673
Serbia	-	1 570
Great Britain	-	132 283
Austria	14 461	14 047
Estonia	-	13 601
Belgium	-	10 298
Germany	50 004	91 568
Taiwan	317	406
The Netherlands	123 301	-
China	4 108	383
Cyprus	15	61
Bulgaria	46 665	38 322
Lithuania	4 554	2 815
Total	3 202 626	2 118 718

Main customers

In the period of 6 months of 2021 and 6 months of 2020 none of the Group's customers exceeded 10% of revenues.

10

ADDITIONAL EXPLANATORY
NOTES TO THE INTERIM
CONDENSED STANDALONE
FINANCIAL STATEMENTS



CONNECTION
ANALYSIS
DATA
SEARCHING
VERIFICATION
LOADING
SENDING

10 ADDITIONAL EXPLANATORY NOTES TO THE INTERIM CONDENSED STANDALONE FINANCIAL STATEMENTS

10.1 COST BY TYPE

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Amortisation of tangible fixed assets and intangible assets	(1 615)	(1 411)
Asset amortisation due to the right to use assets	(3 546)	(1 117)
Electricity and materials consumption	(1 417)	(1 043)
Foreign services	(73 311)	(61 577)
Taxes and charges	(304)	(184)
Remunerations	(11 828)	(10 780)
Social security and other benefits	(1 253)	(1 001)
Other cost by type	(7 332)	(3 704)
Costs by type in total	(100 606)	(80 817)
Cost of sold goods, products, and materials	(3 040 802)	(2 024 466)
Change in inventories and accruals	1 991	73
Other	2 433	162
Cost of sold goods, products and materials and overheads	(3 136 984)	(2 105 048)

10.2 COST OF SOLD GOODS, PRODUCTS AND MATERIALS

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Cost of sold goods and materials at purchase price	(2 994 418)	(2 052 969)
Valuation of compulsory reserves to fair value as of 30.06.2021	52 895	(46 542)
Balance sheet valuation of derivatives pertaining to compulsory reserve	(40 875)	18 385
Effect of executing hedging instruments pertaining to compulsory reserve	(55 413)	60 920
Achieved exchange rate differences from credits	(4 096)	(2 356)
Balance sheet valuation of credits	756	(5 160)
Achieved exchange rate differences from settlements	408	3 804
Balance sheet valuation of settlements	(59)	(548)
Total	(3 040 802)	(2 024 466)

10.3 OTHER OPERATING REVENUES

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Received damages and penalties	5	102
Costs of court proceedings subject to return	6	99
Interest revenues concerning trade receivables	506	993
Other	52	168
Total	569	1 362

10.4 OTHER OPERATING COSTS

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Interest costs from non-financial liabilities	(17)	(35)
Costs of court proceedings	(13)	(88)
Write-off revaluating investments value	(454)	(4 000)
Donations	(117)	(1 879)
Other	(470)	(74)
Total	(1 071)	(6 076)

10.5 NET FINANCIAL REVENUES/(COSTS)

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Financial revenues		
Interest on financial assets and financial commissions	19	311
Dividends	3 747	-
Total financial revenues	3 766	311
Financial costs		
Bank interests and transaction costs on credits and loans	(3 089)	(2 720)
Total financial costs	(3 089)	(2 720)
Net financial costs	677	(2 409)

10.6 INCOME TAX

Income tax recognised in the interim condensed standalone statements of total revenues

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Current income tax		
Income tax for the current year	(20 639)	(8 931)
Deferred tax		
Arising/reversing temporary differences	8 403	7 416
Income tax recognised in the interim condensed statements of total revenues	(12 236)	(1 515)

EFFECTIVE INTEREST RATE

<i>in PLN thousand</i>	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Profit/(loss) before taxation	65 879	6 693
Tax based on applicable tax rate	(12 517)	(1 272)
Fixed costs not being the cost of obtaining revenues	281	(243)
Total	(12 236)	(1 515)
Effective tax rate	18,6%	22,6%

10.7 TANGIBLE FIXED ASSETS

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Land	1 239	1 239
Buildings and structures	4 729	3 842
Machinery and equipment	3 802	3 344
Means of transport	327	287
- Other tangible fixed assets	2 053	1 421
Fixed assets under construction	6 262	903
Total	18 412	11 036

The Company realised a net profit on the sale of tangible fixed assets in the amount of PLN 62 thousand (for 6 months of 2021) and the net profit in the amount of PLN 146 thousand (for 6 months of 2020).

In the period of 6 months the Company incurred capital investments in the amount of PLN 8 104 thousand, primarily on the purchase of a new petrol station, modernisation, and adjustment of leased or own petrol stations to the AVIA brand, computer hardware, and equipment.

In the period of 6 months of 2020 the Group incurred capital investments in the amount of PLN 939 thousand, primarily on modernisation and adjustment of leased or own petrol stations to the AVIA brand, computer hardware, and equipment.

As of 30.06.2021 the Company held significant liabilities due to purchases of tangible fixed assets in the amount of PLN 2 088 thousand.

10.8 RIGHT TO USE ASSETS

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Buildings and structures	53 719	46 548
Means of transport	6 330	5 911
Total	60 049	52 459

In the period of 6 months of 2021 the Company concluded new lease agreements in the amount of PLN 12 138 thousand.

In the period of 6 months of 2020 the Company incurred capital investments in the amount of PLN 10 575 thousand.

10.9 OTHER FINANCIAL ASSETS

Other financial assets

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Long-term		
a) in other entities		
Purchase, acquisition of shares or stocks	260	260
TOTAL	260	260
Short-term		
a) in subsidiaries		

Loans granted	4 492	2 571
b) in other entities		
Loans granted	93	194
Cash resources of limited access securing future hedging transactions	33 439	-
Total	38 024	2 765

Change in the valuation of financial instruments (futures contracts) as of 30.06.2021 against 31.12.2020 resulted from a significant change of petroleum products quotations on international markets. The increase in price on the one hand influences the positive valuation of diesel provisions, and on the second hand a negative valuation of futures contracts concluded at lower levels of prices. The negative valuation of futures contracts is recognised as liabilities while the positive one is recognised as assets, the total appropriately broken into short- and long-term part.

10.10 INVENTORY

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Goods - compulsory reserve	180 638	132 886
Goods - operating reserve	171 304	30 259
Total	351 942	163 145

Inventories valuation at fair value - level 1

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Cost of acquiring operating reserves	66 965	17 902
Cost of acquiring compulsory and operating reserves valued at fair value	222 199	135 360
Inventories valuation to fair value	62 778	9 883
Total	351 942	163 145

10.11 OTHER LONG-TERM RECEIVABLES

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Other long-term receivables		
a) b) from other entities		
Other securities receivables	15 693	9 899
Other long-term receivables in total	15 693	9 899

10.12 TRADE AND OTHER RECEIVABLES

<i>in PLN thousand</i>	31.12.2020	31.12.2019
Short-term receivables		
a) from related entities		

Trade receivables	14 924	7 430
Other receivables	506	506
	15 430	7 936
b) from other entities		
Trade receivables	293 542	197 623
Receivables due to taxes, subsidies, duties, insurance excluding income tax receivables	2 079	2 544
Trade advances	75 194	38 506
Receivables due to excise guarantee	15 575	23 061
Other securities receivables	17 153	34 730
Other receivables	217	127
	403 760	296 591
Total receivables	419 190	304 527

10.13 LIABILITIES DUE TO CREDITS, LOANS AND OTHER DEBT INSTRUMENTS AND OVERDRAFTS

<i>in PLN thousand</i>	30.06.2021	31.12.2020
Long-term liabilities		
Financial lease liabilities	52 434	44 284
TOTAL	52 434	44 284
Short-term liabilities		
Other loans	-	10 420
Short-term part of financial lease liabilities	7 158	7 456
TOTAL	7 158	17 876
Overdrafts	253 585	172 440
TOTAL	313 177	234 600

No infringements to other terms included in credit agreements.

10.14 TRANSACTIONS AND SETTLEMENTS OF GROUP'S COMPANIES WITH RELATED ENTITIES

Definition of related entities

- Unimot System Sp. z o.o. - subsidiary
- Blue LNG Sp. z o.o. - subsidiary
- Unimot Paliwa Sp. z o.o. - subsidiary
- Unimot Energia i Gaz Sp. z o.o. - subsidiary
- Tradea Sp. z o.o. - subsidiary
- Unimot Ukraine LLC - subsidiary
- Unimot Ukraina - subsidiary
- Unimot Chiny - subsidiary
- 3 Seas Energy LLC - subsidiary
- Naturalna Energia Sp. z o.o. - subsidiary
- Nasze Czyste Powietrze Sp. z o.o. - subsidiary
- PV Energy Sp. z o.o. - subsidiary
- Operator Klastra Energia Sp. z o.o. - subsidiary
- Unimot Express Sp. z o.o. - Parent Entity
- Unimot Truck S.A. (entity related to Unimot Express Sp. z o.o.)
- Zemadon Limited (entity related to Unimot Express Sp. z o.o.)

<i>in PLN thousand</i>	Sale		Purchase	
	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020	01.01.2021- 30.06.2021	01.01.2020- 30.06.2020
Related entities	11 228	8 157	46 550	958
Total	11 228	8 157	46 550	958

<i>in PLN thousand</i>	Sale		Purchase	
	01.04.2021 - 30.06.2021	01.04.2020 - 30.06.2020	01.04.2021 - 30.06.2021	01.04.2020 - 30.06.2020
Related entities	6 654	4 437	33 440	592
Total	6 654	4 437	33 440	592

<i>in PLN thousand</i>	Trade receivables due to loans and other receivables		Trade and other liabilities, loan liabilities and other liabilities	
	30.06.2021	31.12.2020	30.06.2021	31.12.2020
Related entities	19 922	9 654	2 522	11 158
Total	19 922	9 654	2 522	11 158

In the period of 6 months ending on 30th June 2021 and 30th June 2020 in the Company there were no transactions concluded with related entities on conditions other than market ones. These transactions pertained primarily to purchases of goods and services for the needs of current operating activity.

10.15 EVENTS AFTER THE BALANCE SHEET DATE

No events after the balance sheet date that require disclosure.

Zawadzkie, 24th August 2021

.....
Adam Sikorski

President of the Management Board
the Management Board

.....
Robert Brzozowski

Vice-President of

.....
Małgorzata Walnik

Person preparing the statements
Board

.....
Filip Kuropatwa

Vice-President of the Management

REPRESENTATIONS OF THE MANAGEMENT BOARD OF UNIMOT S.A.

Regarding the accuracy of drawing up the interim condensed consolidated and standalone financial statements

The Management Board of Unimot S.A. hereby represents that according to its best knowledge the present interim condensed consolidated and standalone financial statements have been drawn up in accordance with the provisions in force in relation to the Issuer, and that they reflect in a true, honest, and clear manner the property and financial situation of the Issuer and the financial result of the Capital Group and Unimot S.A.

Regarding the interim Statements of the Management Board on the operations of the Unimot Group

The Management Board of Unimot S.A. hereby represents that the present interim statements of the Management Board on the operations of the Capital Group include the real picture of the development and achievements of the Unimot Group, including a description of the main threats and risks.

Zawadzkie, 24th August 2021

Adam Sikorski
President
of the Management Board

Robert Brzozowski
Vice-President
of the Management Board

Filip Kuropatwa
Vice-President
of the Management Board

